



Pricing Proposal
Quotation #: 26809852
Created On: 10/30/2025
Valid Until: 12/3/2025

GA-County of Dekalb

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All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 20001-25000. Darktrace / NETWORK Product. Featuring core ActiveAI Security Platform capabilities to secure your network environment: Real Time Detection, Autonomous Response, Cyber AI Analyst and Technical Support. Darktrace - Part#: DT-PL-PD-NE Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 1/1/2026 – 12/31/2026 Note: MSRP/SHI Advertised List: \$215,132.00	1	\$205,077.07	\$205,077.07
2 8001-9000. Darktrace / EMAIL Product. Featuring core ActiveAI Security Platform capabilities to secure your emails: Real Time Detection, Autonomous Response, Cyber AI Analyst and Technical Support. Deployed to Exchange online clients Darktrace - Part#: DT-PL-PD-EM-EX Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 1/1/2026 – 12/31/2026 Note: MSRP/SHI Advertised List: \$142,064.43	1	\$135,424.57	\$135,424.57
3 8001-9000. Darktrace / IDENTITY product. Featuring core ActiveAI Security Platform capabilities to secure users across your business: Real Time Detection, Autonomous Response, Cyber AI Analyst and Technical Support. Darktrace /IDEN Darktrace - Part#: DT-PL-PD- ID Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 1/1/2026 – 12/31/2026 Note: MSRP/SHI Advertised List: \$22424.43	1	\$21,376.34	\$21,376.34
4 8001-9000. Fortify outbound email security with autonomous data loss prevention, detecting and stopping sensitive information leaks through contextual analysis. This product requires customers to buy the Darktrace / EMAIL Darktrace - Part#: DT-PL-PD-EM-DL Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 1/1/2026 – 12/31/2026 Note: MSRP/SHI Advertised List: \$79100.77	1	\$75,403.73	\$75,403.73

5	Darktrace Holdings On-Prem Appliance(X2) Darktrace - Part#: DT-DP-PH-X2 Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 1/1/2026 – 12/31/2026 Note: MSRP/SHI Advertised List: \$7000.00	1	\$6,672.83	\$6,672.83
6	Darktrace On-Prem Appliance (Z) Darktrace - Part#: DT-DP-PH-Z Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 1/1/2026 – 12/31/2026 Note: MSRP/SHI Advertised List: \$8999.90	1	\$8,579.38	\$8,579.38
7	Darktrace Training (Remote) is made available for Customers to purchase, exclusively in multiples of two. This may be delivered by a Darktrace instructor as remote, via video conferencing technology Darktrace - Part#: DT-TR-CS-RE Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 1/1/2026 – 12/31/2026 Note: MSRP/SHI Advertised List: \$5280.02	1	\$5,033.24	\$5,033.24
8	Darktrace Holdings Limited Standard Support Services Darktrace - Part#: DT-SIS Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 1/1/2026 – 12/31/2026 Note: MSRP/SHI Advertised List: \$0.00	1	\$0.00	\$0.00
9	Darktrace Holdings Limited Installation Services Darktrace - Part#: DT-IS Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Coverage Term: 1/1/2026 – 12/31/2026 Note: MSRP/SHI Advertised List: \$0.00	1	\$0.00	\$0.00
			Total	\$457,567.16

Additional Comments

At any time prior to the termination date of this Product Order Form (the "Opt In Deadline"), the Parties may elect to extend the subscriptions granted herein on a like for like basis for an additional Term of up to twenty-four (24) months with pricing available to Partner at the rate of USD \$457,567.16 per annum by providing prior written notice to fingroup@darktrace.com and executing a supplementary Product Order Form ("Opt In"). The right to Opt In shall lapse if Partner does not exercise such right to Opt In prior to the Opt In Deadline. Any new products, significantly enhanced features or capabilities for which Darktrace charges other customers may not be included in the Opt In and will be the subject to separate negotiation by the Parties. Additional Fees are quoted solely on the basis that the End User's infrastructure, configuration, hosting requirements and environment ("Customer Environment") remain materially similar to those as at the Effective Date. Darktrace reserves the right to charge additional Fees if there are material changes to the Customer Environment. At any time prior to the termination date of this Product Order Form (the "Opt In Deadline"), the Parties may elect to extend the subscriptions granted herein on a like for like basis for an additional Term of up to twenty-four (24) months with pricing available to Partner at the rate of USD \$457,567.16 per annum by providing prior written notice to fingroup@darktrace.com and executing a supplementary Product Order Form ("Opt In"). The right to Opt In shall lapse if Partner does not exercise such right to Opt In prior to the Opt In Deadline. Any new products, significantly enhanced features or capabilities for which Darktrace charges other customers may not be included in the Opt In and will be the subject to separate negotiation by the Parties. Additional Fees are quoted solely on the basis that the End User's infrastructure, configuration, hosting requirements and environment ("Customer Environment") remain materially similar to those as at the Effective Date. Darktrace

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Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.