

11/15/2020

MARKET SURVEY

ITB Number: 20-101269
Project Name: Medical Exam Services
Department: Fire Rescue

Manager: Delois Robinson, CPPO

Company	Contact #/ Email	Contact Person	Receive Bid? Yes/No	Non-Response Justification	<u>Bid in the Future?</u>
Caduceus, USA	DrSdawkins@caducesusa.com marketing@caducesusa.com	Dr. Dawkins	Yes	Did not give a specific response for not bidding but stated they would be interested in bidding in the future.	Yes
Life Scan Wellness Centers	443-603-8796 Trudy.Pastine@lifescanwellness.com	Trudy Pastine	Yes	Currently have too much work and would not feel confident in trying to meet the scope of work and deadline.	Yes

Summary:

Market research revealed 4 vendors who could perform the required medical services. This service is uncommon and limited due to the highly technical and licensed medical qualifications along with the ability to perform services on-site. One vendor could not provide this service to the state of Georgia (limited locations), another vendor could not provide the X-ray equipment needed onsite. Another vendor backed out of providing a bid due to their current workload and could not take on additional clients at this time. Mobile Health intended to bid but failed to attend one of the four mandatory LSBE Meetings.