

MARKET SURVEY

March 20, 2018

RFP 17-500449 Design/Build Services for Gravity Sewer System Rehabilitation, Replacement and Construction Package No. 3

Agent: Cornell Brown

Prepared By: Cornell Brown

Department: Department of Watershed Management

Company	Contact Person	Contact #	Received Bid? Yes / No	Non-Response Justification	Bid in Future
Brown and Caldwell	Rick Hirsekorn	770-673-3627	Yes	This vendor is currently providing services for package No.1. The vendor stated that they wanted to be further along with Package No.1 before bidding again.	Yes
John D. Stephens, Inc.	Steven Archer	770-972-8000	Yes	The vendor stated that it was not in their best interest to submit a bid. When asked to provide a more detailed response, the vendor just repeated the same statement.	Yes
Insituform Technologies, LLC	Andrew Costa	813-309-0385	Yes	The vendor stated that scope of work was not a good fit.	Yes

Results Summary: This project has six (6) pre-qualified firms with three (3) firms failing to submit a proposal. In speaking with the firms that failed to submit a proposal, two (2) firms failed to submit due to their current workload or inability to perform the requested scope of services. One (1) firm was unwilling to provide a detailed explanation for their decision not to bid.