

Cost Analysis

Market AVG prices compared to ProSys Information Systems – SWC# 99999-SPD0000139-0005

Pricing, percentage discounts and total savings for utilizing the above SWC:

DESCRIPTION	* MARKET AVG.	PROSYS INFORMATION SYSTEMS	SAVINGS	DISCOUNT %
SG5760-001-240TB	\$182,277.62	\$102,248.25	(\$80,029.37)	44%
PS-DEPLOY-STAND-SG	\$5,529.91	\$5,025.00	(\$504.91)	9%
CS-A2-INST-4R	\$30,860.01	\$15,041.26	(\$15,818.75)	51%
CS-NRD2-E	\$8,251.40	\$4,021.76	(\$4,229.64)	51%
SUBS-STORAGEGRID-WHITEBOX	\$47,854.00	\$43,200.00	(\$4,654.00)	10%
PS-TM-CONSULT-DAY-TE-ZA	\$22,284.70	\$27,000.00	\$4,715.30	-21%
TOTAL	\$297,057.63	\$196,536.27	(\$100,521.36)	34%

* Market AVG. based on 2 market vendors providing the same line items.

Vendor No. 1 - Lockstep Technology Group;

Vendor No. 2 - ConvergeOne.

Utilizing this vendor would offer a savings of at least 34%.

Created by: Jovan Hooper, Procurement Agent, Team B