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Presented To:
DeKalb County Government
3630 Camp Circle
Decatur, Georgia 30032

Contract #: Juniper Networks: 99999-SPD-T20120501-0013

Date: 6/28/2023 Valid Until: 7/28/2023 Terms: NET 30 FOB: Atlanta, GA

Submitted By: Ryan Greene (770) 225-5280 rgreene@layer3com.com

Juniper EX Series Switches

Hardware

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
EX3400-24P	EX3400 24-port 10/100/1000BaseT PoE+, 4 x 1/10G SFP/SFP+, 2 x 40G QSFP+, redundant fans, front-to-back airflow, 1 AC PSU JPSU-600-AC-AFO included (optics sold separately)	25	\$4,871.00	\$1,997.11	\$49,927.75
JPSU-600-AC-AFO	EX3400 600W AC Power Supply, front-to-back airflow (power cord needs to be ordered separately)	25	\$1,143.00	\$468.63	\$11,715.75
EX2300-48P	EX2300 48-port 10/100/1000BaseT PoE+, 4 x 1/10G SFP/SFP+ (optics sold separately)	20	\$5,591.00	\$2,292.31	\$45,846.20
EX2300-24P	EX2300 24-port 10/100/1000BaseT PoE+, 4 x 1/10G SFP/SFP+ (optics sold separately)	20	\$3,232.00	\$1,325.12	\$26,502.40

Hardware Subtotal: \$133,992.10

Maintenance and Support

PART NUMBER	DESCRIPTION	QTY	TERM	LIST PRICE	UNIT COST	EXT COST
SVC-SDCE-EX3424P G	Layer 3 Communications Branded Juniper Care Same Day Onsite Support for EX3400-24P	25	1-yr	\$558.00	\$502.20	\$12,555.00
SVC-SDCE-EX23-48P G	Layer 3 Communications Branded Juniper Care Same Day Onsite Support for EX2300-48P	20	1-yr	\$612.00	\$550.80	\$11,016.00
SVC-SDCE-EX23-24P G	Layer 3 Communications Branded Juniper Care Same Day Onsite Support for EX2300-24P	20	1-yr	\$353.00	\$317.70	\$6,354.00

Maintenance and Support Subtotal: \$29,925.00

Billing Terms One Time	Total Cost	\$163,917.10
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^{*} Total cost does not include shipping, handling, insurance and taxes where applicable. This Budgetary Quote is not a contract. It is subject to further Layer 3 Communications internal approvals and is not binding on either party.

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