

ITB No.: 19-101126 In-Home Services For Seniors (Annual Contract With 4 Options To Renew)

User Department's Recommendation

Recommended Bidder: CSS Healthcare & Medicaregivers meet our approval.

Amount Spent on Previous Contract: \$260,364.06

Name of Fund (s) : ARC Funds and Reserve for Seniors- Fund 250

Project Amount This Term: Not to exceed \$350,000

Justification:

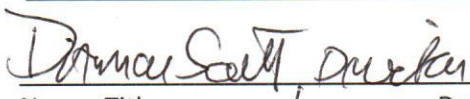
CSS Healthcare and Medicaregivers are two well-established in-home services providers that have been serving the metro Atlanta area for years. They have been providing community care and support to the elderly, the physically frail and the developmentally disabled individuals in the community.

CSS Healthcare is accredited by two well-known national accreditation bodies in the Home Care field; The Council On Accreditation (COA) and Community Health Accreditation Program (CHAP). Accreditation is a tremendous achievement which demonstrates that the organization has been recognized as a provider that is delivering the highest quality services to all of its stakeholders. In addition, they confirm that their services are provided by a trained and supported workforce and that all persons served are treated with respect and dignity.

Medicaregivers provides personalized home care for all types of medical needs and age groups such elderly and pediatric. We perform care services for various medical conditions, administer treatment and medications, assist with activities of daily living, and provide personal care and companionship.

Also, all of CSS Healthcare's and Medicaregivers' references had very positive feedback about their services per P&C. CSS Healthcare will use their experience and they have a unique ability to mitigate potential staffing issues since they have a LSBE-DeKalb subcontractor, Ellsworth Healthcare Staffing. This was one of the major issues with our past vendor who had difficulty maintaining the optimum staffing level to provide the service. Medicaregivers has a bevy of aides and have displayed the capacity to grow and to manage the in-home services clients that they will be required to.

In closing, we are optimistic that CSS Healthcare and Medicaregivers will provide great service to our in-home services clients. We believe that having more than one contracted in-home services provider will help the County to serve more seniors and have better service performance in this area.

 9-3-19
Name, Title Date

 9/3/19
Department Director Date