<u>Cost Analysis for purchasing off of the Sourcewell CA#113021-SUT for one (1) 100 ft. Mid-Mount Aerial Ladder Truck, one (1) 105 ft. Mid-Mount Tractor Drawn Aerial Ladder & one (1) Heavy Duty Custom Pumper Truck</u>

Use of the competitively let Sourcewell Cooperative Agreement No. 113021-SUT will allow for a reduction in the purchase of the following:

Description	Market/List	Sourcewell	Total Cost	Savings
	Price	15%		
		discount off		
		List Price		
100 ' Ladder Truck	\$2,506,434.32	\$375,965.15	\$2,130,469.17	\$375,965.15
105' Ladder Truck	\$2,882,073.16	\$432,310.97	\$2,449,762.19	\$432,310.97
Pumper Truck	\$1,527,109.06	\$229,066.36	\$1,298,042.70	\$229,066.36

Notes:

1. There is a total savings of \$1,037,342.48 for all three trucks.