



Statewide Contracts for Software

The Georgia Department of Administrative Services, State Purchasing Division, has established new Statewide Contracts for **Software**. The contracts include **Ancillary Services**. DOAS conducted a strategic competitive bidding process and has awarded contracts to six (6) suppliers.

Statewide Contract Details:

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| What is the Contract Number? | Contract #99999-SPD-SPD0000060 |
| Is this a Renewal? | No |
| Does it Replace an Existing Contract? | Yes. Replaces SWC70764 |
| What is the Contract Term? | Date of Award (August 2012) to 6/30/2013; First Renewal Term 7/1/2013 to 6/30/2014 + 3 additional one-year renewal options |
| What is the Expiration Date? | 06-30-2014 (Current Term); 3 additional one-year options to renew |
| Does it Allow the Use of the P-Card? | Yes |
| Who is the person to Contact with Questions? | Tetchjan Simpson_ tetchjan.simpson@doas.ga.gov 404-657-4248 |

These contracts have been **awarded by Category**:

| | |
|------------|--|
| Category 1 | End User Software |
| Category 2 | Enterprise Software |
| Category 3 | Microsoft Reseller Services |
| Category 4 | Oracle (including Peoplesoft) Software and Databases |

| Supplier | Awarded Categories | Contract Number |
|--|--------------------------|----------------------------|
| IBM Corporation | Category 2 | #99999-SPD-SPD0000060-0001 |
| Presidio Networked Solutions, Inc. | Categories 1 and 2 | #99999-SPD-SPD0000060-0002 |
| SHI International Corp. | Categories 1, 2, and 3 | #99999-SPD-SPD0000060-0003 |
| CDWG Government, LLC | Categories 1, 2, and 3 | #99999-SPD-SPD0000060-0004 |
| PC Specialists, Inc. d/b/a Technology Integration Group (TIG) | Categories 1 and 2 | #99999-SPD-SPD0000060-0005 |
| Dell Marketing, LP | Categories 1, 2, 3 and 4 | #99999-SPD-SPD0000060-0006 |

Key benefits of the contract include:

- Significant Discounts
- Maintenance, Support Services
- Training Services
- Installation Services as described on Exhibit A to Contract with each Supplier
- All Prices are %age off MSRP prices and users may negotiate additional discounts

The contracts are available for use now.

The new Statewide Contracts for Software replace the former SWC for Software (IT) with Dell Marketing, LP. SWC70764 terminated on August 24, 2012.



The **Statewide Contracts for Software** are available for use by accessing Team Georgia Marketplace™ at: <http://doas.ga.gov/StateLocal/SPD/Pages?StatewideContractIndex.aspx>.

Quotes may be obtained by contacting the supplier directly as shown below. The Exhibit A Awarded Category Description for each Contract describes what the Supplier may provide. Cost Proposals have been uploaded to Jaggaer and are also available in line comments in Peoplesoft.

Supplier Contact Information:

| Supplier | Supplier Contact Information |
|--|--|
| IBM Corporation | Eric K. Rice Contracts Sales Manager - Public Sector 7100 Highlands Pkwy Smyrna, GA 30082 erice2@us.ibm.com 770-863-1572 |
| Presidio Networked Solutions, Inc. | Charlie Pierce Sr. Account Manager Two Sun Court, Norcross, GA 30092 cpierce@presidio.com 678-504-6269 |
| SHI International Corp. | Trevor Golden Account Executive – GA State Agencies trevor_golden@shi.com 352-592-7011 |
| CDWG Government, LLC | Pam Janutolo Deputy Program Manager pam@cdw.com 203-851-7177 |
| PC Specialists, Inc. d/b/a Technology Integration Group (TIG) | Bob Kopesky Senior AE 6649 Peachtree Industrial Blvd Norcross, GA 30092 Robert.Kopesky@tig.com 678-287-2241 |
| Dell Marketing, LP | Brad Stroup Dell, Inc. Solutions Account Executive – AL/GA/MS brad_stroup@dell.com Cell: 205-296-2441 |