



DeKalb County Government

Manuel J. Maloof Center
1300 Commerce Drive
Decatur, Georgia 30030

Agenda Item

File ID: 2019-4636

Substitute

1/28/2020

Purchasing Type: Low Bidders (LB)

Public Hearing: YES NO

Department: Purchasing & Contracting

AGENDA ITEM:

Commission District(s): All

LB - Invitation No. 19-101075 Stone Crushed Granite (Annual Contract with 2 Options to Renew): for use by the Departments of Watershed Management (DWM), Recreation, Parks and Cultural Affairs (RPCA), and Public Works – Roads & Drainage (R&D) and Sanitation. Consist of providing stone crushed granite for use in various applications. Recommend award to the sole bidders who are responsive and responsible: F.M Shelton, Inc. and Green Dream International, LLC. Total Amount Not To Exceed: \$2,268,327.85.

Information Contact: Cathryn Horner, Interim CPO

Phone Number: (404) 687-2797

PURPOSE:

Consists of providing stone crushed granite for use in various applications. Two (2) bids were received.

RECOMMENDATION:

Recommend award to the sole bidders who are responsive and responsible:

Primary Award

Green Dream International, LLC, 32 West 8th Street, Suite #607, Erie, PA 16501

Note: LSBE DeKalb Participation: 17%

Estimated Amount: \$2,066,652.10

Alternate Award

F.M. Shelton, Inc. 1434 Ralph David Abernathy Boulevard, SW #1, Atlanta, GA 30310

Note: LSBE – MSA Firm

Estimated Amount: \$201,675.75

Total Amount Not To Exceed: \$2,268,327.85

ADDITIONAL INFORMATION:

- | | |
|--------------------------------------|-------------------------------------|
| 1. Contract Effective Date: | Date of Award |
| 2. Contract Expiration Date: | 1 year term with 2 options to renew |
| 3. Amount Spend On Previous Contract | \$2,440,012.97 |



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4. Funding:

Stormwater Management Operating (R&D) –
\$363,787.85
General – Operating (DWM) - \$1,484,540.00
General – Operating (Sanitation) - \$400,000.00
Special Tax District Designated Services (RPCA) -
\$20,000.00

AGENDA NOTES

Solicitation Name and Number	Stone Crushed Granite (Annual Contract with 2 Options to Renew) ITB 19-101075
Procurement Agent	Kyheem Bristol
Date Solicitation bid prices expires. (Indicate if vendor has agreed to extend bid date/prices. Include new date.)	Both Green Dream International, LLC and F.M. Shelton agree to extend bid prices for an additional 90 days. February 15, 2019
Solicitation Name, Number and Contract Number of expiring/expired Contract (If no previous contract, please indicate N/A)	Stone Crushed Granite (Annual Contract with 2 Options to Renew) ITB 15-100543 CPA No. 1007554 (F.M. Shelton, Inc.) CPA No. 1007556 (Stephens Industries, LP)
Previous Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)	\$8,110,979.50 CPA No. 1007554 (F.M. Shelton, Inc.) Initial - \$2,407,787.00 1 st Renewal - \$1,377,500.00 2 nd Renewal - \$1,734,000.00 CPA No. 1007556 (Stephens Industries, LP) Initial - \$1,063,192.50 1 st Renewal - \$1,127,500.00 2 nd Renewal - \$401,000.00
Previous Amount Spent on Expiring/Expired Contract (If multiple award, List Amount Spent per Contract and include Total Amount Spent)	\$2,440,012.97 CPA No. 1007554 Initial - \$901,069.24 1 st Renewal - \$528,289.07 2 nd Renewal - \$443,284.94 CPA No. 1007556 Initial - \$135,091.18 1 st Renewal - \$132,210.00 2 nd Renewal - \$300,068.54

<p>Prime Contractor Information and LSBE-Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County) (LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided, Number of years in business and Previous Business/Contracts and Amounts in DeKalb County)</p>	<p><u>F.M. Shelton – Prime- LSBE-MSA</u> Fawn Shelton, Owner Years in Business: 23 Years doing business with DeKalb: 13</p> <p><u>Green Dream International, LLC – Prime</u> Verand Vartanian, President Years in Business: 1 Years doing business with DeKalb: 0</p> <p>References were favorable: Army Contracting Command-Rock Island (ACC-RI) Florida Department of Agriculture and Consumer Services U.S. Army Contracting Command</p> <p><u>Carolyn’s Hauling Inc. – LSBE-DeKalb -17%</u> 5471 Fox Haven, Trail. Stone Mountain, GA 30088 Owner: Carolyn Lewis Years in Business: 17 Years doing business with DeKalb: 10 Service provided: Hauling aggregate</p>
<p>Attachments</p>	<p>UD Recommendation Bid Tabulation Market Survey Evaluation Report</p>

TO: Travis Cherry, Fiscal Officer, PW – Roads & Drainage
Marketa Killingbeck, Project Coordinator, Department of Watershed Management
Mellonise Wheeler, Administrative Services Manager, Parks & Recreation

FROM: Kyheem Bristol, Procurement Agent, Team A

SUBJECT: ITB No. 19-101075 Stone Crushed Granite
(Annual Contract With 2 Options To Renew)

DATE: August 21, 2019

It is requested that you do the following:

1. Please review the attached bids associated with the above referenced solicitation and provide your award recommendation. You are looking for the lowest, responsive and responsible bidder. Your review should ensure that you are confident that your recommended supplier(s) can in fact provide the goods and services required.
2. Please provide the following information in the space provided on page two:
 - a. Specific justification why in your professional opinion the recommended vendor should be awarded the contract.
 - b. Advise of any problems in connection with the selected vendor(s), if any exist.
 - c. If you find bidders who offer lower prices than your recommended supplier(s), then you must provide specific justification why they are either non-responsive* (did not follow the instructions found in the solicitation) or non-responsible** (not able to perform/deliver as minimally required according to the scope of work found in the solicitation).

**Note – The Department of Purchasing and Contracting is ultimately responsible in determining if a bidder is non-responsive, but input/feedback from the user department is always important to us.*

***Note – The user department and the Department of Purchasing and Contracting must mutually agree before determining if a bidder is non-responsible.*

3. Return required documents within **ten (10)** business days.

If you have any questions, please call me at (404) 371-7063.

ITB No.: 19-101075 Stone Crushed Granite (Annual Contract With 2 Options To Renew)

User Department's Recommendation

User Department Name _____

Recommended Bidder(s) meets our approval.

Bidder 1: _____ Bidder 2: _____
Name/Amount Name/Amount

Bidder 3: _____ Bidder 4: _____
Name/Amount Name/Amount

Project Amount This Term: _____

Funding:

General Enterprise 3 Digit Fund Code _____

CIP Line Item No. (if applicable): _____

Justification:

Marketa H. Killingbeck, Project Coordinator

Reginald Wells, DWM Director

Date

Date

ITB No.: 19-101075 Stone Crushed Granite (Annual Contract With 2 Options To Renew)

User Department's Recommendation

Recommended Bidder: Green Dream International and FM Shelton meets our approval.

Amount Spent on Previous Contract: \$442,431.91

Name of Fund: 581

Project Amount This Term: \$363,787.85

Justification:


We have reviewed the Bid Tabulation and wish to proceed with awarding to both vendors.

Please award as follows:

Green Dream International (\$172,112.10)

FM Shelton (\$191,675.75)

Peggy V. Allen
Name, Title
Date



01/24/2020
Department Director
Date

ITB No.: 19-101075 Stone Crushed Granite (Annual Contract With 2 Options To Renew)

User Department's Recommendation

User Department Name PW- Sanitation

Recommended Bidder(s) meets our approval.

Bidder 1: Green Dream Intl./\$400,000.00 Bidder 2: _____
Name/ Group/ Amount Name/Amount/ Group/ Amount

Bidder 3: _____
Name/ Group/ Amount

Project Amount This Term: \$400,000.00

Funding:

General Enterprise 3 Digit Fund Code 541 Sanitation Enterprise
CIP Line Item No. (if applicable): _____

Justification:

PW Sanitation recommend award to Green Dream Intl. This contract will provide various types of aggregate rocks for use by the Seminole Road Landfill operations.

Tracy A. Hutchinson
Name


Department Director 1/22/20