



770.621.7200 (o) | Watershed Management  
 770.621.7271 (f) | 1580 Roadhaven Drive  
 DeKalbCountyga.gov | Stone Mountain, GA 30083

MEMORANDUM

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TO: Talisa R. Clark, MBA, CPPO, Chief Procurement Officer  
 FROM: Reginald Wells Interim Director, Department of Watershed Management *R.W.*  
 DATE: July 30, 2018  
 SUBJECT: Request for approval of Cooperative Purchase Agreement Utilizing State of Georgia Contract No. 99999-SPD-SPD0000025 (CCTV Products, Services, and Installation)

The Department of Watershed Management (DWM) is requesting a Cooperative Purchase Agreement for utilizing State of Georgia statewide contract No. 99999-SPD-SPD0000025 Closed Circuit Television ("CCTV") products, services, and installation. DWM intends to use the contract to provide new equipment, monitoring, repairs and installation services as deemed necessary, Contract Term End Date (November 1, 2018)

**Background:**

The Department of Watershed Management (DWM) identified the need to purchase and provide improved security surveillance at various facilities by replacing outdated or non-functioning devices with the installation and maintenance of video surveillance cameras control devices. The purchase of the CCTV system will provide both deterrent and detection capability, by enhancing the safety and security of the facilities with efficient monitoring of the overall daily operations. The work is to be performed, completed, and managed at the following facilities:

1. Scott Candler Water Treatment Plant
2. Chattahoochee Pumping Station
3. Snapfinger Creek Advanced Wastewater Treatment Plant
4. Pole Bridge Advanced Wastewater Treatment Plant

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**Justification:**

The Department of Administrative Services (DOAS) of the State of Georgia establishes that GC&E Systems Group, Inc. as an authorized source of supply to User Agencies of CCTV/ electronic security products, services and labor categories identified in the Statewide Contract No. 99999-SPD-SPD0000025 Contract Term . User Agencies include offices, agencies, departments, boards, bureaus, commissions, institutions or other entities of the State of Georgia entitled to or required to make purchases from this Statewide Contract.

Utilizing this cooperative purchasing agreement allows the Department of Watershed Management (DWM) to purchase the equipment that best meets departmental needs. Furthermore, buying this equipment using this contract will allow us to take advantage of a much larger buying group which will allow better pricing than we would be able to get on our own.

**Key benefits of the contract include:**

- Multiple supplier award to provide competitive pricing
- Equipment from dozens of manufacturers covered under contract
- Multiple suppliers to provide installation and service coverage across the State
- Reasonable standard and emergency response times and rates
- 24/7/365 support

**Supplier Background:**

Founded in 1999, GC&E Systems Group, Inc. (GC&E) is an independently-owned and operated Veteran Owned Small Business headquartered in Norcross, GA. GC&E specializes in Electronic Security, Information Technology (IT), and Telecommunications Solution Design and Installation in federal, state, and local markets. GC&E is a full service electronic security systems integrator, which provides technically complex and innovative Internet Protocol (IP) video surveillance, Closed Circuit TV (CCTV), electronic access control, intercom, intrusion detection, and other security-related solutions.

GC&E provides a holistic approach to fully integrate, address and manage the full lifecycle requirements of their customer's mission critical infrastructure and systems.