

RFP Evaluation Summary for RFP No. 20-500539 Stormwater Master Plan

Criteria	Arcadis, US, Inc.	AECOM Technical Services, Inc.	Dewberry Engineers, Inc.	Lowe Engineers, LLC	Woolpert, Inc.
Technical Approach to the Project	<ul style="list-style-type: none"> ○ Good assumptions and examples; clear responsibilities of both parties. Has worked extensively with R&D before. Provided good, clear graphics. 	<ul style="list-style-type: none"> ○ Adequate scope; clearly stated responsibilities Prime and sub-contractors. 	<ul style="list-style-type: none"> ○ Has had good experience with DeKalb already. Good and well-explained technical approach. No assumptions stated. 	<ul style="list-style-type: none"> ○ Good outreach strategies; they included a closed k.conduit summary - shows good proposal effort. 	<ul style="list-style-type: none"> ○ Good assumptions and examples; clear responsibilities of Prime and sub-contractors.
Project Management	<ul style="list-style-type: none"> ○ Very detailed project management description. 	<ul style="list-style-type: none"> ○ Nice inclusion of health and safety program and benefits analysis. 	<ul style="list-style-type: none"> ○ Adequate but not very detailed. 	<ul style="list-style-type: none"> ○ Not very detailed. 	<ul style="list-style-type: none"> ○ Very comprehensive project management description.
Personnel Qualifications	<ul style="list-style-type: none"> ○ Displayed excellent staff and subs; many have worked with DeKalb county in various projects. 	<ul style="list-style-type: none"> ○ Displayed Qualified staff and subs. 	<ul style="list-style-type: none"> ○ Displayed Excellent staff and subs. 	<ul style="list-style-type: none"> ○ Qualified staff and subs. 	<ul style="list-style-type: none"> ○ Qualified staff and excellent subs

RFP Evaluation Summary for RFP No. 20-500539 Stormwater Master Plan

Organizational Qualifications	<ul style="list-style-type: none"> ○ Displayed great local and national experience. good project examples. 	<ul style="list-style-type: none"> ○ Good local experience. Limited experience with few land fill sites. 	<ul style="list-style-type: none"> ○ Lots of experience with DeKalb; provided good project examples. 	<ul style="list-style-type: none"> ○ Great local experience. 	<ul style="list-style-type: none"> ○ Some local experience.
Financial Responsibility	<ul style="list-style-type: none"> ○ Finance department reviewed financials and stated “well established company with very strong financials.” 	<ul style="list-style-type: none"> ○ Finance department reviewed financials and stated “well established companies with very strong financials. earned the maximum score of 5. Finance department reviewed financials and stated.” 	<ul style="list-style-type: none"> ○ Finance department reviewed financials and stated “financials were very strong.” 	<ul style="list-style-type: none"> ○ Finance department reviewed financials and stated “Lowe Engineers did not submit cash flow statements. Financial data submitted looks okay. They have been in business since 1957 so they know what they are doing.” 	<ul style="list-style-type: none"> ○ Finance department reviewed financials and stated “did not submit income statements or cash flow statements. Balance sheet statements submitted on “weak” side 2017 has negative equity; 2018 & 2019 equity would be slightly positive or negative if the goodwill asset (paper asset) were removed. However, per the info

RFP Evaluation Summary for RFP No. 20-500539 Stormwater Master Plan

					submitted, they have been in business a very long time.”
References	<ul style="list-style-type: none"> ○ Arcadis U.S., Inc., earned the maximum score of 5. References were favorable. 	<ul style="list-style-type: none"> ○ AECOM earned the maximum score of 5. References were favorable. 	<ul style="list-style-type: none"> ○ earned the maximum score of 5. References were favorable. 	<ul style="list-style-type: none"> ○ earned the maximum score of 5. References were favorable. 	<ul style="list-style-type: none"> ○ earned the maximum score of 5. References were favorable.
LSBE Participation	<ul style="list-style-type: none"> ○ Arcadis U.S., Inc., identified 20% LSBE participation, 10% LSBE – DeKalb and 10% LSBE – MSA, earning score of 7.5. 	<ul style="list-style-type: none"> ○ AECOM Technical Services, Inc., identified 20% LSBE participation, earning score of 10. 	<ul style="list-style-type: none"> ○ Dewberry Engineers identified 20% LSBE participation, earning score of 10. 	<ul style="list-style-type: none"> ○ Lowe Engineers., Inc., identified 20% LSBE participation, 15% LSBE – DeKalb and 5% LSBE – MSA, earning score of 7.5. 	<ul style="list-style-type: none"> ○ Woolpert., identified 20% LSBE participation, earning score of 10
Interview	<ul style="list-style-type: none"> ○ Provided great details on the number of Master Plan projects they have done in the state of Georgia and other cities and counties, similar to size of DeKalb Conty. Has a good history of working with DeKalb 	<ul style="list-style-type: none"> ○ Provided good examples of Stormwater Master Plan projects they have worked on for DeKalb County. Decent community outreach strategy. They did not provide a good example on how they have handled 	<ul style="list-style-type: none"> ○ Provided impressive presentation. Good staffing but not as strong as the other vendors. Showed good examples of similar master plan projects they have worked on for other cities 	<ul style="list-style-type: none"> ○ N/A 	<ul style="list-style-type: none"> ○ N/A

RFP Evaluation Summary for RFP No. 20-500539 Stormwater Master Plan

	<p>County projects. Displayed very good details on how they have handled major issues they have encountered in the past while performing Master Plan projects. Great presentation on dealing with community outreach.</p>	<p>major issues in the past.</p>	<p>and counties. Presentation was not as strong as the other vendors who interviewed.</p>		
--	---	----------------------------------	---	--	--