

AGENDA NOTES

Solicitation Name and Number	Lubricants (Annual Contract with 2 Options to Renew) ITB No. 18-100969
Procurement Agent	Tammy Shew
Vendor(s) agree to renew under the same prices, terms and conditions.	<p style="text-align: center;">Yes</p>
Solicitation Name, Number and Contract Number of expiring/expired contract (If no previous contract, please indicate N/A)	<p style="text-align: center;">Lubricants 18-100969</p> <p style="text-align: center;">Dilmar Oil Co. – 1143262 Lubrication Engineers, Inc. – 1143323 The McPherson Co. – 1143315 Taylor Ent. – 1144744 Northeast Lubricants – 1144405 Brewer Hendley Oil Co. - 1144337</p>
Previous Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)	<p style="text-align: center;">\$786,726.00</p> <p style="text-align: center;"><u>Dilmar Oil Company – CPA-1143262</u> Initial Award - \$72,855.00 1st Renewal - \$125,000.00</p> <p style="text-align: center;"><u>Lubrication Engineers, Inc. – CPA – 1143323</u> Initial Award – \$114,065.00 1st Renewal - \$130,000.00</p> <p style="text-align: center;"><u>The McPherson Co. – CPA - 1143315</u> Initial Award - \$101,931.00 1st Renewal - \$135,000.00</p> <p style="text-align: center;"><u>Taylor Ent. – CPA - 1144744</u> Initial Award - \$7,847.00 1st Renewal - \$5,000.00</p> <p style="text-align: center;"><u>Northeast Lubricants – CPA - 1144405</u> Initial Award - \$10,373.00 1st Renewal - \$5,000.00</p> <p style="text-align: center;"><u>Brewer Hendley Oil Co. – CPA - 1144337</u> Initial Award - \$49,655.00 1st Renewal - \$30,000.00</p>

<p>Previous Amount Spent on Expiring/Expired Contract (If multiple award, List Amount Spent per Contract and include Total Amount Spent)</p>	<p style="text-align: center;">\$610,564.24</p> <p style="text-align: center;"><u>Dilmar Oil Company – CPA-1143262</u> Initial Award - \$75,851.13 1st Renewal - \$164,967.57 (Money was moved to Dilmar from LE)</p> <p style="text-align: center;"><u>Lubrication Engineers, Inc. – CPA – 1143323</u> Initial Award – \$72,810.70 1st Renewal - \$34,286.29</p> <p style="text-align: center;"><u>The McPherson Co. – CPA - 1143315</u> Initial Award - \$77,529.24 1st Renewal - \$103,237.10</p> <p style="text-align: center;"><u>Taylor Ent. – CPA - 1144744</u> Initial Award - \$0.00 1st Renewal - \$3,301.50</p> <p style="text-align: center;"><u>Northeast Lubricants – CPA - 1144405</u> Initial Award - \$0.00 1st Renewal - \$0.00</p> <p style="text-align: center;"><u>Brewer Hendley Oil Co. – CPA - 1144337</u> Initial Award - \$43,146.00 1st Renewal - \$35,434.71</p>
<p>Prime Contractor Information and LSBE – Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County) (LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided and Number of years in business)</p>	<p>Dilmar Oil Company - Prime</p> <ol style="list-style-type: none"> 1. Owners: Earle and Gray Atkinson 2. Years in Business: 85 3. Years doing business with DeKalb: 9 <p>Lubrication Engineers, Inc. - Prime</p> <ol style="list-style-type: none"> 1. Owner: Scott Schwindaman 2. Years in Business: 66 3. Years doing business with DeKalb: 5 <p>The McPherson Companies, Inc. – Prime</p> <ol style="list-style-type: none"> 1. Owners: Charles McPherson, Sr. and Ken McPherson 2. Years in Business: 46 3. Years doing business with DeKalb: 8 <p>Taylor Enterprises, Inc. – Prime</p> <ol style="list-style-type: none"> 1. Owner: Eric Taylor 2. Years in Business: 46 3. Years doing business with DeKalb: 2 (References came out favorable)

	<p>Northeast Lubricants, Ltd. – Prime</p> <ol style="list-style-type: none">1. Owner: Thomas Arcoria2. Years in Business: 223. Years doing business with DeKalb: 6 <p>Brewer Hendley Oil Co. – Prime</p> <ol style="list-style-type: none">1. Owners: Bill Brewer, Brad Brewer, John Hendley and Nance Hendley2. Years in Business: 23. Years doing business with DeKalb: 2 (References came out favorable) <p>LSBE participation waived for this solicitation</p>
Attachments:	Departmental Renewal Request Recommendations

