

Cost Analysis of Current and Proposed Program



	Current Costs 2023 Monthly	Proposed Solution 48 Month Lease Retain State Contract Devices (68 Units) and Upgrade Managed Service Devices (315 Units)
Services Monthly Minimum	\$45,499.13	\$41,087.02
Management Fee	\$ 8,650.00	\$7,490.00
Average Usage over last 10 months	\$17,873.03	\$15,996.30
Managed Services Contract Monthly	\$72,022.16	\$64,573.32
State Contract Monthly Leases	\$10,855.00	\$10,855.00
Total Monthly	\$82,877.16	\$75,428.32

- The 68 State Contract devices will be added to Managed Services coverage, for Service Delivery, supplies and XDM
- BW and CLR Usage Varies per Month and billed based on actual usage



There will be a total savings of \$89,386.08 by using this Cooperative Agreement for Xerox Managed Print Services.