

Cost Analysis for Sourcewell CA#032119-JDC-Compact Track Loaders with Bucket & Attachments

Use of the Sourcewell Cooperative Contract No.031129-JDC for the purchase on three (3) Compact Track Loaders is recommended by Fleet for the following reasons:

1. The list price for the Open Compact Track Loader with a 72" Bucket is \$87,113.00. There is a 32% Sourcewell discount of \$27,876.00. The total for the entire unit including warranty and freight is \$65,117.00 which is \$21,996.00 less than the list price.
2. The list price for the two (2) Closed Compact Track Loaders with heat and A/C is also \$87,113.00 with a 32% discount but heating and air is added at an additional \$4,760.00 so the total per unit is \$69,877.00.
3. The total amount for all 3 units is \$204,871.00. The total savings with the 32% discount for all 3 units is \$83,628.00.