



MARKET SURVEY

RFP Number: 16-500426

Agent: Willie Moon

Project Name: Design Build Services for Rockbridge Road Asbestos Cement (AC) Water Main Replacement Project

Department: DWM

Prepared By: Monica Millines

Date: March 20, 2017

Company	Contact #	Contact Person	Receive RFP? Yes/No	New Contact / Address Information	Non-Response Justification	Submitting a Proposal <u>in the future</u>
Layne Inliner	678.735.0033	Jesse Cole	Y		Vendor did not like the guaranteed maximum price or the risk that would be allocated to the vendor for the rock excavation and the contract time.	Y
Prime Engineering	404.425.7100	Kalyn Keeney	Y		No. The contractor that we were submitting with thought that there was too much risk involved with this submittal. One of the main reasons, was the short deadline, and not allowing for multiple crews to work on the project at the same time	Y
American Logistics International	470.240.5133	Dennis Williams	Y	Spoke with Uriah Bullard 770.228.6038	Outside of their scope and they have a lot of construction projects right now and would not be able to fit it in.	Y
CERM	470.755.8002	Marcus Reese	Y		They are not submitting as a Prime, they are teaming up with Reeves Young	Y

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Legacy Water Group	678.898.7220	Jeff Klebowski	Y		They don't have the experience required.	Y
MC Squared Inc.	770.650.0873	Alia Moussly	Y	Spoke with Rachael Sabler	They are not a prime and decided not to try to partner with anyone.	Y
Skyline Engineering & Construction	404.308.0309	Dwayne Cheatom	Y		Teamed up with another company.	Y
Integrated Construction Management	404.267.3733	Dave Blake	Y		Small LSBE but could not bid on the project because he is very small. He wanted to team up with another company but was not successful in receiving any responses.	Y
Goodwyn, Mills & Cawood	770.722.5374	Tim Blaydes	Y		They are a consulting firm and were going to team with Legacy Water Group but Legacy was not able to meet the qualifications. They tried teaming up with Reeves Young but they already had a consulting firm that they were working with.	Y
Anderson Grading and Pipeline, LLC	770.385.1018 x13	Gina Shelnut	Y		They don't have the capabilities to be a Prime and it's out of their scope.	Yes, but not as a Prime on Design Build projects.
T&J Industries	770.865.5562	Alfred Simmons	Y		Guaranteed Maximum Price was a deterrant. DeKalb needs to be able to share the risk.	Y
Results Summary	Contacted ten vendors. Some vendors were already teamed with a Prime contractor for this project, others indicated that they could not provide the scope of work requested; and a few vendor indicated that they did not like the allocation of risk associated with this project.					