

May 3, 2018

Michael G. Schwartz  
Vice President  
Daikin Applied Americas Inc. *dba* Daikin Applied  
[Mike.schwartz@daikinapplied.com](mailto:Mike.schwartz@daikinapplied.com)  
13600 Industrial Park Boulevard  
Minneapolis, MN 55441

Re: Renewal Award of Contract # R150505

Dear Mr. Schwartz:

Per official action taken by the Board of Directors of Education Service Center, Region 4 on April 24, 2018, National IPA is pleased to announce that Daikin Applied Americas Inc. *dba* Daikin Applied has been awarded an annual contract renewal for the following, based on the sealed proposal submitted to Region 4 on April 30, 2015, and subsequent performance thereafter:

**Contract**

HVAC Equipment, Installation, Service & Related Products

The contract will expire on September 30, 2019, completing the fourth year of a five-year term contract. **If you have any questions or if your company is not in agreement, please contact your designated Contract Manager, Clint Pechacek, at 713-554-7349 or [clint.pechacek@nationalipa.org](mailto:clint.pechacek@nationalipa.org).**

The partnership between Daikin Applied Americas Inc. *dba* Daikin Applied and Region 4 can be of great help to participating agencies. Please provide copies of this letter to your sales representative(s) to assist in their daily course of business.

Sincerely,

*Kelly Cunningham*

Kelly Cunningham  
Contracting Coordinator