



DeKalb County
GEORGIA

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Watershed Management

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DeKalbCountyga.gov

Stone Mountain, GA 30083

MEMORANDUM

TO: *T.C.* Talisa R. Clark, MBA, CPO, Chief Procurement Officer
THRU: Ted Rhinehart, Deputy Chief Operating Officer, Infrastructure
FROM: Reginald Wells, Interim Director, Department of Watershed Management
DATE: June 19, 2018
SUBJECT: Proposed Contract Renewal No.1 to Contract 14-902866 for Sludge Dewatering and Hauling at Pole Bridge Advanced Wastewater Treatment Facility (AWTF)

Chief Executive Officer
Michael Thurmond

Board of Commissioners

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Nancy Jester

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District 6
Kathie Gannon

District 7
Gregory Adams Sr.

Original Contract Term and Dollar Amount:

July 22, 2014 to December 31, 2017; \$1,978,500.00

Previous Extension of the Term: Yes

Previous Changes to the Dollar Amount: Yes

Current Cumulative Contract Term Dollar Amount:

July 22, 2014 to December 31, 2018; Denali Water Solutions, LLC; \$ 2,978,500.00

Proposed Cumulative Contract Term Dollar Amount:

July 22, 2014 to December 31, 2021; Denali Water Solutions, LLC; \$4,478,500.00

Detailed Description of Requested Changes:

The Department of Watershed Management is requesting that the **Sludge Dewatering and Hauling at Pole Bridge Advanced Wastewater Treatment Facility (AWTF)** contract be renewed for three (3) additional years with an increase in funding of **\$1,500,000.00** (not to exceed \$500,000.00 per year).

Justification for the Proposed Changes and an Explanation of why the County should not consider a Competitive Bid:

Pole Bridge Advanced Wastewater Treatment Facility currently treats about 6.5 Million gallons a day of wastewater. The spoils that are removed from the water is called sludge. This sludge has to be managed so that it does not endanger waters of the states. Pole Bridge Advanced Wastewater



Treatment Facility produces about eight (8) dry tons of sludge daily. From 1990 to 2014 DeKalb County paid Operations Management Inc. (OMI) approximately \$40,000 a month to land apply the Pole Bridge sludge to 273 acres of the Pole Bridge property. The responsibilities of OMI included land applying sludge utilizing DeKalb County's equipment, maintaining the fields, cutting and harvesting the hay, and marketing the hay. In 2014, the OMI contract was terminated and Pole Bridge discontinued the land application of the sludge. The sludge management process was then divided into two separate contracts. Denali Water Solutions, LLC was the successful awarded bidder to handle the sludge. Instead of land applying the sludge, Denali is tasked with dewatering the sludge and hauling the sludge to the landfill for disposal. The contract requires Denali to provide a dewatering press, an operator to operate and maintain the press, a truck to load the sludge and a driver to haul the sludge. DeKalb County pays Denali by the tonnage. The average monthly invoice is \$41,000. The Denali original contract terms were from July 22, 2014 to December 31, 2017 with a request to extend the contract through December 2018. The land application site maintenance was bid out on a second contract. The Clearing Vegetation at Pole Bridge contract was awarded to Mark L Farms, LLC. The vendor is tasked with maintaining the fields and harvesting the hay.

The Denali contract extension expires December 31, 2018. Pole Bridge is planning to purchase its own dewatering equipment to dewater and manage the sludge in-house. However, it is estimated that the equipment selection and procurement process will take a minimum of eighteen (18) months. The County will also have to hire a driver and equipment operator to maintain the operation. A contract extension is requested to bridge the gap between December 31, 2018 and the installation and commissioning of the new dewatering system.

TRANSMITTAL LETTER

To: Talisa Clark, CPO	Date: July 2, 2018
	Reference: Renewal

We are sending you		
<input checked="" type="checkbox"/> Original Document(s)	<input type="checkbox"/> Under Separate Cover via: _____ the following:	
<input type="checkbox"/> ITB/RFP Package	<input type="checkbox"/> Change Order(s)	<input type="checkbox"/> Plans / Surveys
<input checked="" type="checkbox"/> Renewal Form	<input type="checkbox"/> Agreements / Contracts	<input type="checkbox"/> Requisitions
<input type="checkbox"/> Sole Source Procurement	<input type="checkbox"/> Invoice(s)	<input type="checkbox"/> Letter of Recommendation

Quantity	Date	Description
2	Jun 19, 2018	Sludge Dewatering and Hauling @ Pole Bridge
		Proposed Contract Renewal No. 1

These are transmitted as checked below		
<input checked="" type="checkbox"/> For Approval	<input type="checkbox"/> Pick-up	<input type="checkbox"/> Sent via FedEx
<input type="checkbox"/> For Your Use	<input checked="" type="checkbox"/> Inter-Departmental Mail	<input type="checkbox"/> Sent via Courier Services
<input type="checkbox"/> As Requested	<input type="checkbox"/> Hand Delivered	<input type="checkbox"/> Sent via U.S. Mail
<input type="checkbox"/> For Review and Comment	<input type="checkbox"/> For Signature / Please Return	

Comments:

Copy to:	
Marketa Killingbeck, Project Coordinator Department of Watershed Management mhkillingbeck@dekalbcountyga.gov	Transmitted by: Valencia D. Stroman, Fiscal Assistant Department of Watershed Management 770-621-3530 vstroman@dekalbcountyga.gov