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99999-SPD-SPD0000060-0... Software

Contract Summary

Type: Mandatory Statewide Contract
Supplier: DELL MARKETING LP
Dates: 8/24/2012 - 4/30/2022
Version: Renewal 0

Total Contract Value (TCV)
TCV: -

- > My Lifetime Spend (USD)
> Lifetime Member Spend (USD)

Summary

Contract Information

Table with 2 columns: Field Name, Value. Includes Contract Name (Software), Contract Type (Mandatory Statewide Contract), Supplier Name (DELL MARKETING LP), and Summary (View Summary).

Contract Dates

Table with 2 columns: Field Name, Value. Includes Begin Date (8/24/2012 12:00 AM EDT) and Expire Date (4/30/2022 11:59 PM EDT).

Contract Managers

Table with 2 columns: Name, Contact Info. Includes Donnie Treadway with email donnie.treadway@doas.ga.gov and phone +1 404-657-4254.

> Purchasing Information

> Attachments



Statewide Contract Information Sheet

Statewide Contract Number	99999-SPD-SPD0000060	NIGP Code	See page 5
Name of Contract	Statewide Contracts for Software and Ancillary Services		
Effective Date	August 2012	Expiration Date	April 30, 2022
Contract Table of Contents			
Suppliers Awarded	6	Contract Information:	Categories 1, 2, 3, 4 Convenience
Contract Information for Supplier			Page Number
Dell Marketing, LP (Categories 1, 2 and 3)			2, 3
Additional Contract Information			
General Contract Information			2
Category Description			4
DOAS Contact Information			5



Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-SPD0000060-0006
Contract Name	Statewide Contracts for Software and Ancillary Services
PeopleSoft Supplier Number	0000015689
Supplier Name & Address	
Dell Marketing, LP (Categories 1, 2 and 3) One Dell Way Round Rock, TX 78682	
Contract Administrator	
Katherine Dunay Contract Program Manager Dell Legal 512-723-0818 Katherine_Dunay@Dell.com	
Contact Details	
Ordering Information	To place an order: 1. Obtain a new quote from: Mike Stynda Solutions Account Executive AL/GA/MS Dell, Inc. 727-365-6618 Mike.Stynda@dell.com (DOAS recommends obtaining quotes from more than one supplier.) 2. Verify %age discount matches contract 3. Submit order to vendor per instructions provided on vendor quote according to your preferred payment method (PO, Pcard or other).



Remitting Information	Dell Marketing, L.P. c/o Dell USA L.P. P.O. Box 534118 Atlanta, GA 30353-4118
Delivery Days	Purchase Order must be placed prior to download or installation of each copy of software and prior to each subsequent renewal term.
Discounts	See minimum discounts on cost sheet.
Payment Terms	Net 30 Days
Bid Offer Includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this Contract as permitted by current policies governing the Purchasing Card program.

General Contract Information

DOAS competed and awarded the Statewide Contracts for Software by Category. The Categories of Software that each supplier's contract award includes are identified on the Information Sheet for the Supplier.

Suppliers submitted proposals to provide software from specific publishers at certain discounts from publisher's standard price (equivalent to an MSRP) as shown on the cost sheet for the relevant supplier and category.

All discounts shown are minimum discounts, and suppliers may provide additional or deeper discounts to state and local agencies under the Statewide Contracts for Software.

Agencies should ask for "Academic pricing" if they are obtaining quotes for schools, colleges or administrative offices of educational organizations. The discounts available may differ depending on the type of academic organization; academic



organizations receive significantly lower prices or significantly deeper discounts from many software publishers.

Agencies must place purchase orders prior to downloading or using software. Unless the agency acquires a perpetual license and does not incur charges for maintenance, the agency must also place a purchase order each year prior to incurring software renewal fees or maintenance or other charges.

For Category 3, Microsoft Reseller Services, the State has three (3) authorized resellers: CDWG, Dell and SHI. Each reseller may deliver software under any of the State of Georgia master agreements with Microsoft. These include the Enterprise Agreement, the Select Plus Agreement for State and Local Government, the Select Plus Academic Agreement, and an EES Agreement. Each supplier that holds a contract that includes Category 3 has certified Microsoft licensing specialists who are trained to provide assistance on the various Microsoft licensing programs.

The Statewide Contracts for Software include training, assessment and installation services. The contracts do not include implementation services or project work. Please see the Exhibit A to each supplier's contract for details of the services permitted to be provided through that contract.

The RFP for Statewide Contracts for Software included cloud-based software and Software-as-a-Service in scope, but those products are subject to additional approvals in accordance with Georgia Technology Authority Standards and Specifications. Please contact the Issuing Officer for additional information on the process for obtaining cloud based software or software-as-a-service through these contracts.

CATEGORY DESCRIPTION

Category 1: End User Software. Generally, these are desktop software products.

Category 2: Enterprise Software. These are server-based systems.

Category 3: Microsoft Reseller Services. See above for more detail about State's Agreements for Microsoft software.

Category 4: Oracle Software and Databases (including PeopleSoft). Category 4 contracts are Convenience contracts.



NIGP CODES FOR SOFTWARE:

20429, 20447, 20529, 20547, 20655, 20800, 20811, 20812, 20815, 20818, 20819, 20820, 20830, 20832, 20836, 20841, 20842, 20844, 20845, 20846, 20851, 20853, 20854, 20856, 20857, 20858, 20859, 20860, 20861, 20864, 20865, 20867, 20870, 20872, 20877, 20880, 20881, 20882, 20883, 20885, 20886, 20888, 20900, 20912, 20913, 20914, 20922, 20924, 20937, 20942, 20943, 20945, 20946, 20947, 20949, 20952, 20954, 20958, 20959, 20960, 20962, 20966, 20970, 20973, 20978, 20982, 20984, 20986, 20987, 91829, 92000, 92004, 92007, 92014, 92015, 92016, 92027, 92032, 92044, 92045, 92046, 92049, 92056, 92063, 92091, 92094, 92095, 92096, 96728, 98574

Extension 2: July 1, 2018 - May 30, 2019

Extension 3: June 1, 2019 – April 30, 2020

Extension 4: June 1, 2020 – April 30, 2021

EXTENSION 5: MAY 1, 2021 - APRIL 30, 2022

DOAS CONTACT INFORMATION:

See Team Georgia Marketplace (click open Summary) for current Contract Management Specialist contact information.



Statewide Contracts for Software

The Georgia Department of Administrative Services, State Purchasing Division, has established new Statewide Contracts for **Software**. The contracts include **Ancillary Services**. DOAS conducted a strategic competitive bidding process and has awarded contracts to six (6) suppliers.

Statewide Contract Details:

What is the Contract Number?	Contract #99999-SPD-SPD0000060
Is this a Renewal?	No
Does it Replace an Existing Contract?	Yes. Replaces SWC70764
What is the Contract Term?	Date of Award (August 2012) to 6/30/2013; First Renewal Term 7/1/2013 to 6/30/2014 + 3 additional one-year renewal options
What is the Expiration Date?	06-30-2014 (Current Term); 3 additional one-year options to renew
Does it Allow the Use of the P-Card?	Yes
Who is the person to Contact with Questions?	Tetchjan Simpson_ tetchjan.simpson@doas.ga.gov 404-657-4248

These contracts have been **awarded by Category**:

Category 1	End User Software
Category 2	Enterprise Software
Category 3	Microsoft Reseller Services
Category 4	Oracle (including Peoplesoft) Software and Databases

Supplier	Awarded Categories	Contract Number
IBM Corporation	Category 2	#99999-SPD-SPD0000060-0001
Presidio Networked Solutions, Inc.	Categories 1 and 2	#99999-SPD-SPD0000060-0002
SHI International Corp.	Categories 1, 2, and 3	#99999-SPD-SPD0000060-0003
CDWG Government, LLC	Categories 1, 2, and 3	#99999-SPD-SPD0000060-0004
PC Specialists, Inc. d/b/a Technology Integration Group (TIG)	Categories 1 and 2	#99999-SPD-SPD0000060-0005
Dell Marketing, LP	Categories 1, 2, 3 and 4	#99999-SPD-SPD0000060-0006

Key benefits of the contract include:

- Significant Discounts
- Maintenance, Support Services
- Training Services
- Installation Services as described on Exhibit A to Contract with each Supplier
- All Prices are %age off MSRP prices and users may negotiate additional discounts

The contracts are available for use now.

The new Statewide Contracts for Software replace the former SWC for Software (IT) with Dell Marketing, LP. SWC70764 terminated on August 24, 2012.



The **Statewide Contracts for Software** are available for use by accessing Team Georgia Marketplace™ at: <http://doas.ga.gov/StateLocal/SPD/Pages?StatewideContractIndex.aspx>.

Quotes may be obtained by contacting the supplier directly as shown below. The Exhibit A Awarded Category Description for each Contract describes what the Supplier may provide. Cost Proposals have been uploaded to Jaggaer and are also available in line comments in Peoplesoft.

Supplier Contact Information:

Supplier	Supplier Contact Information
IBM Corporation	Eric K. Rice Contracts Sales Manager - Public Sector 7100 Highlands Pkwy Smyrna, GA 30082 erice2@us.ibm.com 770-863-1572
Presidio Networked Solutions, Inc.	Charlie Pierce Sr. Account Manager Two Sun Court, Norcross, GA 30092 cpierce@presidio.com 678-504-6269
SHI International Corp.	Trevor Golden Account Executive – GA State Agencies trevor_golden@shi.com 352-592-7011
CDWG Government, LLC	Pam Janutolo Deputy Program Manager pam@cdw.com 203-851-7177
PC Specialists, Inc. d/b/a Technology Integration Group (TIG)	Bob Kopesky Senior AE 6649 Peachtree Industrial Blvd Norcross, GA 30092 Robert.Kopesky@tig.com 678-287-2241
Dell Marketing, LP	Brad Stroup Dell, Inc. Solutions Account Executive – AL/GA/MS brad_stroup@dell.com Cell: 205-296-2441