

DeKalb County - Department of Purchasing and Contracting																		
RFP Evaluation Summary for RFP No. 2024-100007 Temporary Personnel Services (Four (4) Year Multiyear Contract)																		
PROPOSERS																		
CRITERIA	22nd Century Technologies, Inc.	Abacus Corporation	AppleOne Inc., dba Apple One Employment Services	Cogent Infotech Corporation	Corporate Temps, Inc.	Dover Staffing, Inc.	Express Employment Professionals, Inc.	FedTec, LLC	Focus People, Inc.	Healthcare Staffing Professionals, Inc.	Infojini, Inc.	Innovative Resource Solutions, Inc.	Labor Staffing, Inc.	Openwork, LLC	MYP, Inc. dba P3 Delivery	Rose International, Inc.	Synkriom, Inc.	Tryfacta, Inc.
Technical Approach	Comprehensive recruitment, screening, and training with documented quality tracking.	Compliant response with limited detail on quality measurement and follow up procedures.	Clear process for staffing and screening but missing samples for required forms.	Outlined technical process but lacked measurable quality metrics and training detail.	Strong local expertise, clear workflow, and proven success as incumbent.	Detailed procedures with structured testing, training, and compliance tracking.	Provided high-level staffing plan but minimal detail on execution or testing tools.	Well-organized plan emphasizing compliance and candidate vetting standards.	Focused on rapid placement and efficiency with moderate detail on tracking.	Thorough recruitment model with compliance, testing, and training protocols.	Extensive and structured system with technology-based tracking and training programs.	Responsive plan integrating local subcontractor and compliance measures.	Limited technical description, lacked measurable outcomes or tracking process.	Basic technical outline, unclear quality management practices.	Thorough methods and testing approach; reliance on subcontractors noted.	Robust process with measurable KPIs and safety compliance built-in.	Digital, technology-driven solution but lacked local operational clarity.	Concise but limited scope; focused more on structure than measurable quality assurance.
Project Management	Defined account structure and transition plan; proven record managing large contracts.	Account team identified; lacked depth on continuity and risk management.	Defined team but broad transition planning.	Minimal process detail, unclear escalation or transition approach.	Dedicated account manager and continuity plan; strong communication with County.	Structured project controls with continuity and issue resolution processes.	Generalized account structure; limited timeline or transition information.	Comprehensive management plan emphasizing local oversight and response times.	Clear response plan; moderate depth on transition and issue handling.	Experienced management team with formal handoff and reporting plan.	Detailed management and communication plan aligned with County needs.	Identified key staff and subcontractor for responsive coordination.	Unclear management plan and transition details.	Minimal project planning detail or reporting metrics.	Comprehensive management plan with digital coordination tools.	Defined structure and roles with measurable oversight and KPIs.	Adequate plan but limited visibility into escalation protocols.	Basic transition plan with minimal local integration.
Personnel	Strong org chart, background screening, and scheduling policies.	Org chart present but lacks detail on alternates and backup scheduling.	Staffing chart included; limited explanation of coverage or alternates.	Basic org structure; minimal coverage details.	Complete org chart; strong local staffing and backup strategy.	Full org chart with policies for screening and substitution.	Limited staffing depth and unclear coverage plan.	Comprehensive staffing structure with clear scheduling coverage.	Defined team with dedicated account lead and alternates.	Experienced team; comprehensive policies on background/drug checks.	Robust staffing levels, clear procedures for background checks.	Local team with clear assignments and LSBE partner included.	Small team with limited coverage; backup undefined.	Insufficient personnel structure; lacks alternates.	Strong structure and staffing assignments; subcontractors identified.	Qualified team and staffing plan with local backup.	Lean team; lacks depth for large-scale response.	Small team with limited alternates or overlap defined.
Organizational Qualifications	Extensive Georgia public sector experience, strong retention record.	Adequate regional experience, moderate staff retention.	Established firm with consistent client history.	Limited government record, fair private sector references.	Excellent local record and positive DeKalb history.	Experienced with multiple counties; strong compliance system.	Regional experience; limited evidence of long-term contracts.	Qualified public-sector provider with adaptable service model.	Moderate local experience; adequate infrastructure.	Extensive national experience and certifications.	Proven public-sector track record; solid QA framework.	Strong DeKalb history and local implementation results.	Minimal long-term contracts; emerging firm.	Limited documentation of relevant experience.	Demonstrated experience and scalable resources.	Strong national presence and government credentials.	Specialized digital operations; minimal local record.	Basic experience summary; minimal detail on prior work.
Financial Responsibility	Strong, stable financial performance history.	Stable, moderate-scale financial capacity.	Sound but smaller-scale operation.	Limited evidence of financial stability.	Stable and reliable local firm with strong history.	Solid financials supported by public contracts.	Adequate but limited liquidity evidence.	Stable and well-capitalized structure.	Moderate financial capacity with active contracts.	Financially secure, long-standing firm.	Stable and growing enterprise with audited records.	Sound financial base with proven contract management.	Limited financial disclosure provided.	Small business, modest financial base.	Solid, adequately funded operation.	Well-capitalized, large-scale enterprise.	Sound but limited regional capital base.	Adequate small-scale structure for service scope.
References	All references contacted and were favorable.	All references contacted and were favorable.	All references contacted and were favorable.	All references contacted and were favorable.	All references contacted and were favorable.	All references contacted and were favorable.	All references contacted and were favorable.	All references contacted and were favorable.	All references contacted and were favorable.	All references contacted and were favorable.	All references contacted and were favorable.	All references contacted and were favorable.	All references contacted and were favorable.	All references contacted and were favorable.	All references contacted and were favorable.	All references contacted and were favorable.	All references contacted and were favorable.	All references contacted and were favorable.
Local Small Business Enterprise (LSBE) Participation	Obtained 20% LSBE-DeKalb participation (10 pts)	Obtained 20% LSBE-DeKalb participation (10 pts)	Obtained 30% LSBE-DeKalb participation (10 pts)	Obtained 20% LSBE-MSA participation (5 pts)	Obtained 20% LSBE-MSA participation (5 pts)	Obtained 10% LSBE-MSA & 10% LSBE-DeKalb participation (7.5 pts)	GFE Approved (2 pts)	Obtained 20% LSBE-DeKalb participation (10 pts)	Obtained 5% LSBE-MSA & 15% LSBE-DeKalb participation (8.75 pts)	Obtained 20% LSBE-DeKalb participation (10 pts)	Obtained 20% LSBE-DeKalb participation (10 pts)	Obtained 20% LSBE-DeKalb participation (10 pts)	Obtained 20% LSBE-MSA participation (5 pts)	Obtained 12% LSBE-MSA and 20% LSBE-DeKalb participation (10 pts)	Obtained 20% LSBE-DeKalb participation (10 pts)	Obtained 20% LSBE-DeKalb participation (10 pts)	Obtained 20% LSBE-MSA participation (5 pts)	Obtained 20% LSBE-DeKalb participation (10 pts)
Optional Interview	Interviewed on 9/25/2025 @ 2:00 PM	Interviewed on 8/26/25 @ 11:00 AM	Interviewed on 8/26/2025 @ 2:00 PM	N/A	Interviewed on 9/8/2025 @ 9:00 AM	N/A	N/A	Interviewed on 9/8/2025 @ 11:00 AM	N/A	N/A	Interviewed on 9/8/2025 @ 2:00 PM	N/A	N/A	Interviewed on 9/9/2025 @ 9:00 AM	Interviewed on 9/29/2025 @ 3:00 PM	N/A	N/A	Interviewed on 9/9/2025 @ 2:00 PM