

Agenda Item: 2025-1042 Cost Savings Analysis

OMNIA Contract R200803 – Cyber Security Solutions and Associated Products & Services

Use of the competitively let OMNIA Contract R200803 will allow for a reduction in the purchase of the following:

Palo Alto Networks Product Category Discount % off MSRP/List

- Hardware and On-Premise Software, Cloud Security 20%
- Cloud Services 15%
- Service Packages 10%
- Demisto & Prisma Public Cloud 5%
- All Others 5%
- Non-Discounted Products 0%

In addition to the Palo Alto Networks branded services priced in the categories above, additional Professional Services may be provided by TD SYNEX Authorized Service Providers at 4% off MSRP. Services are often opportunity specific and MSRP pricing will be provided to the requesting Agency within a Statement of Work.