

Q-36036

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ATTN: Tony Hicks (404) 371-2220 ahicks@dekalbcountyga.gov Presented To: DeKalb County, GA The Maloof Center, 2nd Floor Decatur, Georgia 30030

Contract #: GA State Term Contract Juniper Networks: 99999-SPD-SPD0000219-0008 Date: 5/30/2025 Valid Until: 7/8/2025 Terms: NET 30 FOB: Atlanta, GA

Submitted By: Ryan Greene (770) 225-5280 rgreene@mgt.us

Upgrading EX3300's to EX4400s

Hardware

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
EX4400-48P	48x1G POE switch with 2x100G uplink/stacking ports. 90W POE. MACsec AES256 capable (optional license sold separately). Optional extension module(sold separately): 4x10G or 4x25G	53	\$13,217.00	\$5,154.63	\$273,195.39
JPSU-1600-C-AC-AFO	1600W Compact AC AFO power supply for EX4400 switches	53	\$2,212.00	\$862.68	\$45,722.04
EX4400-EM-4S	4x10G SFP+ extension module for EX4400 series of switches	53	\$2,467.00	\$962.13	\$50,992.89
JNP-100G-DAC-1M	QSFP28 to QSFP28 Ethernet Direct Attach Copper (twinax copper cable) 1m	40	\$404.00	\$157.56	\$6,302.40
JNP-100G-DAC-3M	QSFP28 to QSFP28 Ethernet Direct Attach Copper (twinax copper cable) 3m active	1	\$458.00	\$178.62	\$178.62

Hardware Subtotal: \$376,391.34

Network Support

PART NUMBER	DESCRIPTION	QTY	TERM	LIST PRICE	UNIT COST	EXT COST	
SVC-SDCE-EX4400P48 G	MGT Branded Juniper Care Same Day Onsite Support for EX4400-48P	53	1-yr	\$1,245.00	\$1,058.25	\$56,087.25	
Network Support Subtotal: \$56,087							
Billing Terms	One Time	Total C	ost			\$432,478.59	

* Total cost does not include shipping, handling, insurance and taxes where applicable. This Budgetary Quote is not a contract. It is subject to further Layer 3 Communications internal approvals and is not binding on either party.