

## AGENDA NOTES

|                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|--------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Solicitation Name and Number</b>                                      | Temporary Personnel Services (Four (4) Year Multiyear Contract)<br>RFP No. 2024-100007                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <b>Procurement Agent</b>                                                 | Yesenia Diaz                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>Date Solicitation bid prices expires</b>                              | 12/31/2025                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>Solicitation Name, Number and Contract Number of Expired Contract</b> | Temporary Personnel Services (Four (4) Year Multiyear Contract)<br>RFP No. 19-500533<br><br>CPA No. 1213056<br>CPA No. 1213057                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>Previous Contract Number, Contractor Name and Award Amount</b>        | <p><b>\$25,000,000.00</b></p> <p>CPA No. 1213056 - Corporate Temps, Inc.<br/> \$5,000,000.00 – Initial<br/> \$1,000,000.00 – CO1(Transfer from AppleOne)<br/> \$2,000,000.00 – CO2<br/> \$2,000,000.00 – CO3 (Transfer from AppleOne)<br/> \$ 500,000.00 – CO4 (Transfer to AppleOne)<br/> \$6,000,000.00 – CO5<br/> \$ _____ .00 – CO6<br/> \$15,500,000.00</p> <p>CPA 1213057 - AppleOne Employment Services<br/> \$5,000,000.00 – Initial<br/> \$1,000,000.00 – CO1 (Transfer to Corporate Temps)<br/> \$3,000,000.00 – CO2<br/> \$2,000,000.00 – CO3 (Transfer to Corporate Temps)<br/> \$ 500,000.00 – CO4 (Transfer from Corporate Temps)<br/> \$4,000,000.00 – CO5<br/> \$ _____ .00 – CO6<br/> \$9,500,000.00</p> |
| <b>Previous Amount Spent on Expiring/Expired Contract</b>                | <p><b>\$22,044,305.24</b></p> <p>CPA No. 1213056<br/> \$13,429,968</p> <p>CPA No. 1213057<br/> \$8,614,337.24</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| <b>Prime Contractor Information and LSBE-Subcontractor</b>               | <p><b><u>Tryfacta, Inc. (Prime)</u></b><br/> Arman Dhar, VP of Operations<br/> Years in Business: 29<br/> Years doing business with DeKalb: 0</p> <p><b><u>JNX Partners, LLC – LSBE-DeKalb – 20%</u></b><br/> 1777 Boulder Walk Ln SE<br/> Atlanta, GA, 30316<br/> Judy Swanier, President &amp; Owner<br/> Years in Business: 17<br/> Years doing business with DeKalb: 0<br/> Services Provided: Recruiting Support</p>                                                                                                                                                                                                                                                                                                 |

|                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|--------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                    | <p><b><u>Openwork, LLC (Prime)</u></b><br/> Arlaine Decrevel, Vice President Public Sector<br/> Years in Business: 5<br/> Years doing business with DeKalb: 0</p> <p><b><u>MYP, Inc. dba P3 Delivery – LSBE-DeKalb – 20%</u></b><br/> 160 Clairemont Ave, Suite 200, Decatur, GA 30030<br/> Charlette A. Wynn, CEO &amp; President<br/> Years in Business: 24<br/> Years doing business with DeKalb: 16<br/> Services Provided: Temporary Personnel Staffing Services</p> <p><b><u>Optimizing Business Solutions, LLC – LSBE-DeKalb – 12%</u></b><br/> 2107 N Decatur Rd, Ste 778, Decatur GA 30033<br/> Michelle Reynolds, Managing Director &amp; Principal<br/> Years in Business: 11<br/> Years doing business with DeKalb: 0<br/> Services Provided: Temporary Personnel Staffing Services<br/> References: All were favorable.</p> <p><b><u>22nd Century Technologies, Inc. (Prime)</u></b><br/> Anil Sharma, CEO<br/> Years in Business: 28<br/> Years doing business with DeKalb: 1</p> <p><b><u>Optimizing Business Solutions, LLC – LSBE-DeKalb – 20%</u></b><br/> 2107 N Decatur Rd, Ste 778<br/> Decatur GA 30033<br/> Michelle Reynolds, Managing Director &amp; Principal<br/> Years in Business: 11<br/> Years doing business with DeKalb: 0<br/> Services Provided: Temporary personnel services.<br/> References: All were favorable.</p> |
| <b>Attachments</b> | <ol style="list-style-type: none"> <li>1. Cumulative Score Report</li> <li>2. Recommendation</li> <li>3. Evaluation Summary</li> </ol>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |