

Sugar Creek Atlanta, GA

April 6th, 2023 Presented by: Dylan Murray

CLIP CO.

## GAME FOR MORE... possibilities

Our love of golf runs deep.



## **Company Profile**

Club Car combines a quality-driven philosophy, an innovative spirit, and a solutions-oriented approach to business. Club Car has established itself as a leading global manufacturer of vehicles that serve the golf, rough terrain, private owner, and commercial markets.

With over 60 years of experience of innovation and design in producing small-wheel vehicles, Club Car is a leading manufacturer of gas and electric golf, utility and personal transportation vehicles.

Founded in 1958, the Club Car product portfolio has grown to include much more than golf cars, now encompassing vehicles for commercial and consumer markets, built with an uncompromised desire for superior performance.

As an industry leader in electrification and sustainability, Club Car is proud to be on the forefront of environmentally responsible Zero Emission Vehicle (ZEV) technologies.





## **Golf Partnerships**

# Club Car honors the game in its service to customers and support of the golf industry



Official Golf Car of The PGA of America













## How Do These Partnerships Benefit You?

- Club Car sponsors PGA section events, educational seminars and local chapters to grow the game of golf.
- If you are a member of VGM, ask about rebates on golf car fleets.
- If you involved with US Kids, Club Car funds the coaches to educate the future of golf.







## Club Car Tempo Lithium Ion Recognized as 2021 Best Electric Golf Car by Golf Digest

Built with proven engineering, durability, and reliable comfort, Tempo vehicles showcase the best Club Car has to offer.

When equipped with web-based connected technology designed to entertain golfers and support course management, a Tempo fleet offers a key competitive edge.



## Lithium Ion Battery Technology





#### Battery Capacity Years in Service



## EASE OF USE AND REDUCED MAINTENANCE COSTS

Maximize vehicle uptime and quality

The Tempo Lithium Ion battery was developed for the automotive industry. We built on that foundation to deliver an innovative battery with automotive-grade safety and performance features designed to save you time and money.

## FEATURES AND BENEFITS

- Zero Maintenance Battery
- Set and Forget Extended Storage
- Over-the-air (OTA) Updates
   Maximize efficiency and minimize course downtime
   when you upgrade the care performance with Tempo Connect
- Vehicle Control Module (VCM)
   Increase vehicle uptime and reduce labor time. Real time health status of vehicle helps idenitfy issues before they arise.
- Handheld Bluetooth<sup>®</sup> Diagnostic Tool Maximize vehicle up time. Quick serviceability keeps your fleet running by analyzing and configuring all electrical subsystems with one simple tool.

#### **COST OF OWNERSHIP**







## **Tempo Connect-Li-Ion**

#### FEATURES & BENEFITS

All the great standard features of the Tempo including: The all new Tempo Li-Ion with Club Car Connect includes a robust Connectivity Module featuring:

- New Body style
- The innovative Excel<sup>™</sup> powertrain
- SportDrive<sup>™</sup> suspension
- MonsoonTop™ Canopy
- Ergonomic Seating
- PowerShield<sup>™</sup> battery housing
- 360 degree bumper system
- Best tightest turning radius \_\_\_\_

- - Shark Experience: Bluetooth, Sports Ticker, Sports, Entertainment, Music
  - Speaker system, Dynamic Distances by touch point, Live games/matches
  - Odometer
  - Serial number and model year display
  - One way message broadcasting such as weather alerts
  - Sponsorship and advertising display
  - Electronic info holder \_
  - GPS-enabled pre-set zone messages
  - Electronic scorecard
  - Customer email address capture and reporting
  - EZLocator integration

#### POWER SOURCE

Batteries	Briggs & Stratton utilizing LG 18650 Lithium Ion cells
Charger	650 Watts with on-board computer. Optional 900 Watt charger
Horsepower	4.7 hp AC motor
	STEERING / SUSPENSION
Steering	SportDrive <sup>™</sup> Self-compensating double reduction helical rack and pinion
Front Suspension	Independent leaf spring with dual hydraulic shocks
Rear Suspension	Optimized rear leaf springs for a lighter vehicle to maintain stability performance and a better ride quality
Brakes	Self-adjusting, rear mechanical drum with 1,000W dynamic brake resistor
Park Brake	Foot operated, multi-lock
	BODY / CHASSIS
Frame Chassis	Ladder-style aluminum box beam
Body / Body Color	Formion <sup>®</sup> with molded-in color
Front / Rear Tires	18 x 8.50-8 / 18 x 8.50-8
Kickplate	Yes
Seating Capacity	2
	DIMENSIONS
Overall L x W x H	91.5 in x 47.25 in x 68.5 in (232 cm x 120 cm x 174 cm)
Wheelbase	65.5 in (166.4 cm)
Ground Clearance	4.5 in (11.4 cm)
Floor Height	12 in (30.5 cm)
Tread	34.5 in / 38.5 in (87.6 cm / 97.8 cm)
Dry Weight (Less Batteries)	495 lb (224.5 kg)
Speed Range	7 speed settings: 5 to19 mph; 2 acceleration settings: Econo or normal; 3 pedal-up braking settings: None, soft and firm; Speed adjustment in 0.1 mph increments
Vehicle Warranty	5-year: Lithium batteries, unlimited warranty. 4 years: canopy, electronics, pedal group, seats, suspension. 3-year: body panels, electric power train. 2-year: all remaining components. Limited lifetime: frame



## The Club Car Tempo Lithium Ion Difference

## 

### BRAKING (DBR)



- Dynamic Brake Resistor is 2x larger than other fleet cars to provide improved safety and speed control in downhill conditions
- Maintains safe speeds for occupants and protects battery system

## SUSPENSION



- Optimized suspension for a lighter vehicle maintains stability performance
- Enhanced comfort with maximum safety benefits

### AUTOMOTIVE GRADE DESIGN COMPONENTS



3 LAYERS OF PROTECTION

-Aluminum Enclosure -Mounting Plate -Battery Bucket

- Total battery protection from top to bottom for improved safety and reliability
- Die cast aluminum enclosure meets IP67 standards for protection against dust and water intrusion.

## QUALITY

## REDUCED TURF COMPACTION



- 200 LBS lighter than lead acid vehicle
- Less turf damage means reduced course maintenance

## BEST IN CLASS HILL CLIMBING POWER



4.7 HP AC MOTOR

- Powerful and consistent acceleration
- Better hill climbing
- 235 amp and 375 amp controller options to fit all course types

## LITHIUM ION BATTERY PACK PERFORMANCE



 Li-lon Batteries charge two times faster than FLA batteries, keeping your cars on course during peak hours



#### No battery maintenance!

(60 cars) (6 minutes/month)(12 months) = 72 hours saved per year

#### Range:

Our AC/Lithium Ion solution is more consistent and has much greater long term performance.

#### \*Warranty

5 Year Unlimited Warranty

One time transferrable up to 5 years

Longer battery life expected (8 years vs 4 years for FLA)

For Li-ion, end of life is defined by when battery pack has 80% of capacity left

#### 2 Programmable Acceleration Modes

Allows customer to optimize performance, efficiency and customer experience

**Econo** – slower acceleration to top speed

Normal – matches today's normal acceleration mode

#### AC Drive System

4.7hp motor with a 375 Amp controller provides faster hill climbing than DC Drive Increased torque = constant maintained speed while climbing hills.

AC motor control allows smoother control of the vehicle down to near zero speeds.

Factory programmable drive profiles enable vehicle tuning for maximum performance or efficiency

Speed, Acceleration, Pedal Up

#### Dynamic Stability

Lower center of gravity with consistently proven chassis ride and handling that customers are familiar with

\*Suspension uses the Gas Leaf Springs for better ride quality

### Reduced vehicle weight = Less turf damage

#### \*VCM – Vehicle Control Module

VCM acts as the "brains" of the electronic system

VCM has intelligent CAN bus control/communication system

VCM controls inputs and outputs such as speed and acceleration

Advanced Power Management

\*Software Logic vs. Wired Logic

\*Over the Air updates for Visage customers or updates via handheld device for non-Visage customers

WEIGHTS	Club Car Tempo	E-Z-GO RXV (with lithium Battery)	E-Z-GO TXT (with lithium Battery)
FLA	903 lbs.	961 lbs.	956 lbs.
Li-Ion	699 lbs.	733 lbs.	755 lbs.

Weight found on company's brochures for vehicle weight with lithium battery installed in unit\*





Lithium Ion Battery Details





TXT

RXV

TEMPO

SAFETY					
DBR (DYNAMIC BRAKE RESISTOR)	1,000 wott resistor	500 wott resistor			
SUSPENSION	Optimized reor leaf springs for lighter vehicle for better ride quality	Some suspension as Electric FLA car			
PERFORMANCE					
RANGE	45 Holes	38* Holes	34* Holes		
STORED ENERGY	3.6 kWh	3.0 k	kWh		
WEIGHT	699 lbs.	729 lbs.	659 lbs.		
CONTROLLER	235 Amp (standard) 375 Amp (optional)	235 Amp	250 Amp		
MOTOR	4.7 Hp AC	4.4 Hp AC	3.0 Hp DC		
CHARGER	650 Wotts 900 Wotts (Optional)	900 Wotts			
EXTENDED STORAGE	Set and forget storage, No need to check state of charge every month due to smart charger and VCM	Check vehicle state of charge every 30 days			
TECHNOLOGY					
CONNECTIVITY	Remote vehicle health & maintenance reporting (VCC); Premium Bluetooth speakers, live streaming and music services; Secure, over-the-air (OTA) software updates and enhancements	No OTA update capability			
FLEET MANAGEMENT SOLUTIONS	Access to Fully integroted Visage software suite with CAN communication featuring variable speed Car Control, Car Tracking and Galfer Experience	Optional TFM system			
DIAGNOSTICS & VEHICLE SETTINGS	Remote, hondheld and integrated diagnastics (VCC, Bluetaoth handheld with graphics tool, and on-board Visage monitor) to manage vehicle performance; Remote access (via VCC) to set vehicle speeds & acceleration rates and enable/disable accessories	Hondheld device; limited diognostics; text only			
BATTERY GAUGE/VEHICLE INFORMATION DISPLAY	Standard: Battery indicator light Optional: Digital display gauge	Optional Fuel Gauge			
AUTOMOTIVE GRADE					
BATTERY ENCLOSURE	Die Cost Aluminum	Plastic			
VCM (VEHICLE CONTROL MODULE)	"Brains" of the electronic control system. It features CAN bus communication and controls vehicle inputs and outputs.	Not available			
BATTERY WARRANTY	5 year unlimited worranty	5 year warranty			

\*Club Car tests performed on moderate terrain golf course with equally configured cars and route.

\*\*There are no warranties, express or implied, contained herein. See Limited Warranty found in the owner's manual or write to Club Car, LLC. Vehicle specifications are accurate for each model at the time of publication. The company reserves the right to make design changes without obligation to make these changes on units previously sold. These vehicles are designed and manufactured for off-road use only. They do not conform to Federal Motor Vehicle Safety Standards for automobiles or to FMVSS 500 for low-speed vehicles and are not equipped for operation on public streets, roads or highways. \*\*\*Additional Restrictions Apply



## **Body Color Options**

### Standard Molded-In Colors





#### Premium Painted Metallic Colors



## **Two-Tone Premium Seats**





Camello & Light-Beige

Black & Gray

## **Double Diamond Stitch**



Elite Bright White w/Silver Rush Stitching & Piping

## **Standard Seats**



## Solid Premium Seats



## Monsoon Canopy Top Color Options







White

Beige

Black



## **Club Car Tempo Accessories**



Alloy Wheels



Tinted Windshield



Comfort Grip Steering Wheel



USB Port



Lighting Package



Caddy Master Cooler



Sand Trap Rake Kit



Ball and Club Cleaner



Divot Repair Sand Bottle











## ENHANCE THE GOLF UTILITY EXPERIENCE

A new way to cover all utility needs at the golf course whether gas or electric.

## Features for the Carryall Vehicles:

- Gas Engine / Motor Type: 14 HP Kohler ECH 440 EFI Gas Engine
- Electric Motor Type: 48 volt DC
- Bed Load Capacity 800-1000 lb (362.8 kg)
- Towing Capacity 1200-1500 lb (544.3 kg)
- Speed 15-17 mph (24-27 kph)
- Gas Warranty: 3 yr/3000 hr limited powertrain/frame; 2 yr limited remaining vehicle
- Electric Warranty: 4 yr limited battery warranty; 3 yr limited powertrain/frame; 2 yr limited remaining vehicle



Date: April 2023 Quantity of Golf Cars: 72 Type of Golf Car: 2024 Tempo Lithium Ion

## **Description:**

- High efficiency solid state E.R.I.C charger system 9 ft DC cord, 6 ft. AC cord
- Battery Options:
  - B&S 60-AMP Lithium Ion Battery Pack
- Self-compensating double reduction helical rack and pinion steering
- Self-adjusting rear wheel mechanical drum brakes
- Foot operated, multi-lock park brake
- Ladder style, aluminum box beam frame
- Kenda style H-N-1 tires and silver wheel cover
- Domed number decals (both sides of car)
- Hinged fold down windshield
- Choice of standard body color green
- Choice of canopy color white
- Choice of seat color gray
- Comfort grip steering wheel

## **Additional Accessories Included:**

- Club protector bag cover green
- Dual sand bottle- driver side
- Passenger side cooler
- Custom logo
- Self contained-onboard towing
- Differential guard
- Dual USB port
- New Visage screens with baskets

## Included at No Additional Cost:

• Freight and Prepping





## **Connectivity Options - Tempo Connect**

**Car Tracking -** monitors and speeds pace of play by directly messaging golfers or alerting on-course Marshals to pace challenges or backups. Managers can also send promotional messages or weather warnings to golfers. This can help your bottom line by reducing staffing needs and cutting payroll costs. The interactive touch screen allows golfers to message the Beverage Cart which can increase F&B profit. And rather than assuming the cost of damaged cars, managers can now hold reckless drivers accountable for any accidents.

**Car Control** - Car Control fences off off-limits areas of your course, and controls the speed of cars traveling near these boundaries. This protects growing grass, accidents on steep hills, and players from crossing the road into traffic. With Car Control, liability expenses can be reduced and the safety of your players can be secured. Vehicle staging abilities.

**Golfer Experience** - improves round times by reducing time spent looking for distance and club selection. With hole overviews and dynamic distances, golfers instantly know which club to use, and how best to play the hole. Pin placement manager included.

**Power Module (included with either car tracking or car control)** - Visage Power Module monitors fleet health for easier rotations, servicing, and security. Never send improperly charged cars onto the course. Pre-programed alerts will notify you of improperly charged vehicles, vehicle faults and overall fleet health. Use real-time usage reports to better manage your fleet.

**Tempo Connect** - integration of bluetooth speaker technology to stream content from smartphones within the golf car.

### **PRICING**

- Choose one module (car tracking, car control, or golfer experience) = **\$20.00** per car, per month
- Addition of one module (car tracking, car control or golfer experience) = **\$40.00** per car, per month
- Addition of two modules (car tracking, car control or golfer experience) = **\$53.00** per car, per month



CARRYALL 502

## Where Our Standards Meet Yours

The Carryall 502, with Club Car exclusive Kohler Command Pro<sup>®</sup> closed-loop EFI engine, combines the features you need most to do your best work with the quality, performance, and engineering of our 500 series. No detail was left out to ensure this vehicle works as intuitively and relentlessly as you do.







## ENHANCE THE GOLF EXPERIENCE

A new way to play golf, exercise, and experience an autonomous caddy.

## Features:

- Autonomous hands-free
- Collision sensors
- Touchscreen tablet
- GPS yardages
- Real-time unit tracking
- Amenities: cooler, cup holder, USB port, divot repair seed

## **Technical Features:**

- Four (4) units will fit in one (1) golf car space
- 95 pounds
- 24V VCD motors
- 36 holes charge
- Lithium ion batteries
- Aluminum frame
- 7 mph maximum speed





## **Tempo Walk Payment Options**



Delivery Date:	
Lease Option: \$80 for 48 months	
Purchase Option: \$3,950/unit	

Customer:	Club Car
Signature:	Signature:
Title:	Title:
Date:	Date:



## **Golf Car Payment Options**

Number of	Type of Car	Lease Term	Payment	Total	Payment	Total Monthly
Cars			Per Month	Monthly	Per Month	Payment
			W <u>ith</u>	Payment	W <u>ithout</u>	W <u>ithout</u>
			Discount	With	Discount	Discount
				Discount		
72	2024	48 Months	\$122.67	\$8,832.24	\$288.68	\$20,784.96
	Tempo					
	Lithium					
72	Visage	48 Months	\$20.00	\$1,440.00	\$20.00	\$1,440.00
	Rental –					
	Car Control					
Utility (1)	2024 Café	48 Months	\$375.00	\$375.00	\$556.78.	6,681.36
	Express					
Utility (1)	2024	48 Months	\$275.00	\$275.00	\$415.45	4,985.40
	CA300					
	Range					
	Picker					
Monthly Lease		\$10,922.24		\$33,891.72		
Total						
		48 M	onth Lease	\$524,267.52		\$1,626,802.56
Total						

Pricing above is based on a 2024 delivery and is good for 30 days upon receipt of this proposal. At delivery of new fleet, all 68 cars in the the old fleet will be picked up. Visage is billed seperately by GPSi. Car control will be the first module, additional modules can be trialed for 30 days before adding. Utilizing Sourcewell contract # 122220-CCR. Pricing above meets Sourcewell pricing minimum requirements of 34% off list price for fleet and 19% off list for utility vehicles. Actual discount reflected above is 47% off list for fleet and 30% off list for UTV.

### A) <u>Select Golf Car Color Options</u>

Body Color White Green Platinum Cashmere Sapphire Black Sangria

Canopy Top Color Beige \_\_\_\_ White \_\_\_\_ Black \_\_\_\_\_

- Seat Color Beige \_\_\_\_\_ White \_\_\_\_ Gray \_\_\_\_ Black \_\_\_\_\_
- Premium Color Light Beige \_\_\_\_ Camello \_\_\_\_ Off White \_\_\_\_ Gray \_\_\_\_ Two Toned \_\_\_\_\_

Club Protector Bag Cover (if applicable) Beige\_\_\_\_\_ Black\_\_\_\_ Green \_\_\_\_\_

Customer:	Club Car/Dealer:
Signature:	Signature:
Title:	Title:
Date:	Date:



## Club Car Tempo Li-Ion Warranty Information



## LIMITED WARRANTY

#### WARRANTY

Club Car, LLC ("Club Car") hereby warrants to the original purchaser or lessee, as those terms are defined herein, and subject to the provisions, limitations and exclusions in this limited warranty, that its new vehicle or new component purchased from Club Car or an Authorized Dealer or Distributor shall be free from defects in material and workmanship under normal use and service for the periods stated below, subject to the provisions, limitations and exclusions in this limited warranty.

This limited warranty covers material, workmanship and repair labor cost as to those items specifically listed below for the periods specified. Such repair labor shall be performed only by Club Car, its Authorized Dealers or Distributors, or a service agency approved by Club Car. For repairs made by qualified technicians other than Club Car's factory technicians or an Authorized Dealer or Distributor, Club Car will provide only the replacement parts or components.

#### WARRANTY TIMEFRAME

ITEM	SUB-ITEMS	COVERAGE
VEHICLE MAINFRAME	Not applicable	Limited Lifetime
SUSPENSION	Steering gearbox, steering column, shocks, and leaf springs	4 years
ELECTRIC POWERTRAIN	Electric motor, transaxle, and MCOR	3 years
LITHIUM-ION BATTERY	Lithium-ion battery	5 years / Unlimited hours
MAJOR ELECTRONICS	Solid state speed controller and battery charger	4 years
OTHER ELECTRONICS	VCM and DBR	VCM 5 years DBR 4 years
PEDAL GROUP	Pedal group mechanical assembly, brake cluster assemblies, and brake cables	4 years
SEATS	Seat bottom, seat back, and armrests	4 years
CANOPY SYSTEM	Canopy, rear canopy supports, drainage system, and structural accessory module (SAM)	4 years
BODY GROUP	Beauty panels and front/rear underbody Body and dash panels	3 years
ALL REMAINING COMPONENTS		



## **Club Car Carryall Vehicle** Warranty

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#### CLUB CAR® LIMITED WARRANTY FOR TRANSPORTATION AND UTILITY VEHICLES WARRANTY

CLUB CAR, LLC ("CLUB CAR") hereby warrants to the Original Purchaser or Lessee, as those terms are defined herein, and subject to the provisions, limitations and exclusions in this limited warranty, that its new vehicle or new component purchased from CLUB CAR or an Authorized Dealer or Distributor shall be free from defects in material and workmanship under normal use and service for the periods stated below, subject to the provisions, limitations and exclusions in this limited warranty.

This limited warranty covers material, workmanship and repair labor cost as to those items specifically listed below for the periods specified. Such repair labor shall be performed only by CLUB CAR, its Authorized Dealers or Distributors, or a service agency approved by CLUB CAR. For repairs made by qualified technicians other than CLUB CAR's factory technicians or an Authorized Dealer or Distributor, CLUB CAR will provide only the replacement parts or components.

IF THE WARRANTY REGISTRATION FORM IS NOT COMPLETED AND RETURNED TO CLUB CAR AT THE TIME OF THE ORIGINAL RETAIL SALE, PURCHASER MUST PROVIDE PROOF OF DATE OF PURCHASE WITH ANY WARRANTY CLAIM.

TO THE ORIGINAL OWNER ONLY (NON-TRANSFERABLE)	TERMS COVERED	HOURS/ AMP HOURS COVERED
LIMITED THREE YEAR: Engine assembly, transaxle assembly (gasoline vehicle), starter/generator (gasoline vehicle), motor, transaxle assembly (electric vehicle), and main frame assembly.	3 YEARS	3000
LIMITED TWO YEAR: Solenoid, MCOR, limit switches, voltage regulators, FNR switches, brake components, wiring harness, electrical switches, canopy systems, seats, pedal group assembly, body, cab assembly and doors, and driving range protective enclosure, portable refreshment center and all original equipment options and accessories supplied by CLUB CAR, and all remaining components of the vehicle not specified otherwise.	2 YEARS	2000
6-VOLT BATTERY (STANDARD DUTY)	4 YEARS	18000
6-VOLT BATTERY (EXTENDED RANGE)	4 YEARS	23,000 (Model Year 2016 and later) 20,000 (Model Year 2014 and 2015)
8-VOLT BATTERY (STANDARD/EXTENDED RANGE)	4 YEARS	16000
ONBOARD COMPUTER (IF SO EQUIPPED)	4 YEARS	16000
CONTROLLER	4 YEARS	16000
BATTERY CHARGER		ARS

#### EXCLUSIONS

Excluded from any CLUB CAR warranty is damage to a vehicle or component resulting from a cause other than a defect including poor maintenance, neglect, abuse, accident and collision, maintenance adjustments, unreasonable or unintended strain or use, improper installation of accessories, installation of parts or accessories that are not original equipment including Club Car approved or non-approved GPS systems, non-approved alteration and acts of God. Also excluded from any CLUB CAR warranty are all fuses, filters, decals (except safety decals), lubricants, routine wear items such as the charger plug and receptacle, engine mounts, bed floor lining, mats, pads, spark plugs,