

July 13, 2023

Ricky Cotton
Dekalb County State Court (GA)
556 N. Mcdonough Street
Decatur, GA 30030

RE: I - AUG 2022 - 8021756 - Courtroom 3D Option A - Courthouse - Dekalb County State Court (GA)

I - AUG 2022 - 8021757 - Courtroom 3A Option A - Courthouse - Dekalb County State Court (GA)

I - AUG 2022 - 8021758 - Courtroom 2A Option A - Courthouse - Dekalb County State Court (GA)

I - AUG 2022 - 8021759 - Courtroom 2B Option A - Courthouse - Dekalb County State Court (GA)

I - AUG 2022 - 8021761 - Courtroom 2D Option A - Courthouse - Dekalb County State Court (GA)

Dear Ricky Cotton

Thank you for the opportunity to submit a quotation for the product supply, installation and training of our integrated audio/video (AV) solution.

BIS Digital provides a complete technology solution based on your needs and requirements which includes planning, design, programming, installation as well as training with on-going support and service. Our ability to design, implement and support a fully integrated AV workflow solution makes BIS unique.

Please don't hestitate to contact me with any questions or concerns.

Sincerely,

Dan Meyer

Account Manager

(800) 834-7674 Ext 4518

dan.meyer@bisdigital.com

Dan Meyer



Date Thursday, July 13, 2023

Quote Number Q-8021756-7.13.2023

I - AUG 2022 - 8020678 - Courtroom 3A Option A - Courthouse - Dekalb County

State Court (GA) Q-8021757-7.13.2023

I - AUG 2022 - 8020678 - Courtroom 3D Option A - Courthouse - Dekalb County

State Court (GA) Q-8021758-7.13.2023

I - AUG 2022 - 8020678 - Courtroom 2A Option A - Courthouse - Dekalb County

State Court (GA) Q-8021759-7.13.2023

I - AUG 2022 - 8020678 - Courtroom 2B Option A - Courthouse - Dekalb County

State Court (GA) Q-8021761-7.13.2023

I - AUG 2022 - 8020678 - Courtroom 2D Option A - Courthouse - Dekalb County

State Court (GA)

Sales Consultant Dan Meyer, Account Manager

(800) 834-7674 Ext 4518 / dan.meyer@bisdigital.com

Primary Contact Ricky Cotton, IT Project Manager

556 N. Mcdonough Street Decatur, GA 30030

(404) 371-2354 / (404) 687-3574 (Fax)

rtcotton@dekalbcountyga.gov (Email)

Billing Address Dekalb County State Court (GA) / A-1000589

State Court Of Dekalb County 556 N. Mcdonough Street Decatur, GA 30030

Shipping Address Same

TIPS USA Contract 220704

Wiring Required Yes

BIS to upgrade all audio and video for State Courtrooms to include new Installation Notes

DED 8. Amp. Existing microphones, coiling speakers and personal

DSP & Amp. Existing microphones, ceiling speakers and personal

powered speakers to reused, boundary array and sidebar microphone to be added to each courtroom. Sidebar microphone needs to be routed to court reporter's output. Old hanging microphones to be removed.



New monitor to be placed for gallery view of evidence in the courtroom. Touch screens to be installed for attorneys to annotate on presented evidence.

New monitors to be added for judge, witness & clerk to view evidence presented.

Wired and wireless presentation to installed for attorneys to present evidence with preview/publish feature for judge to review evidence prior to being published to gallery.

Zoom/WebEx integration included for hybrid courtroom functionality, judges do remote Zoom meetings from their office and must show courtroom in Zoom.

Room control with iPad included to control audio settings, control power settings of devices in room.

Client responsibilities:

Client must provide desktop for DCR recording software.

Optimal Specifications for BIS Digital Recording PC Systems

DCR Specifications

2/4 Channel Audio Only

- 8GB RAM
- 512GB SSD Hard Drive
- Intel Core i5 Processor
- Ethernet RJ-45 Network Interface 100/1000 (x2 if using DANTE protocol)
- USB 3.0 Ports
- Microsoft Windows 10 Professional

All specifications are subject to change without notice. All computers sourced from third parties must first be approved by BIS Digital prior to purchase.



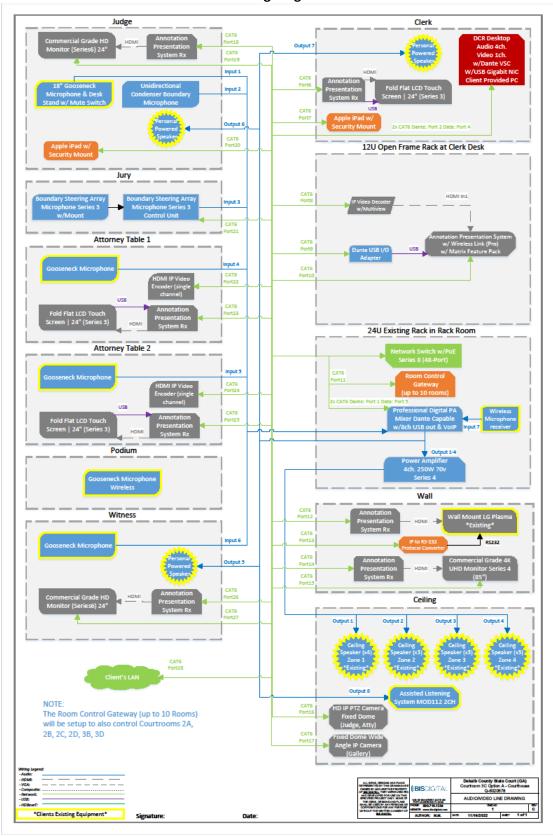
Dekalb County State Courtroom 3B, 3D, 2A, 2B, 2D				
Item	Product Code	Qty	Unit Price	Total Price
Audio System (DSP & Amp)				
Professional Digital PA Mixer DANTE Capable	BIS-MX-DAN-USB8PV	1	\$4,950.00	\$4,950.00
w/8ch USB out and POTS/VoIP Interface				
Power Amplifier 4ch. 250W 70v	BIS-AMP-4C250-70S2	1	\$2,600.00	\$2,600.00
Microphones				
Boundary Array Microphone (Black)	BIS-MIC-TBA-S3B	1	\$2,200.00	\$2,200.00
• Sidebar				
Unidirectional Condenser Boundary	BIS-M-P5544	1	\$215.00	\$215.00
Microphone				
Jury rail				
DCR Recording system				
DCR 4ch Digital A/V Recording Software (incl.	DCR-4S	1	\$3,100.00	\$3,100.00
12 month SAS)				
DANTE Virtual Sound Card	BIS-DANTE-V64	1	\$145.00	\$145.00
USB Gigabit NIC	BIS-NIC-GB	2	\$32.00	\$64.00
Cameras				
HD IP PTZ Camera Fixed Dome	BIS-IP-HD-PTZ-FD	1	\$1,450.00	\$1,450.00
Fixed Dome Wide Angle IP Camera 1080p	BIS-VC-IP-FD-WA	1	\$725.00	\$725.00
IP Video Decoder w/Multiview	BIS-VC-IP-VDMV	1	\$725.00	\$725.00
Wired HDMI inputs				
HDMI IP Video Encoder (Single Channel)	BIS-IP-VE-HDMI-MW	2	\$499.00	\$998.00
Wireless Presentation/Zoom/WebEx/				
Video Distribution				
Annotation Presentation System w/Wireless	BIS-CYNAP-PRO	1	\$7,650.00	\$7,650.00
Link (Pro)			, , ,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Matrix Feature Pack for BIS-CYNAP	BIS-CYNAP-MFP	1	\$2,900.00	\$2,900.00
Annotation Presentation System Receiver	BIS-CYNAP-REC	7	\$1,925.00	\$13,475.00
Monitors				
Fold Flat LCD Touch Screen 24"	BIS-FD-LCDTS-24-S3	3	\$625.00	\$1,875.00
Attorney				
Attorney				
• Clerk				
Commercial Grade HD Monitor (24")	BIS-CG-HD-24S6	2	\$290.00	\$580.00
 Judge 				
Witness				
Commercial Grade 4K UHD Monitor (85")	BIS-CG-4KUHD-85S5	1	\$4,200.00	\$4,200.00
• Gallery				
Full Motion Wall Mount (60"-100")	BIS-TVM-FM60/100-S2	1	\$295.00	\$295.00



Room Control System				
Apple iPad	BIS-iPad-32	2	\$750.00	\$1,500.00
iPad Security Mount (Black)	BIS-iPad-SMNT-B	2	\$135.00	\$1,300.00
iPad Ethernet + Power Adapter with Lightning	BIS-iPAD-CON-PAL	2	\$165.00	\$330.00
Connector	BIS-IPAD-CON-PAL		\$105.00	\$330.00
DANTE USB I/O Adapter	BIS-USB-DANTE-2CHIO	1	\$210.00	\$210.00
IP to RS232 Protocol Converter for Room	BIS-RC-IP-RS232	1	\$265.00	\$265.00
Control System			'	,
Rack/Networking equipment/Cabling				
Open Frame Rack 12U	BIS-OFR-12U-S2	1	\$115.00	\$115.00
Network Switch w/PoE 48-port	BIS-NS-POE-48-S8	1	\$2,400.00	\$2,400.00
Power Distribution System	BIS-PWR-DIST-S2	2	\$265.00	\$530.00
USB 3.0 Cable A to B (6 ft.)	BIS-CBL-USB3-AB6-S2	5	\$19.00	\$95.00
CAT6 Cable Shielded Black	BIS-W-CAT6-SHB-1000	1	\$1,300.00	\$1,300.00
Speaker Wire 16AWG (Plenum)	BIS-W-SPKR-16AWG-500ft	1	\$215.00	\$215.00
Microphone Wire 22AWG (Plenum)	BIS-W-MP-22AWG-500ft	1	\$120.00	\$120.00
HDMI Cable (3ft.)	BIS-HDMI-3FT-S2	10	\$16.00	\$160.00
HDMI Cable (6ft.)	BIS-HDMI-6FT-S2	2	\$19.00	\$38.00
CAT6 Patch Cable (5ft.)	BIS-CAT6-PC5	20	\$15.00	\$300.00
CAT6 Patch Cable (10ft.)	BIS-CAT6-PC10	6	\$25.00	\$150.00
Audio Kit 8/8	TK-CON-AudioKit1	1	\$150.00	\$150.00
LAN Kit (SH) 12/25	TK-CON-CAT6SH-Kit1	1	\$35.00	\$35.00
TIPS Contract 220704 – Audio Visual	BIS-X-TIPS	1	(\$8,155.67)	(\$8,155.67)
Equipment, Supplies and Services			, ,	
Implementation Services				
Installation Supplies	BIS-INST-SUP	1	\$844.95	\$844.95
Shipping/Handling	S/H	1	\$3,785.25	\$3,785.25
On-site Setup, Installation and Training	SIT	1	\$13,500.00	\$13,500.00
Annual On-Site Service & Support	NMNT-DCR	1	\$7,096.50	\$7,096.50
		Sa	ales Tax Rate	%
Total for Courtroom 3B (Excluding Sales Tax)			\$73,401.03	
Total for Courtroom 3D (Excluding Sales Tax)			\$73,401.03	
Total for Courtroom 2A (Excluding Sales Tax)			\$73,401.03	
Total for Courtroom 2B (Excluding Sales Tax)			\$73,401.03	
Total for Courtroom 2D (Excluding Sales Tax)			\$73,401.03	
Total for this project (Excluding Sales Tax)				\$367,005.15



Wiring Diagram





Equipment Supply

BIS Digital will furnish the equipment as specified herein. Revisions to this contract are made by approved written "Change Order". BIS reserves the right to bill for equipment as stored materials when delivery or installation is not possible. There are no additional implied or expressed operations of the system other than stated within.

Electrical Installation

The customer provided electrical contractor will install all AC power, relay switches & conduit as required for the proposed systems. If required, the customer provided electrician will be responsible for providing and hanging all rigid electrical junction boxes, conduit and installing same. BIS Digital has recommended and asked for Dedicated Electrical Power to be installed at `the head-end, controlled end-user equipment or at the same location of final control(s). Dedicated Power shall be the responsibility of the end-user and any external noise or factors creating noise within the systems not exposed by installed electronic equipment shall not be BIS Digital, Inc. responsibility and shall not be reason for any hold-backs whatsoever by any party.

Equipment Installation and Head End Connections

BIS technicians will install all specified equipment and make all final circuit terminations in the head-end equipment racks. The customer will provide all custom carpentry or custom room preparations as required prior to the installation. The customer will provide scaffold or high reach for all installation work in ceilings over fourteen feet. All network connection(s) are to be provided by the customer. Any changes, alterations or deviations from the Equipment and installation obligations specified herein involving extra cost for labor or material will be executed only on written orders for the same. The cost of any added labor or material will become an extra charge over and above the total specified on the Agreement.



Order Summary

Date	Thursday, July 13, 2023	
Quote Number	See quote information on page 1	
Account Name	Dekalb County State Court (GA)	
Total (Excluding Sales Tax)	\$367,005.15	

Terms	and	Cond	ditio	ns

Effective Period This proposal is a firm offer for 60 days from quote date Thursday, July 13, 2023.

Tax Status Sales tax will be added to invoice unless Tax Exempt Form is on file with BIS Digital.

Payment Terms Deposit: All orders above \$5,000 require a 50% deposit. Once the order and deposit is

confirmed (received) by BIS Digital, scheduling of the installation / and shipment of goods

will occur.

Balance: The remaining balance is to be paid on the completion of the installation.

(delivery of goods at customer site)

Install Cancellation If customer cancels (or postpones) a mutually agreed upon installation date, BIS Digital

reserves the right to ship to customer and invoice for hardware, software or other

materials procured for the project.

Restocking Fee 20% restocking fee will be charged for all cancelled orders

Site Preparation Customer is required to supply all conduit and cable pulls not listed on this quote.

Customer will be responsible for any additional wiring or installation supplies needed

during installation.

TrainingBIS Digital will provide full training of all system users per agreed training schedule. **Limited Warranty**All BIS supplied new systems (Hardware & Software) are covered for 90 days following the supplied new systems (Hardware & Software) are covered for 90 days following the supplied new systems (Hardware & Software) are covered for 90 days following the supplied new systems (Hardware & Software) are covered for 90 days following the supplied new systems (Hardware & Software) are covered for 90 days following the supplied new systems (Hardware & Software) are covered for 90 days following the supplied new systems (Hardware & Software) are covered for 90 days following the supplied new systems (Hardware & Software) are covered for 90 days following the supplied new systems (Hardware & Software) are covered for 90 days following the supplied new systems (Hardware & Software) are covered for 90 days following the supplied new systems (Hardware & Software) are covered for 90 days following the supplied new systems (Hardware & Software) are covered for 90 days following the supplied new systems (Hardware & Software) are covered for 90 days following the supplied new systems (Hardware & Software) are covered for 90 days following the supplied new systems (Hardware & Software) are covered for 90 days following the supplied new systems (Hardware & Software &

All BIS supplied new systems (Hardware & Software) are covered for 90 days following date of installation/delivery. Warranty does not cover On-Site Technical Support,

Shipping costs, or Software upgrades (See Software Assurance below).

Software Assurance Annual Software Assurance entitles user to unlimited software upgrades throughout the

one-year term, at the cost of \$380 per license/year.

Disclaimer: Unforeseen supply chain disruptions or component shortages may impact hardware availability. As a result, items listed in this quotation may require substitution and may be subject to price and/or delivery time variances. In these instances, BIS Digital will consult with the customer about options and alternatives.

This signature and Purchase Order number states acceptance to the above price, terms and conditions, authorizing BIS Digital, Inc. to order, install and bill for the above equipment.

* Accepted by:			
	Name		Title
	Signature		Date
* Accounts Payal	ole Information <u>* Required for ord</u>	er to be processed*	k -
A/P Contact:			
	Name		Phone Number
-	Email Address		 Fax #
Is a Purchase Ord	ler required for processing?	P.O. #	