

Delta Controls Inc.
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Ms. Phyllis A. Head, CPPB, GCPA
Interim Deputy Director (Team B)
DeKalb County Government Purchasing & Contracting Department
1300 Commerce Drive, 2nd Floor
Decatur, GA 30030

July 13, 2016

Subject: TSG Automation representation status

Dear Ms. Head,

Delta Controls appreciates your business.

I am pleased to advise that TSG Automation LLC is an authorized Delta Controls partner in good standing and have held that status with us for over ten years. They maintain a trained staff and are fully authorized to market, design, install, commission and service all of Delta Controls building automation, lighting and security related products and systems.

We recognize DeKalb County Government as a valued client which has been serviced by TSG Automation for many years. Accordingly, TSG Automation is the sole source provider of the Delta Controls automation system to DeKalb County Government. No other company is authorized by Delta Controls to sell the Delta Automation products to DeKalb County Government.

If you should have any questions or seek further information, please feel free to contact me.

Regards:

A handwritten signature in black ink that reads "John A. Mitro". The signature is written in a cursive style and is set against a light gray, textured background.

John Mitro
Business Development Manager – US East
Office: 888.575.5925

CC: M. Dobbins – TSG Automation