

3/5/2020

MARKET SURVEY

ITB Number: 19-101148

Agent: Judi Moore

Project Name: Granite Rubble Stone (Annual Contract with 2 Options to Renew)

Prepared By: Judi Moore and Randy Webb

Company	Contact #	Contact Person	Did they show interest? Yes/No	Non-Response Justification
ASAP	404-395-8465	Jessie Benton aspmgmtgroup@gmail.com	Yes, this vendor identified this as a solicitation of interest at a Mandatory DeKalb First LSBE Meeting.	The vendor did not provide a response.
McLendon Monuments	770-377-5585	Derrick McLendon mcmonument@aol.com	No, this vendor did not attend a Mandatory DeKalb First LSBE Meeting.	Mr. McLendon said that the organization did not receive the ITB. He expressed that he felt that there had been a lot of ambiguity in the previous ITB and the award process for said ITB.
Results Summary	There's a documented history of a limited marketplace for this type of stone. The previous ITB (ITB 16-100710) only had two (2) respondents. Two responses to ITB 19-101148 were received by the deadline. Including the two respondents, only three vendors identified this as a solicitation of interest at the Mandatory DeKalb First LSBE Meetings. McLendon Monuments did not attend a Mandatory DeKalb First LSBE Meeting, but it has been included herein because it submitted a bid for the previous ITB. Only a small number of vendors can provide granite rubble stone; most stone vendors in the stone marketplace supply gravel stone, which is not the type of stone used by the County. The final response appears to have been reasonable, given that there was such a limited marketplace.			