



MARKET SURVEY

Solicitation No.: 24-500675

Project Name: Landfill and Solid Waste Facilities Professional Engineering and Surveying Services
(annual contract w/ 4 options to renew)

Department: Public Works – Sanitation

Agent: Jovan Hooper

Company	Contact #	Contact Person	Received Proposal?	Non-Response Justification	Proposal in Future?
Burns & McDonnell	(612) 458-7512	Bryan Weldon	Yes	Although the firm specializes in municipal waste operators such as this project and is extremely similar scope of work to currently being provided to Hall County, however, it felt unlikely that firm would be able to provide a competitive proposal of the project based on the tenure of the previous consultants.	Yes
Axiom	(917) 645-2095	Arthur Antoine	Yes	Firm has bid directly to the Primes as a subcontractor/subconsultant	Yes
Oasis Consulting Services	(678) 739-2400	Sarah Beeson	Yes	Because the SOW includes all professional engineering support like GCCS, RFF oversight services, firm believed it would not be the best use of their time and resources at this time.	Yes
HDR Engineering, Inc.	(904) 360-5976	Kevin De Lange	Yes	The firm felt the incumbent consulting firm had a high likelihood of being re-selected, chose not to submit a proposal.	Yes



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Ark Global Partners	(404) 236-9285	Anthony Kitchens	Yes	The firm did not submit due to the complexity of the SOW, it is not currently within their area of expertise.	Yes
Results Summary	<p>The Non-Mandatory pre-proposal conference was performed on November 18, 2024, eight (8) firms attended and expressed interest; and nine (9) firms attended the mandatory DeKalb First LSBE meetings and expressed interest. The scope of work is very specific to the requirements, these services require extensive landfill design and construction experience; as well as professional certifications in geology and engineering; they are limited to available and qualified proposers who can successfully perform these types of services. After surveying the market, it was determined that extending the RFP and adding additional meetings would yield no further participation.</p>				