

**Dekalb County Government**  
**Avaya Communications Manager Upgrade**



This Proposal is priced and supported under **Georgia State Contract Number Contract# 9999-SPD-T20120501-0004**

Please Note that the manufacturer, Avaya, is offering a promotional discount on this solution which provides an additional cost reduction to Dekalb County of \$160,644. This promotion requires that Carousel receives the required P.O., and all orders are placed through to Avaya by 9/15/18 which will include a new 3 year Avaya Maintenance Contract to replace the existing two year contract.

The following pricing information is based upon the following system criteria.

-CM7upgrade=3 locations to support customer vmware infrastructure  
**Officelinx is a separate detailed quote but total is listed below**

Based on Avaya Maintenance document:

- 1 CORE
- 12 G430 loctions without LSP
- 3 G450 locations without LSP
- 2 G650 ESS locations
- 5 G650 locations (non ESS locations)

Design Locations:

DeKalb Main (Courthouse)(ST5012126)  
 -upgrade from CM5 Duplex servers to CM7 vmware 5900 rtus  
 Upgrade to R7 Elite

**All Avaya Applications will be implemented on Customer provided VM environment**  
 CM, Session Manager, System Manager, AES, CMS V18, WebLM, Virtual SBC

ESS (West Exchange)(ST5037142)

**All Avaya Applications will be implemented on Customer provided VM environment**  
 CM, Session Manager, AES, SAL, WebLM

Jail ESS location

**All Avaya Applications will be implemented on Customer provided VM environment**  
 CM, Session Manager

**Communications Manager Upgrade**

**6/26/2018**

**Design and Pricng Detail**

**Dekalb Core - DC1**

Qty	Term	Part Number	Description	State Contract Unit Price	State Contract Ext. Price
1		185446	AVAYA COMMUNICATIONS SOLUTION	\$0.00	\$0.00
1		184856	CALL MANAGEMENT SYSTEM UPGRADE MODEL	\$0.00	\$0.00
10		265012	CALL MANAGEMENT SYSTEM ODBC JDBC SUBSCRIPTION	\$0.00	\$0.00
1		307098	AVAYA DIAGONSTIC SRVR SAL GATEWAY OVA LIC:DS	\$0.00	\$0.00
1		381837	CMS R18 VE VAPP FOR LINUX SYSTEM LIC:DS SR	\$0.00	\$0.00

		CMS R18 VIRTUAL PLATFORM UPGRADE SYSTEM TRACKING			
1	381839			\$0.00	\$0.00
1	389235	CMS R18 BLUE PUMPKIN HISTORICAL UPG LIC	\$	3,600.00	\$3,600.00
1	389249	CMS R18 BLUE PUMPKIN REAL TIME UPG LIC	\$	7,200.00	\$7,200.00
202	395740	CMS PRE-R17 TO R18 AGENT UPGRADE LIC:CU	\$	180.00	\$36,360.00
		CMS PRE-R17 TO R18 SUPERVISOR UPGRADE LIC:CU		\$0.00	\$0.00
30	395742				
		CMS PRE-R17 TO R18 INITIAL ACD UPGRADE LIC:CU		\$0.00	\$0.00
1	395743			\$0.00	\$0.00
3	395744	CMS PRE-R17 TO R18 ACD 2 - 8 UPGRADE LIC:CU		\$0.00	\$0.00
1	184716	CM S8700 MULTI CONNECT MODEL UPGRADE		\$0.00	\$0.00
1	231820	AVAYA AURATM RFA TO PLDS CONVERSION		\$0.00	\$0.00
1	259401	MEDIA ENCRYPTION R6+/MBT LIC:DS		\$0.00	\$0.00
202	270366	CC R7 ELITE UPGRADE PER AGENT LIC:CU	\$	130.00	\$26,260.00
		APPL ENBLMNT R6 VIRTUALIZATION PLATFORM UPGRADE SYSTEM TRACKING		\$0.00	\$0.00
1	271439			\$0.00	\$0.00
		AVAYA DIAGONSTIC SRVR SAL GATEWAY OVA LIC:DS		\$0.00	\$0.00
1	307098			\$0.00	\$0.00
		ASBCE R6 VIRTUAL PLATFORM NEW STYSTEM TRACKING CODE		\$0.00	\$0.00
1	308257			\$0.00	\$0.00
240	340153	AV EQNX MTGS ONLINE RIGHT TO DISCOUNT		\$0.00	\$0.00
		SESSION MANAGER R7 VE VAPPLIANCE SYSTEM LIC:DS,NU,SR		\$0.00	\$0.00
1	380002			\$0.00	\$0.00
3	380004	SESSION MANAGER R7 SYSTEM LIC:DS,NU,SR	\$	1,600.00	\$4,800.00
		AURA SYSTEM MANAGER R7 VE VAPPLIANCE SYSTEM LIC:DS,SR		\$0.00	\$0.00
2	380228			\$0.00	\$0.00
		APPL ENBLMNT R7 BASIC TSAPI UPGRADE LIC:DS CU	\$	12.60	\$2,520.00
200	380231			\$0.00	\$0.00
1	380294	AES R7 VE VIRTUAL APPLIANCE LIC:DS		\$0.00	\$0.00
1	380295	APPL ENBLMNT R7 NEW SYSTEM TRACKING		\$0.00	\$0.00
		APPL ENBLMNT R7 UPGRADE SYSTEM TRACKING		\$0.00	\$0.00
1	380296			\$0.00	\$0.00
		AURA R7 CM VIRTUAL PLATFORM SOLUTION UPGRADE TRACKING		\$0.00	\$0.00
1	380348			\$0.00	\$0.00
1	380349	AURA R7 CM VE VAPPLIANCE SYS LIC:DS,SR		\$0.00	\$0.00
		AURA R7 CM DUPLICATE MAC VE VAPPLIANCE SYS LIC:DS,SR		\$0.00	\$0.00
1	380360			\$0.00	\$0.00
		AURA R7 UTILITY SERVICES VE VAPPLICANCE SYS LIC:DS,SR		\$0.00	\$0.00
1	380361			\$0.00	\$0.00
		AURA R7 CORE SUITE UPGRADE/UPLIFT SOFTWARE LIC:NU;CU;SR		\$60.45	\$356,655.00
5900	380400			\$0.00	\$0.00
1686	380413	CORE SUITE R7 ASBCE R7 STD SVCS /E LIC:CU		\$0.00	\$0.00
843	380414	CORE SUITE R7 ASBCE R7 ADV SVCS /E LIC:CU		\$0.00	\$0.00
1686	380415	CORE SUITE R7 ASBCE R7 STD HA LIC /E LIC:CU		\$0.00	\$0.00
843	380416	CORE SUITE R7 ASBCE R7 ADV HA LIC /E LIC:CU		\$0.00	\$0.00
		CORE SUITE R7 AVAYA MULTIMEDIA MSG BASIC USER R6 /E LIC:NU		\$0.00	\$0.00
5900	380418			\$0.00	\$0.00
5900	380419	CORE SUITE R7 EQUINOX IPAD R3 /E LIC:NU		\$0.00	\$0.00
5900	380420	CORE SUITE R7 EQUINOX WIN R3 /E LIC:CU		\$0.00	\$0.00
5900	380421	CORE SUITE R7 EQUINOX MOBILE R3 /E LIC:NU		\$0.00	\$0.00
		CORE SUITE R7 AES UNIFIED DESKTOP R7 /E LIC:CU		\$0.00	\$0.00
5900	380422			\$0.00	\$0.00
		CORE SUITE R7 INTG MGMT SITE ADMINISTRATION R6 /E LIC:DS		\$0.00	\$0.00
1	380423			\$0.00	\$0.00
5900	380425	CORE SUITE R7 ONE-X CES R6 /E LIC:CU		\$0.00	\$0.00
5900	380426	CORE SUITE R7 VIDEO R7 /E LIC:NU		\$0.00	\$0.00

5900	380429	CORE SUITE R7 PRESENCE SERVICES R7 /E LIC:NU	\$0.00	\$0.00
5900	380430	CORE SUITE R7 AVAYA BREEZETM R3 USER /E LIC:CU	\$0.00	\$0.00
5900	380434	CORE SUITE R7 EQUINOX MAC R3 /E LIC:NU	\$0.00	\$0.00
5900	380435	CORE SUITE R7 ONE-X COMMUNICATOR R6 /E LIC:NU	\$0.00	\$0.00
5900	380436	CORE SUITE R7 COMMUNICATOR FOR MS LYNC R6 /E LIC:NU	\$0.00	\$0.00
5900	380454	CORE SUITE R7 CMM R7 UPGRADE /E LIC:NU	\$0.00	\$0.00
100	380614	AURA R7 POWER SUITE UPGRADE/UPLIFT SOFTWARE LIC: NU;CU;SR	\$ 117.00	\$11,700.00
30	380628	POWER SUITE R7 ASBCE R7 STD SVCS /E LIC:CU	\$0.00	\$0.00
15	380629	POWER SUITE R7 ASBCE R7 ADV SVCS /E LIC:CU	\$0.00	\$0.00
30	380630	POWER SUITE R7 ASBCE R7 STD HA LIC /E LIC:CU	\$0.00	\$0.00
15	380631	POWER SUITE R7 ASBCE R7 ADV HA LIC /E LIC:CU	\$0.00	\$0.00
100	380633	POWER SUITE R7 AVAYA MULTIMEDIA MSG ENHANCED USER R6 /E LIC:NU	\$0.00	\$0.00
100	380635	POWER SUITE R7 EQUINOX IPAD R3 /E LIC:NU	\$0.00	\$0.00
100	380636	POWER SUITE R7 EQUINOX WIN R3/E LIC:CU	\$0.00	\$0.00
100	380637	POWER SUITE R7 EQUINOX MOBILE R3 /E LIC:NU	\$0.00	\$0.00
100	380638	POWER SUITE R7 AES UNIFIED DESKTOP R7 /E LIC:CU	\$0.00	\$0.00
100	380641	POWER SUITE R7 ONE-X CES R6 /E LIC:CU	\$0.00	\$0.00
100	380642	POWER SUITE R7 VIDEO R7 /E LIC:NU	\$0.00	\$0.00
100	380645	POWER SUITE R7 PRESENCE SERVICES R7 /E LIC:NU	\$0.00	\$0.00
100	380646	POWER SUITE R7 AVAYA BREEZETM R3 USER /E LIC:CU	\$0.00	\$0.00
100	380650	POWER SUITE R7 EQUINOX MAC R3 /E LIC:NU	\$0.00	\$0.00
100	380651	POWER SUITE R7 ONE-X COMMUNICATOR R6 /E LIC:NU	\$0.00	\$0.00
100	380652	POWER SUITE R7 COMMUNICATOR FOR MS LYNC R6 /E LIC:NU	\$0.00	\$0.00
100	380671	POWER SUITE R7 CMM R7 UPGRADE /E LIC:NU	\$0.00	\$0.00
200	382005	ASBCE R7 STANDARD SERVICES SESSION 1-500 LIC:CU	\$55.25	\$11,050.00
1	382287	ASBCE R7 ENCRYPTION LIC:DS	\$0.00	\$0.00
3	382295	ASBCE R7 VE VAPP LIC:CU	\$280.00	\$840.00
1	382298	ASBCE R7 VE VAPP TRACKING CODE NEW LIC:CU	\$0.00	\$0.00
100	387381	POWER SUITE R7 EQUINOX R9 CONFERENCING USER /E LIC:CU	\$0.00	\$0.00
1	387760	AURA R7 DEVICE SERVICES VE VAPPLIANCE SYSTEM LIC:DS;NU;SR	\$0.00	\$0.00
1	389687	SYSTEM MANAGER R7 REDUNDANCY LIC:DS,SR	\$0.00	\$0.00
1	391426	AVAYA AURA UTILITY SERVICES R7.1 VE SYSTEM LIC:DS,SR	\$0.00	\$0.00
5900	392475	CORE SUITE R7 MESSAGING SEAT BASIC R7 /E LIC:NU	\$0.00	\$0.00
100	392477	POWER SUITE R7 MESSAGING MAINSTREAM SEAT R7 /E LIC:NU	\$0.00	\$0.00

1		700513684	APPLICATION ENABLEMENT R7.1.2 SOFTWARE ONLY MEDIA	\$0.00	\$0.00
<b>Subtotal Site Dekalb Core DC1</b>					<b>\$460,985.00</b>

**Jail - ESS Location**

Qty	Term	Part Number	Description	State Contract Unit Price	State Contract Ext. Price
1		185446	AVAYA COMMUNICATIONS SOLUTION	\$0.00	\$0.00
1		184716	CM S8700 MULTI CONNECT MODEL UPGRADE	\$0.00	\$0.00
1		380002	SESSION MANAGER R7 VE VAPPLIANCE SYSTEM LIC:DS,NU,SR	\$0.00	\$0.00
1		380349	AURA R7 CM VE VAPPLIANCE SYS LIC:DS,SR	\$0.00	\$0.00
1		380361	AURA R7 UTILITY SERVICES VE VAPPLICANCE SYS LIC:DS,SR	\$0.00	\$0.00
1		381277	APPLIANCE VIRTUAL PLATFORM R7+ DUAL CPU COMMON SERVER LIC:SR	\$975.00	\$975.00
1		383548	R630 SERVER MEDIUM APPLIANCE VIRTUALIZATION PLATFORM	\$11,700.00	\$11,700.00
1		387760	AURA R7 DEVICE SERVICES VE VAPPLIANCE SYSTEM LIC:DS;NU;SR	\$0.00	\$0.00
1		391427	AVAYA AURA UTILITY SERVICES R7.1 AVP SYSTEM LIC:DS,SR	\$0.00	\$0.00
2		405362641	POWER CORD USA	\$0.00	\$0.00
1		700510424	AV APPLICATION VIRTUAL PLATFORM R7 MEDIA KIT	\$0.00	\$0.00
<b>Subtotal Site Jail ESS</b>					<b>\$12,675.00</b>

**Data Center 2 - ESS location - West Exchange**

Qty	Term	Part Number	Description	State Contract Unit Price	State Contract Ext. Price
1		185446	AVAYA COMMUNICATIONS SOLUTION	\$0.00	\$0.00
1		184716	CM S8700 MULTI CONNECT MODEL UPGRADE	\$0.00	\$0.00
1		380002	SESSION MANAGER R7 VE VAPPLIANCE SYSTEM LIC:DS,NU,SR	\$0.00	\$0.00
1		380228	AURA SYSTEM MANAGER R7 VE VAPPLIANCE SYSTEM LIC:DS,SR	\$0.00	\$0.00
1		380294	AES R7 VE VIRTUAL APPLIANCE LIC:DS	\$0.00	\$0.00
1		380349	AURA R7 CM VE VAPPLIANCE SYS LIC:DS,SR	\$0.00	\$0.00
1		380360	AURA R7 CM DUPLICATE MAC VE VAPPLIANCE SYS LIC:DS,SR	\$0.00	\$0.00
1		387760	AURA R7 DEVICE SERVICES VE VAPPLIANCE SYSTEM LIC:DS;NU;SR	\$0.00	\$0.00
1		700513684	APPLICATION ENABLEMENT R7.1.2 SOFTWARE ONLY MEDIA	\$19.50	\$19.50
1		193806	UTILITY TRIGGER REMOTE GATEWAY NEW SITE TRACKING CODE	\$0.00	\$0.00
1		272731	APS NETWORK READINESS ASSESSMENT SURVEY - VENDOR PROVIDED	\$0.00	\$0.00
<b>Subtotal Site DC2 ESS</b>					<b>\$19.50</b>

**Data Center 2 - ESS location - Burgess location**

Qty	Term	Part Number	Description	State Contract Unit Price	State Contract Ext. Price
1		185446	AVAYA COMMUNICATIONS SOLUTION	\$0.00	\$0.00
1		184716	CM S8700 MULTI CONNECT MODEL UPGRADE	\$0.00	\$0.00
1		224274	IP320 MEDIA RESOURCE CIRCUIT PACK TN2602AP NON GSA	\$16,744.00	\$16,744.00
1		380349	AURA R7 CM VE VAPPLIANCE SYS LIC:DS,SR	\$0.00	\$0.00
1		380361	AURA R7 UTILITY SERVICES VE VAPPLICANCE SYS LIC:DS,SR	\$0.00	\$0.00
1		381275	APPLIANCE VIRTUAL PLATFORM R7+ SINGLE CPU COMMON SERVER LIC:SR	\$487.50	\$487.50
1		391427	AVAYA AURA UTILITY SERVICES R7.1 AVP SYSTEM LIC:DS,SR	\$0.00	\$0.00
1		700510424	AV APPLICATION VIRTUAL PLATFORM R7 MEDIA KIT	\$150.00	\$150.00
3		700501319	DL360G7 FRU 4GB DIMM	\$676.00	\$2,028.00
<b>Subtotal Site Burgess ESS G7</b>					<b>\$19,409.50</b>

**Following Sites have the same requirement**

- Workforce Dev G450 - AUS3898964
- LeroyScottAdmin G450 - AUS3898965
- 1WCourtSq G430 - AUS3898966
- DCG Medex G430 - AUS3898967
- South Precinct G450 - AUS3898968
- Fleet Maint G430 - AUS3898969
- Site 199 CIP G430 - AUS3898970
- Fleet Fire G430 - AUS3898971
- Annex G650 - AUS3898975
- Tax Comm G650 - AUS3898976
- Judicial G650 - AUS3898977
- Ponce G650 - AUS3898978
- Juvenile G650 - AUS3898979
- Lou Walk Sr Cnt G430 - AUS3898980
- Roads Drain G430 - AUS3898981
- Narcotics G430 - AUS3898982
- Scott Candler G430 - AUS3898983
- Site16 E Precinct G430 - AUS3898984
- Site 9 Roadhaven G430 - AUS3898985
- Tucker Precinct G430 - AUS3898986

Qty	Term	Part Number	Description	State Contract Unit Price	State Contract Ext. Price
1		185446	AVAYA COMMUNICATIONS SOLUTION	\$0.00	\$0.00

<b>Product Subtotal</b>	<b>\$493,089.00</b>
<b>Special Promotion Discount</b>	<b>\$160,644.00</b>
Net Price to Dekalb County	<b>\$332,445.00</b>

This promotion requires a 3 year Maintenance contract for SA and UA. The promotion is valid through 9/15/18.

**Implementation Requirement**

1	00515	Carousel Implementation Services (turn-key package)	\$105,630.00
1	00515	CMS Upgrade - Avaya Pro Services	\$49,955.00
<b>CM7 Implementation Total</b>			<b>\$155,585.00</b>
<b>Total CM7 Upgrade Cost</b>			<b>\$488,030.00</b>
<b>Total OfficeLinx (Messaging Solution)</b>			<b>\$214,216.00</b>
<b>Total Combined Solution Cost</b>			<b>\$702,246.00</b>

**Carousel Capital Funding Solution (\$1.00 Buy-out)**

**48 Month Contract**

**60 Month Contract**

**Monthly Payment**

**\$16,186.77**

**\$13,286.49**

Municipal Govt. Clauses included to deal with Non-appropriation