

Agenda Item: 2025-0540 Cost Savings Analysis

2025 Juniper EX switches and cables infrastructure upgrades, maintenance, support, and end-of-life hardware replacement.

Use of the competitively let Statewide Contract #99999-SPD-T20120501-0013 will allow for a reduction in the purchase of the following:

	List Price	Discount	DeKalb County Price
2025 DeKalb County Juniper EX switches and cables	\$596,031.00	(\$89,404.65)	\$506,626.35

There is a total savings of **\$89,404.65** for the purchase of the annual cost of infrastructure upgrades, maintenance, support, and end-of-life hardware replacement of our Juniper EX switches and cables at various locations within the County for the term April 1, 2025, to March 31, 2026.

Re: [Request ID :##128##] : 2025 Infoblox Annual Network Support Renewal

To : PCRequests@dekalbcountyga.gov

Re: [EXTERNAL]Cooperative Agreement Discounts



Ryan Greene <rgreene@mgt.us>

To Green, Angela D.

Cc Davis, Tiffany D.

Start your reply all with:

[Thank you!](#)

[Got it, thanks!](#)

[Perfect, thank you!](#)

[Feedback](#)

Infoblox – DeKalb receives a 20% discount

Juniper – DeKalb receives a 15% discount

F5 – DeKalb Receives a 0% discount

Ryan Greene
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