

# MARKET SURVEY

**ITB Number:** 24-101686  
**Project Name:** Roadway Bulk De-Icing

**Agent:** Tiffany Reid  
**Department:** Watershed Management

**Prepared By:** Tiffany Reid

Company	Contact #	Contact Person	Received bid invitation? Yes/No	Non-Response Justification	Bid in Future
ARK Global Partners, LLC	404-236-9285	Anthony Kitchens	Yes	Vendor was interested in doing sub-contracting work. However, they determined the requested scope of services did not align with the company's abilities.	Yes
Atlanta Paving and Concrete	706-656-0187	Tony O'Neal	Yes	Company does not do work as required in scope of services.	Yes
Compass Minerals	800-323-1641	Austin Hilbrands	Yes	Vendor provided no bid letter. Did not include explanation for not bidding after approximately four (4) weeks attempting to contact the vendor.	N/A
Morton Salt, Inc.	312-807-2723	Meredith Kerr	Yes	The scope of services is out of their current range.	Yes

<p>Summary: Vendors ultimately did not submit bids due to their company's inability to complete the work required in the scope of services. However, the vendors have expressed interest in future bidding opportunities with DeKalb County, GA.</p>
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