

## AGENDA NOTES

<b>Solicitation Name and Number</b>	ITB 22-101523 Pond Maintenance Services (Three (3) Year Multiyear Contract)
<b>Procurement Agent</b>	Sophia Thomas
<b>Date Solicitation bid prices expires.</b>	December 9, 2022. Bidders agreed to extend pricing to June 30, 2023.
<b>Solicitation Name, Number and Contract Number of Expiring Contract</b>	<p>ITB 19-101077 Pond Maintenance Services (Annual Contract with 2 Options to Renew)</p> <p>CPA 1167992 (Williams Icon Homes &amp; Properties)            CPA 1167993 (ASAP Management Group)            CPA 1167995 (Executive Realty Solutions, Inc.)</p>
<b>Previous Contract Number, Contractor Name and Award Amount</b>	<p>\$8,695,000.00</p> <p>CPA 1167990 (Pro Cutters Lawnscares, Inc.)            Initial - \$600,000.00</p> <p>CPA 1167991 (Brown Management Services Enterprises, Inc.)            Initial - \$500,000.00            1st Renewal - \$300,000.00            2nd Renewal - \$300,000.00</p> <p>CPA 1167992 (Williams Icon Homes &amp; Properties)            Initial - \$600,000.00            1st Renewal - \$825,000.00            2nd Renewal - \$810,000.00            CO #1 - \$110,000.00            CO #2 - \$500,000.00</p> <p>CPA 1167993 (ASAP Management Group)            Initial - \$75,000.00            1st Renewal - \$400,000.00            2nd Renewal - \$400,000.00            CO #1 - \$100,000.00            CO #2 - \$400,000.00</p> <p>CPA 1167995 (Executive Realty Solutions, Inc.)            Initial - \$75,000.00            1st Renewal - \$600,000.00            2nd Renewal - 600,000.00            CO #1 - \$550,000.00            CO #2 - \$800,000.00</p> <p>CPA 1167997 (Indigo Lawnscape, LLC)            Initial - \$150,000.00</p>
<b>Previous Amount Spent on Expiring/Expired Contract</b>	<p>\$3,119,744.62</p> <p>CPA 1167990            Initial - \$0</p> <p>CPA 1167991            Initial - \$9,500.00            1st Renewal - \$30,800.00            2nd Renewal - \$0</p>

	<p>CPA 1167992  Initial - \$259,986.00  1<sup>st</sup> Renewal - \$213,949.00  2<sup>nd</sup> Renewal - \$9,000.00  CO #1 - \$1,625.00  CO #2 - \$1,625.00</p> <p>CPA 1167993  Initial - \$16,199.30  1<sup>st</sup> Renewal- \$203,343.00  2<sup>nd</sup> Renewal - \$357,147.30  CO #1 - \$40,243.70  CO #2 - \$47,729.32</p> <p>CPA 1167995  Initial - \$64,890.00  1<sup>st</sup> Renewal - \$455,775.00  2<sup>nd</sup> Renewal - \$1,254,842.00  CO #1 - \$126,290.00  CO #2 - \$26,800.00</p> <p>CPA 1167997  Initial - \$0</p>
<p><b>Prime Contractor Information and LSBE-Subcontractor</b></p>	<p><b><u>ASAP Landscape Management Group – Prime</u></b>  Horace L Durden, President  Years in Business: 28  Years doing business with DeKalb: 15</p> <p><b><u>Shaw’s Administrative Services – LSBE-DeKalb – 20%</u></b>  2530 Lantrac Court  Decatur, GA 30035  Yolanda Shaw, President  Years in Business: 18  Years doing business with DeKalb: 0  Services Provided: Financial Administration</p> <p><b><u>Ed Castro Landscape, Inc. - Prime</u></b>  Ed Castro, President  Years in Business: 30  Years Doing Business with DeKalb: 12</p> <p><b><u>Complete Facility Services, LLC – LSBE-MSA – 20%</u></b>  1245 Buford Hwy Ste 303  Suwanee, GA 30024  Nazir Hill, CEO  Years in Business: 10  Years doing business with DeKalb: 1  Services Provided: Landscape Maintenance</p> <p><b><u>Executive Realty Solutions, Inc. – Prime – LSBE-DeKalb</u></b>  Justin Menifee, CEO  Years in Business: 18  Years Doing Business with DeKalb: 5</p> <p><b><u>KSK Landscaping, Inc. – Prime</u></b>  Korey Sarjeant, President</p>

	<p>Years in Business: 11  Years Doing Business with DeKalb: 0</p> <p><u>Williams Icon Homes and Properties – LSBE-DeKalb – 20%</u>  3589 Trinity Place  Lithonia, GA 30038  Glen Williams, President  Years in Business: 21  Years doing business with DeKalb: 6  Services Provided: Pond Trimming and Cleaning</p> <p><b><u>Phillips Lawncare &amp; Services, LLC – Prime – LSBE-MSA</u></b>  Marcus Phillips, CEO  Years in Business: 3  Years Doing Business with DeKalb: 0</p> <p><u>Executive Realty Solutions, Inc. – LSBE-DeKalb – 20%</u>  956 M.L.K. Jr Dr SW  Atlanta, GA 30314  Justin Meniffee, CEO  Years in Business: 18  Years doing business with DeKalb: 5  Services Provided: Pond Maintenance and Fence Repair</p>
<b>Attachments</b>	<ol style="list-style-type: none"> <li>1. Bid Tabulation</li> <li>2. UD Recommendations</li> </ol>