

AGENDA NOTES

<p>Solicitation Name and Number</p>	<p>Purchase of Automobiles, Vans, Trucks and Accessories (Annual Contract with 2 Options to Renew) ITB No. 18-100963</p>
<p>Procurement Agent</p>	<p>Tammy Shew</p>
<p>Date solicitation bid prices expires. (Indicate if vendor has agreed to extend bid date/prices. Include new date.)</p>	<p>August 29, 2018</p>
<p>Solicitation Name, # and Contract # of expiring/expired contract (If no previous contract, please indicate.)</p>	<p>Purchase of Automobiles, Vans and Trucks with Turnkey Packages and Accessories 3003445 Wade Ford, Inc. – 970026 Hardy Chevrolet – 970029 Wamar Technologies LLC - 970051</p>
<p>Previous Contract Number, Contractor Name and Award Amount (Include Increases and Total Award Amount)</p>	<p>\$23,557,122.00</p> <p><u>Wade Ford, Inc.</u> Initial Award – \$1,925,000.00 1st Renewal - \$3,525,000.00 2nd Renewal - \$2,890,000.00</p> <p><u>Hardy Chevrolet</u> Initial Award - \$4,881,250.00 1st Renewal - \$2,232,500.00 2nd Renewal - \$5,525,000.00 CO Amount - \$2,307,122.00</p> <p><u>Wamar Technologies LLC</u> Initial Award - \$68,750.00 1st Renewal - \$117,500.00 2nd Renewal - \$85,000.00</p>
<p>Previous Amount Spent on Expiring/Expired Contract (If multiple award, List Amount Spent per contract and include Total Amount Spent)</p>	<p>\$14,451,685.99</p> <p><u>Wade Ford, Inc.</u> Initial Award – \$1,878,485.41 1st Renewal - \$1,210,095.36 2nd Renewal - \$503,027.22</p> <p><u>Hardy Chevrolet</u> Initial Award - \$2,233,877.00 1st Renewal - \$2,528,300.61 2nd Renewal – \$6,004,976.05</p>

	<p style="text-align: center;"><u>Wamar Technologies LLC</u> Initial Award - \$0.00 1st Renewal - \$28,431.74 2nd Renewal - \$64,492.60</p> <p>Note: \$2,307,122.00 was awarded to Hardy Chevrolet on February 13, 2018 via a change order to purchase a total of sixty Chevrolet Tahoe Vehicles for Police and Fire Rescue Services included on the SPLOST list.</p>
<p>Prime Contractor Information and LSBE – Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County) (LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided, Number of years in business)</p>	<p>Wade Ford, Inc. - Prime 1. Owners: Steve Ewing 2. Years in Business: 83 3. Years doing business with DeKalb: 9</p> <p>Hardy Chevrolet - Prime 1. CEO: Charles Hardy 2. Years in Business: 38 3. Years doing business with DeKalb: 10</p> <p>Hardy Family Ford - Prime 4. CEO: Rene Hardy Gordon 5. Years in Business: 33 6. Years doing business with DeKalb: 15</p> <p>Don Jackson C/D/J/R - Prime 1. Owner: Derek Jackson 2. Years in Business: 32 3. Years doing business with DeKalb: 7</p> <p>Downtown Nashville Nissan - Prime 1. Owner: Terry Taylor 2. Years in Business: 13 3. Years doing business with DeKalb: 0 (References were favorable for this vendor)</p> <p>On March 29, 2017, the LSBE Review Panel waived the LSBE requirements for these types of purchases.</p>
<p>Attachments:</p>	<p>Departmental Recommendation and Bid Tabulation</p>