



MARKET SURVEY

Solicitation Number: ITB No. 24-101630 **Agent:** Jovan Hooper
Project Name: Airfield Lighting – LED Design **Department:** PDK Airport
 at the DeKalb Peachtree (PDK) Airport

Prepared By: Jovan Hooper

Company	Contact #	Contact Person	Receive bid?	Non-Response Justification	Bid in Future?
TCA Electrical Contractors Inc.	229-387-7097	Fred Weeks	Yes	The company determined that workload is way too great to take on another project at this time.	Yes
Honeywell	281-389-5619	Glenda Gaines	Yes	The company determined that time is the biggest factor with this bid for airfield lighting, along with pulling all the pieces together with her team as there are a lot of projects/bids, etc., taking place at this time.	Yes
Southeast Site Services, LLC	706-713-6460	Matt Bragg	Yes	The company determined that they felt it would have been challenging for them to execute this project with the work already under contract.	Yes
Robert and Company	404-577-4000	John Ford	Yes	The company determined that they did not have enough senior qualified electrical engineering personnel with adequate time to accomplish the specific requirements of this project to the level of quality that it requires.	Yes
Key Engineering Group	803-888-3802	Ron Sheppard	Yes	The company is mostly an engineer of record for the electrical design on the project.	Yes



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Face N Sons Electric	678-262-8337	Sergio Facyson	Yes	The company determined that the work would not have been a problem, however, due to the overhead costs of materials, they would not have been able to confidently purchase, it was in excess of over \$400,000.00. Even in stages, it could have been too much.	Yes

Results Summary	Some cited that current workload would not permit them to participate and submit a bid. According to a supplier, many manufactured materials needed to perform the work are experiencing price fluctuations, due to the uncertainty of costs, this has caused some avoidance by known vendors. Others expressed that taking on this project in the specified time frame would be overwhelming to their teams.
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