

**ITB 21-101328 for Crane & Hoist Inspection and Repair Services (Three (3) Year Multiyear Contract)**

**Price Analysis**

1. Price Opening occurred on 5/5/2021 for one (1) bid – Crane Safety Associates of America, Inc.
2. The below table depicts pricing for the last contract and the current bid and the percentage of price decrease/increase. There were 2 contracts awarded for the last contract period – Southern Rewinding and US Crane – but the Southern Rewinding contract was utilized almost exclusively (\$94,164.82 vs. \$2,711.16). The pricing for Southern Rewinding was used for comparison as a result.

			Previous Contract, 2013-2016 (Southern Rewinding)	Current Bid (Crane Safety)	Difference in Cost
ITEM NO.	ITEM DESCRIPTION	UNIT	Amount	Amount	Percentage
1.	Old High Service Pump Room Bridge Crane	EACH	\$210.00	\$115.00	-45%
2.	New High Service Pump Room Bridge Crane	EACH	\$210.00	\$115.00	-45%
3.	Generator Bridge Crane	EACH	\$210.00	\$115.00	-45%
4.	Maintenance Building Monorail Hoist	EACH	\$157.50	\$115.00	-27%
5.	Old Transfer Building Monorail Hoist	EACH	\$157.50	\$115.00	-27%
6.	Welding/Pump Repair Room Monorail Hoist	EACH	\$157.50	\$115.00	-27%
7.	Warehouse Main Bridge Crane	EACH	\$210.00	\$115.00	-45%
8.	Warehouse Oil Room Bridge Crane	EACH	\$210.00	\$115.00	-45%
9.	New Generator Building Bridge Crane	EACH	\$210.00	\$115.00	-45%
10.	Centrifuge Building Crane	EACH	\$210.00	\$115.00	-45%

11.	Back Wash Pump Room (North-Side) Bridge Crane	EACH	\$157.50	\$115.00	-27%
12.	Back Wash Pump Room (South-Side) Bridge Crane	EACH	\$157.00	\$115.00	-27%
13.	River Station Bridge Crane	EACH	\$210.00	\$115.00	-45%
14.	River Station Gantry Crane	EACH	\$157.50	\$115.00	-27%
15.	River Station Monorail Hoist	EACH	\$157.50	\$115.00	-27%
16.	Columbia Drive Monorail Hoist	EACH	\$210.00	\$115.00	-45%
17.	Whites Mill Station Monorail Hoist	EACH	\$157.50	\$115.00	-27%
18.	Wesley Chapel Station Bridge Crane	EACH	\$157.50	\$115.00	-27%
19.	Lithonia Station Electric Hoist	EACH	-	\$115.00	-
20.	Snapfinger Treatment Plant (total of 11 cranes & 3 hoists)	EACH	\$840.00	\$1,610.00	92%
21.	Pole Bridge Plant (5 cranes & 2 hoists)	EACH	\$840.00	\$805.00	-4%
22.	Technician regular hourly rate for labor performed at <u>DeKalb sites</u> (see Note 2).	HOUR	\$65.00	\$90.00	38%
23.	Technician overtime hourly rate for labor performed at <u>DeKalb sites</u> : (See Note 2).	HOUR	\$97.50	\$135.00	38%
24.	Technician regular hourly rate for labor performed at <u>Vendor Facility</u> : (See Note 2).	HOUR	\$65.00	\$90.00	38%
25.	Technician overtime hourly rate for labor performed at <u>Vendor Facility</u> : (See Note 2).	HOUR	\$97.50	\$135.00	38%
26.	Welder regular hourly rate for labor performed	HOUR	\$60.00	\$90.00	50%

	at DeKalb sites: (See Note 2).				
27.	Welder overtime hourly rate for labor performed at DeKalb sites: (See Note 2).	HOUR	\$90.00	\$135.00	50%
28.	Welder regular hourly rate for labor performed at Vendor Facility: (See Note 2).	HOUR	\$60.00	\$90.00	50%
29.	Welder overtime hourly rate for labor performed at Vendor Facility: (See Note 2).	HOUR	\$90.00	\$135.00	50%
30.	Mechanic regular hourly rate for labor performed at DeKalb sites: (See Note 2).	HOUR	\$49.50	\$90.00	82%
31.	Mechanic overtime hourly rate for labor performed at DeKalb sites: (See Note 2).	HOUR	\$75.00	\$135.00	80%
32.	Welder regular hourly rate for labor performed at Vendor Facility: (See Note 2).	HOUR	\$49.50	\$90.00	82%
33.	Mechanic overtime hourly rate for labor performed at Vendor Facility: (See Note 2).	HOUR	\$75.00	\$135.00	80%
34.	Helper regular hourly rate for labor performed at DeKalb sites: (See Note 2).	HOUR	\$40.00	\$70.00	75%
35.	Helper overtime hourly rate for labor performed at DeKalb sites: (See Note 2).	HOUR	\$60.00	\$110.00	83%
36.	Helper regular hourly rate for labor performed at Vendor Facility: (See Note 2).	HOUR	\$40.00	\$70.00	75%

37.	Helper overtime hourly rate for labor performed at Vendor Facility: (See Note 2).	HOUR	\$60.00	\$110.00	18%
38.	Percentage above bidder's invoice cost for any and all pieces of equipment or parts required for repairs or replacement: (See Note 2).		12%	20%	8%
39.	Round Trip charges (if any).		\$100.00	\$1.25/mile-service call only	-

Note: While the cost for inspections range from 4-45% lower on the current bid than the previous contract, the labor rates for repairs range from 18-82% higher.