

Cost Savings Analysis

Use of the competitively let Statewide Contract (SWC) No. 99999-SPD-SPD0000219-0005 Networking Equipment and Related Services will allow for the following cost reduction:

| Category | List Price | Discount | Savings | DeKalb County Price |
|--------------------|--------------|----------|-------------|---------------------|
| Hardware | \$219,637.62 | 20.24% | \$44,449.56 | \$175,188.06 |
| Optics and cabling | \$51,252.84 | 30.05% | \$15,403.92 | \$35,848.92 |

Use of this SWC amounts to a total cost saving of **\$59,853.48** for the County.