

ITB 21-101345 for Salt (Three (3) Year Multiyear Contract)

Price Analysis

1. Price Opening occurred on 5/5/2021 for one (1) bid – FM Shelton, Inc.
2. The below table depicts pricing for the last contract and the current bid.

			Previous Contract, 2017-2020 (FM Shelton)	Current Bid (FM Shelton)	Difference in Cost
ITEM NO.	ITEM DESCRIPTION	UNIT	Percentage	UNIT PRICE	Percentage
1.	Salt	Ton	\$188.00	\$189.60	.85%

Note: FM Shelton, Inc. was awarded the previous contract for Salt. The firm is also the sole bidder for the current solicitation. The price of the current bid represents less than a 1% increase from the previous contract price.