

Q-207248

Generated Date: 09/11/2025
Expiration Date: 09/29/2025 **Contract Expires 09-29-25**
Account Name: Dekalb County, GA - Government - HQ
Opportunity Name: OP-63753 - RENEWAL: AVAYA SOFTWARE SUPPORT RENEWAL AS WHS
Opportunity Number: OP-63753

Client Contact Information

Primary Contact: Tony Hicks
Contact Title: Primary Contact
Contact Phone: (470) 755-4503
Contact Email: ahicks@dekalbcountyga.gov

NWN Contact Information

Primary Contact: Kyle Hyman
Contact Title: Account Executive
Contact Phone: (404) 414-6141
Contact Email: khyman@nwncarousel.com

BILL TO

Dekalb County, GA - Government - HQ
 1300 Commerce Dr The Maloof Ctr Fl 2 Rm 202
 Decatur, GA 30030

SHIP TO

Dekalb County, GA - Government - HQ
 1300 Commerce Dr The Maloof Ctr Fl 2 Rm 202
 Decatur, GA 30030

Product

Functional Location : 5093163 DEKALB COUNTY WATER TREATMENT, 4830 WINTERS CHAPEL RD, DORAVILLE, GA, US, 30033					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
1.	230162	SA ON-SITE 24X7 CM SM GTWY 1YPP	1	\$97.95	\$1,175.40
2.	434846	UC ADVANCED LICENSE FIXED SUBS ADJ LP	1	\$0.00	\$0.00
3.	255671	SA ON-SITE 24X7 CM MED SRV R2D 1YPP #	1	\$208.16	\$2,497.92
				Total:	\$3,673.32

Functional Location : 2939681 DEKALB COUNTY GOVERNMENT - COURTHOU, 556 N MCDONOUGH ST CORE, DECATUR, GA, US 30030					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
4.	230192	SA ON-SITE 24X7 SUPT CM MEDIUM GATEWAY 1YR PREPD	4	\$116.60	\$5,596.80
5.	255581	SA ON-SITE 24X7 SUPT CM MEDIUM SRV R2-H 1YR PREPD	1	\$208.16	\$2,497.92
6.	434846	UC ADVANCED LICENSE FIXED SUBS ADJ LP	1	\$0.00	\$0.00
7.	255611	SA ON-SITE 24X7 CM LG SRV R2H 1YPP #	1	\$490.30	\$5,883.60
				Total:	\$13,978.32

Functional Location : 2939872 DEKALB COUNTY GOVERNMENT, 4380 MEMORIAL DR, DECATUR, GA, US, 30032-1239					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
8.	230192	SA ON-SITE 24X7 SUPT CM MEDIUM GATEWAY 1YR PREPD	1	\$116.60	\$1,399.20
9.	434846	UC ADVANCED LICENSE FIXED SUBS ADJ LP	1	\$0.00	\$0.00
				Total:	\$1,399.20

Functional Location : 2939859 DEKALB COUNTY GOVERNMENT, 4415 MEMORIAL DR, DECATUR, GA, US, 30032-1337					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
10.	230192	SA ON-SITE 24X7 SUPT CM MEDIUM GATEWAY 1YR PREPD	3	\$116.60	\$4,197.60
11.	434846	UC ADVANCED LICENSE FIXED SUBS ADJ LP	1	\$0.00	\$0.00
12.	255671	SA ON-SITE 24X7 CM MED SRV R2D 1YPP #	1	\$219.51	\$2,634.12
				Total:	\$6,831.72

Functional Location : 5037142 DEKALB COUNTY GOVERNMENT, 1950 W EXCHANGE PL, TUCKER, GA, US, 30084-5329					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
13.	230192	SA ON-SITE 24X7 SUPT CM MEDIUM GATEWAY 1YR PREPD	3	\$116.60	\$4,197.60
14.	351677	SA PREFER SUPT AVAYA MSG R11 FAX 2 PORT 1YR PREPD	6	\$62.43	\$4,494.96
15.	433924	AES BASIC TSAPI ENTL LIC FXD SUBS ADJLP	265	\$0.00	\$0.00
16.	405787	CC BASIC VOICE LICENSE FIXED SUBS ADJ LP	202	\$29.76	\$72,138.24
17.	434846	UC ADVANCED LICENSE FIXED SUBS ADJ LP	6798	\$3.52	\$287,147.52
18.	433926	AES DMCC ENTL LIC FXD SUBS ADJLP	315	\$0.00	\$0.00
				Total:	\$367,978.32

Functional Location : 2939669 DEKALB COUNTY GOVERNMENT, 3630 CAMP CIR, DECATUR, GA, US, 30032-1304					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
19.	230192	SA ON-SITE 24X7 SUPT CM MEDIUM GATEWAY 1YR PREPD	2	\$116.60	\$2,798.40
20.	434846	UC ADVANCED LICENSE FIXED SUBS ADJ LP	1	\$0.00	\$0.00
				Total:	\$2,798.40

Functional Location : 3662496 DEKALB COUNTY GOVERNMENT, 4451 LAWRENCEVILLE HWY, TUCKER, GA, US, 30084					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
21.	230162	SA ON-SITE 24X7 CM SM GTWY 1YPP	1	\$97.95	\$1,175.40
22.	434846	UC ADVANCED LICENSE FIXED SUBS ADJ LP	1	\$0.00	\$0.00
				Total:	\$1,175.40

Functional Location : 5100388 DEKALB COUNTY GOVERNMENT, 1641 ROADHAVEN DR, STONE MOUNTAIN, GA, US, 30083					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
23.	230162	SA ON-SITE 24X7 CM SM GTWY 1YPP	1	\$97.95	\$1,175.40
24.	434846	UC ADVANCED LICENSE FIXED SUBS ADJ LP	1	\$0.00	\$0.00
				Total:	\$1,175.40

Functional Location : 5116425 DEKALB COUNTY SANITATION, 3720 LEROY DR, DECATUR, GA, US, 30032					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
25.	230162	SA ON-SITE 24X7 CM SM GTWY 1YPP	1	\$97.95	\$1,175.40
26.	434846	UC ADVANCED LICENSE FIXED SUBS ADJ LP	1	\$0.00	\$0.00
				Total:	\$1,175.40

Functional Location : 50507952 DEKALB CNTY WORKFORCE DEV, 774 JORDAN LN, DECATUR, GA, US, 30033					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
27.	230192	SA ON-SITE 24X7 SUPT CM MEDIUM GATEWAY 1YR PREPD	1	\$116.60	\$1,399.20

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Functional Location : 50507952 DEKALB CNTY WORKFORCE DEV, 774 JORDAN LN, DECATUR, GA, US, 30033					
28.	434846	UC ADVANCED LICENSE FIXED SUBS ADJ LP	1	\$0.00	\$0.00
				Total:	\$1,399.20

Functional Location : 5012130 DEKALB COUNTY GOVERNMENT, 3550 KENSINGTON RD, DECATUR, GA, US, 30032					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
29.	230192	SA ON-SITE 24X7 SUPT CM MEDIUM GATEWAY 1YR PREPD	1	\$116.60	\$1,399.20
30.	434846	UC ADVANCED LICENSE FIXED SUBS ADJ LP	1	\$0.00	\$0.00
				Total:	\$1,399.20

Functional Location : 5091570 DEKALB COUNTY GOVERNMENT, 4309 MEMORIAL DR, DECATUR, GA, US, 30032					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
31.	230192	SA ON-SITE 24X7 SUPT CM MEDIUM GATEWAY 1YR PREPD	2	\$116.60	\$2,798.40
32.	434846	UC ADVANCED LICENSE FIXED SUBS ADJ LP	1	\$0.00	\$0.00
				Total:	\$2,798.40

Functional Location : 2685941 DEKALB COUNTY GOVERNMENT, 2842 H F SHEPHERD DR, DECATUR, GA, US, 30034					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
33.	230192	SA ON-SITE 24X7 SUPT CM MEDIUM GATEWAY 1YR PREPD	1	\$116.60	\$1,399.20
34.	434846	UC ADVANCED LICENSE FIXED SUBS ADJ LP	1	\$0.00	\$0.00
				Total:	\$1,399.20

Functional Location : 5378698 DEKALB COUNTY - NARCOTICS, 2156 FLINTSTONE DR, TUCKER, GA, US, 30084					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
35.	230162	SA ON-SITE 24X7 CM SM GTWY 1YPP	1	\$97.95	\$1,175.40
36.	434846	UC ADVANCED LICENSE FIXED SUBS ADJ LP	1	\$0.00	\$0.00
				Total:	\$1,175.40

Functional Location : 5041551 DEKALB COUNTY GOVERNMENT, 2538 PANOLA RD, LITHONIA, GA, US, 30058					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
37.	230162	SA ON-SITE 24X7 CM SM GTWY 1YPP	1	\$97.95	\$1,175.40
38.	434846	UC ADVANCED LICENSE FIXED SUBS ADJ LP	1	\$0.00	\$0.00
				Total:	\$1,175.40

Services

Functional Location : 5037142 DEKALB COUNTY GOVERNMENT, 1950 W EXCHANGE PL, TUCKER, GA, US, 30084-5329					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
1.	UC-BUN-GOVERNANCE	Governance Services	1	\$0.00	\$0.00
2.	UC-PRO-GOV-INITIATE	UC Project Initiation	1	\$503.42	\$503.42
				Total:	\$503.42

****The Monthly/Unit Price shown above has been rounded to two decimal places for display purposes. As many as eight decimal places may be present in the actual price. The totals for this order were calculated using the actual price, rather than the Monthly/Unit Price displayed above, and are the true and binding totals for this order.**

Financial Summary	
ITEM	TOTAL
Quote Sub-Total:	\$410,035.70
One-Time Ext. Total:	\$503.42
Recurring Ext. Total:	\$409,532.28

Billing and Payment Terms	
ITEM	TERM
Subscription Term:	12
Billing Terms:	Recurring - Prepaid
Payment Terms:	Net 30 Days
Payment Schedule:	100% on Completion
Coverage Term:	09/30/2025 – 09/29/2026

Accepted and agreed by:

Dekalb County, GA - Government - HQ

Carousel Industries of North America, LLC

Signature

Signature

Name

Name

Title

Title

Date

Date

Terms and Conditions

This Quote is presented to you by NWN Corporation and Carousel Industries of North America, LLC (collectively, "NWN").

This Quote shall expire on the Expiration Date set forth above or upon the execution of a SOW, whichever shall occur first. In no event will the Quote be valid for longer than 60 days from the Generated Date, also set forth above. Applicable taxes and freight charges will be applied to the final invoice and Customer shall be billed in accordance with the terms outlined above. Any and all tariffs, duties, or additional government-imposed costs that become applicable after the Generated Date of the Quote shall be the responsibility of the Customer and will be added to the final invoice. For purposes of calculating Taxes, Customer's location will be set to Customer's service address or billing address (if the service address is unknown) unless Customer specifically notifies NWN in writing that it intends to use the services at another/additional valid physical location(s). NWN reserves the right to reject any request to treat an alternative physical location as Customer's service address if NWN discovers that the address is invalid or otherwise inaccurate. If NWN must pay for any additional Taxes, Imposition and associated interest and/or penalties arising from Customer's provision of erroneous location data, Customer shall promptly reimburse NWN for the same within fourteen (14) days of demand by NWN. Further, Customer shall be responsible for notifying NWN in the event of any change to service address(s). The payment frequency set forth above details the timing and amount of the charges due under this Quote. One-Time Product charges, including hardware and software, will be invoiced in full at time of shipment. Where applicable, unless Customer notifies NWN in writing at least ninety (90) days prior to the subscription renewal date, Customer's subscription term will automatically renew on annual terms. Notwithstanding anything to the contrary, in the event Customer is purchasing software licenses or other usage-based consumption products or services under this Quote, and Customer's actual software license count or usage exceeds those initially purchased pursuant to this Quote, Customer will be invoiced during the next billing cycle based on the highest licenses count or usage consumed and not the amounts initially set forth in this Quote. Whenever possible, overages will be billed in the month following when the overage occurred. This Quote and any applicable Products or Services purchased hereunder are subject to either (i) the applicable mutually executed Master Products and Services Agreement or Master Services Agreement that authorizes the purchase(s) herein between NWN and Customer; or (ii) where NWN and Customer have not executed such an agreement, the terms and conditions set forth at the Master Agreement located at <https://nwncarousel.com/master-agreement/> shall apply (the online terms and conditions and the applicable agreement shall each be deemed the "Agreement"). This Quote is additionally subject to the applicable (i) service descriptions set forth at <https://nwn.ai/service-descriptions/>, (ii) the third-party terms set forth at <https://nwn.ai/third-party-eula-tos-warranty/>, and (iii) the compliance policies and terms set forth at <https://nwn.ai/compliance/> and such terms are incorporated herein by reference. For the avoidance of doubt, in the event of any conflicts between the terms of this Quote, a Accepted Purchase Order (as defined herein) or the Agreement, the terms of the Agreement shall prevail. To the extent the name of the Agreement does not correspond with those referenced above but authorizes Customer to purchase Products or Services from NWN, those agreements shall additionally be deemed Agreements for the purposes of this Quote. Any terms not defined in this Quote shall be set forth in the Agreement. Unless otherwise prohibited, in the event a product return by Customer triggers NWN's vendors to impose restocking fee(s) to process such return, NWN may, in its sole discretion, impose equivalent restocking fee(s) on customer.

In the event Customer does not execute this Quote and only places a Purchase Order, such Purchase Order is deemed acceptance of the terms of this Quote and any additional or different terms in such Purchase Order will not bind NWN. NWN may reject a Purchase Order in its sole discretion within two (2) business days from its receipt and after which time such Purchase Order is deemed accepted (an "Accepted Purchase Order"). In the event Customer chooses to place a Purchase Order rather than signing this Quote, the date of the Accepted Purchase Order shall be considered the Effective Date and placement of Purchase Order shall be deemed acceptance of this Quote and all the terms and conditions contained herein.

Statement of Confidentiality

This quote has been developed by NWN and is NWN's proprietary trade secret and business confidential information. This Quote may not be released to another vendor, business partner or contractor without prior written consent from NWN

Additional Information

Avaya Contract #: 99999-SPD-T20120501-0004

Termination: Notwithstanding anything to the contrary in the Agreement, the Parties agree that Customer may terminate this Quote upon thirty (30) days written notice and such termination shall be subject to termination fees equal to 100% of the remaining fees owed under this Quote.