**COST ANALYSIS**: Using the Statewide Contract results in cost savings of over $416,116.57 for the county.

| ITEM # | PRODUCT DESCRIPTION | QTY | COMMERCIAL PRICE | TOTAL | CONTRACT PRICE | TOTAL |
|---|---|---|---|---|---|---|
| | **REDAN** | | | | | |
| **Indoor Camera** | | | | | | |
| MV23X-HW | Meraki Varifocal Lens MV23 Dome, 8MP Indoor Camera- 1TB | 5 | $ 2,492.97 | $ 12,464.85 | $ 947.33 | $ 4,736.65 |
| LIC-MV-5YR | Meraki MV Enterprise License and Support, 5YR | 5 | $ 1,253.37 | $ 6,266.85 | $ 476.28 | $ 2,381.40 |
| MA-MNT-MV-38 | Meraki Wall Mount L-Bracket for MV 3rd Generation Cameras | 5 | $ 258.76 | $ 1,293.80 | $ 98.33 | $ 491.65 |
| | | | | | | |
| **Outdoor Camera** | | | | | | |
| MV73X-HW | Meraki Varifocal Lens MV73X Dome, 8MP Outdoor Camera- 1TB | 3 | $ 2,908.64 | $ 8,725.92 | $ 1,105.28 | $ 3,315.84 |
| LIC-MV-5YR | Meraki MV Enterprise License and Support, 5YR | 3 | $ 1,253.37 | $ 3,760.11 | $ 476.28 | $ 1,428.84 |
| MA-MNT-MV-38 | Meraki Wall Mount L-Bracket for MV 3rd Generation Cameras | 2 | $ 258.76 | $ 517.52 | $ 98.33 | $ 196.66 |
| MA-MNT-MV-48 | Meraki Wall Mount Arm Bracket for MV 3rd Generation | 1 | $ 258.76 | $ 258.76 | $ 98.33 | $ 98.33 |
| | | | | | | |
| **DSI Professional Services** | • Existing Cat6 Cabling in place.<br>• Install (5) Indoor cameras.<br>• Install (3) Outdoor Cameras.<br>• Label all the cameras and cables and connect them to switch. Configuration of the Meraki Dashboard, Adding the devices to the network, Complete network set up and day 2 support | 1 | $ 4,000.00 | $ 4,000.00 | $ 4,000.00 | $ 4,000.00 |
| | **For Comparison Purposes** | | | **$ 37,287.81** | | **$ 16,649.37** |

| ITEM # | PRODUCT DESCRIPTION | QTY | COMMERCIAL PRICE | TOTAL | CONTRACT PRICE | TOTAL |
|---|---|---|---|---|---|---|
| | **COVINGTON** | | | | | |
| **Indoor Camera** | | | | | | |
| MV23X-HW | Meraki Varifocal Lens MV23 Dome, 8MP Indoor Camera- 1TB | 9 | $ 2,492.97 | $ 22,436.73 | $ 947.33 | $ 8,525.97 |
| LIC-MV-5YR | Meraki MV Enterprise License and Support, 5YR | 9 | $ 1,253.37 | $ 11,280.33 | $ 476.28 | $ 4,286.52 |
| MA-MNT-MV-38 | Meraki Wall Mount L-Bracket for MV 3rd Generation Cameras | 9 | $ 258.76 | $ 2,328.84 | $ 98.33 | $ 884.97 |
| | | | | | | |
| **Outdoor Camera** | | | | | | |
| MV73X-HW | Meraki Varifocal Lens MV73X Dome, 8MP Outdoor Camera- 1TB | 6 | $ 2,908.64 | $ 17,451.84 | $ 1,105.28 | $ 6,631.68 |
| LIC-MV-5YR | Meraki MV Enterprise License and Support, 5YR | 6 | $ 1,253.37 | $ 7,520.22 | $ 476.28 | $ 2,857.68 |
| MA-MNT-MV-38 | Meraki Wall Mount L-Bracket for MV 3rd Generation Cameras | 5 | $ 258.76 | $ 1,293.80 | $ 98.33 | $ 491.65 |
| MA-MNT-MV-48 | Meraki Wall Mount Arm Bracket for MV 3rd Generation Cameras | 1 | $ 258.76 | $ 258.76 | $ 98.33 | $ 98.33 |
| | | | | | | |
| **DSI Professional Services** | • Install (3) Indoor cameras with new Cat6 cables.<br>• Install (6) Outdoor Cameras with new Cat6 cables.<br>• Label all the cameras and cables and connect them to switch. Configuration of the Meraki Dashboard, Adding the devices to the network, Complete network set up and day 2 support | 1 | | $ 14,500.00 | $ 14,500.00 | $ 14,500.00 |

| | | | | | | |
|---|---|---|---|---|---|---|
| | **For Comparison Purposes** | | | **$ 151,646.14** | | **$ 38,276.80** |

| ITEM # | PRODUCT DESCRIPTION | QTY | COMMERCIAL PRICE | TOTAL | CONTRACT PRICE | TOTAL |
|---|---|---|---|---|---|---|
| | **HAIRSTONE** | | | | | |
| **Indoor Camera** | | | | | | |
| MV23X-HW | Meraki Varifocal Lens MV23 Dome, 8MP Indoor Camera- 1TB | 13 | $ 2,492.97 | $ 32,408.61 | $ 947.33 | $ 12,315.29 |
| LIC-MV-5YR | Meraki MV Enterprise License and Support, 5YR | 13 | $ 1,253.37 | $ 16,293.81 | $ 476.28 | $ 6,191.64 |
| MA-MNT-MV-38 | Meraki Wall Mount L-Bracket for MV 3rd Generation Cameras | 13 | $ 258.76 | $ 3,363.88 | $ 98.33 | $ 1,278.29 |
| | | | | | | |
| **Outdoor Camera** | | | | | | |
| MV73X-HW | Meraki Varifocal Lens MV73X Dome, 8MP Outdoor Camera- 1TB | 6 | $ 2,908.64 | $ 17,451.84 | $ 1,105.28 | $ 6,631.68 |
| LIC-MV-5YR | Meraki MV Enterprise License and Support, 5YR | 6 | $ 1,253.37 | $ 7,520.22 | $ 476.28 | $ 2,857.68 |
| MA-MNT-MV-38 | Meraki Wall Mount L-Bracket for MV 3rd Generation Cameras | 5 | $ 258.76 | $ 1,293.80 | $ 98.33 | $ 491.65 |
| MA-MNT-MV-48 | Meraki Wall Mount Arm Bracket for MV 3rd Generation Cameras | 1 | $ 258.76 | $ 258.76 | $ 98.33 | $ 98.33 |
| | | | | | | |
| MV53X | Meraki Varifocal Telephoto Bullet, 8MP Outdoor Camera- 1TB | 11 | $ 3,324.31 | $ 36,567.41 | $ 1,263.24 | $ 13,895.64 |
| LIC-MV-5YR | Meraki MV Enterprise License and Support, 5YR | 11 | $ 1,253.37 | $ 13,787.07 | $ 476.28 | $ 5,239.08 |
| MA-MNT-MV-28 | Meraki Pole Mount for MV 3rd Generation Cameras | 11 | $ 258.76 | $ 2,846.36 | $ 98.33 | $ 1,081.63 |
| MA-MNT-MV-58 | Meraki Conduit Back Box for MV 3rd Generation Cameras | 11 | $ 154.84 | $ 1,703.24 | $ 58.84 | $ 647.24 |
| | | | | | | |
| **DSI Professional Services** | • Install (13) Indoor cameras with new Cat6 cables.<br>• Install (6) Outdoor Cameras with new Cat6 cables.<br>• Install (11) Outdoor Pole Cameras with new Cat6 cables.<br>• Label all the cameras and cables and connect them to switch.<br>• Configuration of the Meraki Dashboard, Adding the devices to the network, Complete network set up and day 2 support | 1 | | $ 37,000.00 | $ 37,000.00 | $ 37,000.00 |
| | **For Comparison Purposes** | | | **$ 170,495.00** | | **$ 87,728.15** |

| ITEM # | PRODUCT DESCRIPTION | QTY | COMMERCIAL PRICE | TOTAL | CONTRACT PRICE | TOTAL |
|---|---|---|---|---|---|---|
| | **ADMIN - KENSIGNTON ROAD** | | | | | |
| **Indoor Camera** | | | | | | |
| MV23X-HW | Meraki Varifocal Lens MV23 Dome, 8MP Indoor Camera- 1TB | 7 | $ 2,492.97 | $ 17,450.79 | $ 947.33 | $ 6,631.31 |
| LIC-MV-5YR | Meraki MV Enterprise License and Support, 5YR | 7 | $ 1,253.37 | $ 8,773.59 | $ 476.28 | $ 3,333.96 |
| MA-MNT-MV-38 | Meraki Wall Mount L-Bracket for MV 3rd Generation Cameras | 7 | $ 258.76 | $ 1,811.32 | $ 98.33 | $ 688.31 |
| | | | | | | |
| **Outdoor Camera** | | | | | | |
| MV73X-HW | Meraki Varifocal Lens MV73X Dome, 8MP Outdoor Camera- 1TB | 6 | $ 2,908.64 | $ 17,451.84 | $ 1,105.28 | $ 6,631.68 |
| LIC-MV-5YR | Meraki MV Enterprise License and Support, 5YR | 6 | $ 1,253.37 | $ 7,520.22 | $ 476.28 | $ 2,857.68 |
| MA-MNT-MV-38 | Meraki Wall Mount L-Bracket for MV 3rd Generation Cameras | 5 | $ 258.76 | $ 1,293.80 | $ 98.33 | $ 491.65 |
| MA-MNT-MV-48 | Meraki Wall Mount Arm Bracket for MV 3rd Generation Cameras | 1 | $ 258.76 | $ 258.76 | $ 98.33 | $ 98.33 |
| | | | | | | |
| MV53X | Meraki Varifocal Telephoto Bullet, 8MP Outdoor Camera- 1TB | 6 | $ 3,324.31 | $ 19,945.86 | $ 1,263.24 | $ 7,579.44 |
| LIC-MV-5YR | Meraki MV Enterprise License and Support, 5YR | 6 | $ 1,253.37 | $ 7,520.22 | $ 476.28 | $ 2,857.68 |
| MA-MNT-MV-28 | Meraki Pole Mount for MV 3rd Generation Cameras | 6 | $ 258.76 | $ 1,552.56 | $ 98.33 | $ 589.98 |
| MA-MNT-MV-58 | Meraki Conduit Back Box for MV 3rd Generation Cameras | 6 | $ 154.84 | $ 929.04 | $ 58.84 | $ 353.04 |
| | | | | | | |
| **DSI Professional Services** | • Install (7) Indoor cameras with new Cat6 cables.<br>• Install (6) Outdoor Cameras with new Cat6 cables.<br>• Install (6) Outdoor Pole Cameras with new Cat6 cables.<br>• Label all the cameras and cables and connect them to switch. Configuration of the Meraki Dashboard, Adding the devices to the network, Complete network set up and day 2 support. | 1 | | $ 14,000.00 | $ 14,000.00 | $ 14,000.00 |
| | **For Comparison Purposes** | | | **$ 98,508.00** | | **$ 46,113.06** |

| ITEM # | PRODUCT DESCRIPTION | QTY | COMMERCIAL PRICE | TOTAL | CONTRACT PRICE | TOTAL |
|---|---|---|---|---|---|---|
| | **DECATUR - SYCAMORE STREET** | | | | | |
| **Indoor Camera** | | | | | | |
| MV23X-HW | Meraki Varifocal Lens MV23 Dome, 8MP Indoor Camera- 1TB | 47 | $ 2,492.97 | $ 117,169.59 | $ 947.33 | $ 44,524.51 |
| LIC-MV-5YR | Meraki MV Enterprise License and Support, 5YR | 47 | $ 1,253.37 | $ 58,908.39 | $ 476.28 | $ 22,385.16 |
| MA-MNT-MV-38 | Meraki Wall Mount L-Bracket for MV 3rd Generation Cameras | 47 | $ 258.76 | $ 12,161.72 | $ 98.33 | $ 4,621.51 |
| | | | | | | |
| **Outdoor Camera** | | | | | | |
| MV73X-HW | Meraki Varifocal Lens MV73X Dome, 8MP Outdoor Camera- 1TB | 2 | $ 2,908.64 | $ 5,817.28 | $ 1,105.28 | $ 2,210.56 |
| LIC-MV-5YR | Meraki MV Enterprise License and Support, 5YR | 2 | $ 1,253.37 | $ 2,506.74 | $ 476.28 | $ 952.56 |
| MA-MNT-MV-38 | Meraki Wall Mount L-Bracket for MV 3rd Generation Cameras | 1 | $ 258.76 | $ 258.76 | $ 98.33 | $ 98.33 |
| MA-MNT-MV-48 | Meraki Wall Mount Arm Bracket for MV | 1 | $ 258.76 | $ 258.76 | $ 98.33 | $ 98.33 |

| | | | | | | |
|---|---|---|---|---|---|---|
| | 3rd Generation Cameras | | | | | |
| | | | | | | |
| MV53X | Meraki Varifocal Telephoto Bullet, 8MP Outdoor Camera- 1TB | 8 | $ 3,324.31 | $ 26,594.48 | $ 1,263.24 | $ 10,105.92 |
| LIC-MV-5YR | Meraki MV Enterprise License and Support, 5YR | 8 | $ 1,253.37 | $ 10,026.96 | $ 476.28 | $ 3,810.24 |
| MA-MNT-MV-28 | Meraki Pole Mount for MV 3rd Generation Cameras | 8 | $ 258.76 | $ 2,070.08 | $ 98.33 | $ 786.64 |
| MA-MNT-MV-58 | Meraki Conduit Back Box for MV 3rd Generation Cameras | 8 | $ 154.84 | $ 1,238.72 | $ 58.84 | $ 470.72 |
| | | | | | | |
| **DSI Professional Services** | • Install (47) Indoor cameras with new Cat6 cables.<br>• Install (2) Outdoor Cameras with new Cat6 cables.<br>• Install (8) Outdoor Pole Cameras with new Cat6 cables.<br>• Label all the cameras and cables and connect them to switch. Configuration of the Meraki Dashboard, Adding the devices to the network, Complete network set up and day 2 support | 1 | | $ 57,000.00 | $ 57,000.00 | $ 57,000.00 |
| | **For Comparison Purposes** | | | **$ 294,011.48** | | **$ 147,064.48** |