

Cost Analysis for purchasing off of the Sourcewell CA#082025-SUT for one (1) Sutphen Heavy Duty 100 ft. Mid-Mount Aerial Ladder Truck

Use of the competitively let Sourcewell Cooperative Agreement No. 082025-SUT will allow for a reduction in the purchase of the following:

Description	Market/List Price	Sourcewell 15% discount off List Price	Total Cost	Savings
100' Sutphen Ladder Truck	\$2,870,368.18	\$430,555.23	\$2,439,812.95	\$430,555.23

Notes:

1. There is a total savings of \$430,555.23 for the completed truck. The total cost of the truck includes numerous warranties covering major components, as well as the cab, body, aerial, frame and paint. Delivery is also included in the cost.