



## MARKET SURVEY

**RFP NUMBER: 2025-125-RFP**

**PROJECT NAME: Administration and Management of Landing Fees at DeKalb Peachtree Airport (Multiyear Contract)**

**DEPARTMENT: Sanitation PREPARED BY: Le'Shan L. Jones**

COMPANY	CONTACT NUMBER	COMPANY CONTACT PERSON	RECEIVE ITB? YES/NO	NEW CONTACT/EMAIL ADDRESS INFORMATION	NON-RESPONSE JUSTIFICATION	Bid in Future
TechSmith Corporation	517-381-2300	Vendor Forms	Yes	<a href="mailto:vendorforms@techsmith.com">vendorforms@techsmith.com</a>	The item being requested is not supplied	Y
Engineered Machined Products, Inc.	906-789-7497	Autumn Pifke	Yes	<a href="mailto:escadvpos@emp-corp.com">escadvpos@emp-corp.com</a>	We do not provide these services.	Y

### Summary:

RFP was advertised on September 22, 2025. Firms that were contacted have all expressed these aviation services are extremely critical and of a special industry, it is limited on available and qualified proposers who can successfully perform these types of services. Above firms expressed not providing the scope of work required. Because the five (5) responses were not met at the Request for Proposal opening; the opening was extended to try to acquire more proposers. After extension two (2) RFPs were submitted, extending again would have yielded no further participation.