



SALES PROPOSAL



KOMPAN, INC. * 930 Broadway, Tacoma, WA 98402 * Tel 1-888-579-8223 * Fax 1-888-579-8224 * www.kompan.com

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Date 04/21/17
Expiration Date 06/30/17
Proposal No. SP47308
Project Henderson Park
Ship to State/Zip GA 30084
Customer Service Representative JamMet
Sales Representative Sonja Jackson
Payment Terms DEP50%&N30

Site Location: 260271
Henderson Park
Option B
4898 Lavista Road
Tucker, 30084
United States

Invoice-to: 260271
DeKalb Parks and Rec
4898 Lavista Road
Tucker, GA 30084
United States

Ship-to:
DeKalb Parks and Rec
4898 Lavista Road
Tucker, GA 30084
United States

Qty.	Item No.	Description	Unit Price	Retail Price	Disc. %	Net Price
U.S. Communities Contract #110171						
		Equipment				
1	NRO3001-1021	DOUBLE TOWER WITH VALLEY	40,940.00	40,940.00	15.00	34,799.00
1	NRO813-1001	CLIMBING NET	3,660.00	3,660.00	20.00	2,928.00
		FSC Mix, RA-COC-001532				
2	NRO516-0001	OWL BROWN	810.00	1,620.00	15.00	1,377.00
2	NRO518-0001	LIZARD GREEN-BROWN	1,930.00	3,860.00	15.00	3,281.00
1	NRO-CUSTOM	NRO-CUSTOM NRO892606 Snail	1,930.00	1,930.00	15.00	1,640.50
1	NRO-CUSTOM	NRO-CUSTOM NRO892605 Bee	2,490.00	2,490.00	15.00	2,116.50
1	NRO-CUSTOM	NRO-CUSTOM NRO892607 Ant	2,210.00	2,210.00	15.00	1,878.50
1	NRO801-1001	CABLEWAY FOR NATURAL-Custom Length	8,530.00	8,530.00	20.00	6,824.00
		FSC 100%, RA-COC-001532				
6	M28001-2901	BOX PLANTER WITH WINDOW	1,440.00	8,640.00	10.00	7,776.00
1	NRO113-0601	BEE SPRINGER	3,080.00	3,080.00	15.00	2,618.00
1	NRO116-0601	ANT SPRINGER	2,890.00	2,890.00	15.00	2,456.50
Continued on page 2.....						67,695.00

Continued from page 1.....						67,695.00
1	NRO112-0601	FOREST BUG SPRINGER	1,930.00	1,930.00	15.00	1,640.50
1	FRT-PA	Freight Middletown PA-Includes APS	2,427.00	2,427.00		2,427.00
1	CUSTOMINSTALL	Installation of Equipment	27,859.00	27,859.00	5.00	26,466.05
		Surfacing				
5,167	TFG-GANO-14-01	EWFF&FF/CFH 14'/12'"comp.	1.23	6,355.41	10.00	5,719.87
1	FRT-OTHER	Freight for EWF/Filter Fabric	935.00	935.00		935.00
258	CUSTOMINSTALL	Installation of EWF per CY (258CY)	13.85	3,573.30	5.00	3,394.63
Total						108,278.05

Comments:

This quote assumes direct delivery.
This quote includes a charge for liftgate service.
Charges for permits are not included. An appropriate amount will be added if applicable.
Terms for credit will be established upon approval.
A deposit will be required before order can be processed.
Please provide us with a copy of your tax-exempt certificate if applicable.
Customer is to provide level dirt site, free of underground obstacles.
Customer is responsible for disposal of refuse / garbage.
Customer is responsible for removal of any existing equipment / obstacles prior to installation.
Customer is responsible to do all site work prior to installation.
Please do not install any surfacing materials prior to the equipment dig and installation process.
The site should be as level as possible, and MUST have no more than a 1" (inch) in 10' (feet) slope or change in elevation over the full length and width of the playground area.
Price assumes NO overhead (13'6" or lower) or underground (within 3'6" of surface) obstacles.
Additional charges will apply if hard rock/ledge is discovered at time of installation.
This proposal assumes that there is no Prevailing Wage requirement for this job.
Please allow 8-10 weeks for product delivery upon order placement.
Your order includes installation of playground equipment and/or surfacing and amenities. If a delay in the installation occurs, which is not caused by KOMPAN, the order will be divided and equipment will be invoiced at the time of delivery to the site or authorized agent, and installation, site amenities and related services will be invoiced when completed.

Summary:

	Retail Price	Discount	Net Price
Subtotal - KOMPAN Products	81,780.00	12,444.50	69,335.50
Subtotal - Other Products	0.00	0.00	0.00
Subtotal - Surfacing	6,355.41	635.54	5,719.87
Subtotal - Installation & Other Services	31,432.30	1,571.62	29,860.68
Subtotal - Freight	3,362.00	0.00	3,362.00
Subtotal	122,929.71	14,651.66	108,278.05

(Applicable sales tax will be added unless a valid tax exemption certificate is provided. This amount is only an estimate of your tax liability.)

Estimated Tax Rate

0.00

Total	108,278.05
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<p>Your acceptance of this proposal constitutes a valid order request and includes acceptance of terms and conditions contained within the Master Agreement, which is hereby acknowledged. Acceptance of this proposal by KOMPAN is acknowledged by issuance of an order confirmation by an authorized KOMPAN representative. Prices in this quotation are good for 60 days. This proposal may be withdrawn if not accepted by 6/30/17. KOMPAN Products are "Buy American" qualified, and compliant with the Buy American Act of 1933 and the "Buy American" provision of the ARRA of 2009.</p>	<p>KOMPAN Authorized Signature:</p> <p>Accepted By (signature): _____</p> <p>Accepted By (please print): _____</p> <p>Date: _____</p>
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