

Allen, Chequetta L.

From: Jeff Stone <jstone@peteatlanta.com>
Sent: Friday, November 1, 2019 11:18 AM
To: Allen, Chequetta L
Subject: 337 with Altec AT41M body
Attachments: Vehicle Summary Report (7).PDF

Chequetta, here is your quote for the Peterbilt 337 30,000 GVW with a Altec AT41M aerial device.

Chassis List Price	\$100,280
Sourcewell Discount of 29.59%	\$ 29,673
Chassis net price	\$ 70,607
Altec Aerial Device	\$118,826
Total Price for complete unit	\$189,433

Please take a look and let me know if you have any questions. Thanks Jeff



Opportunity Number: 1245576
 Quotation Number: 549918
 Sourcwell Contract #: 012418-ALT
 Date: 8/21/2019

Quoted for: DeKalb County Fleet
 Customer Contact:
 Phone: / Email:

Quoted by: Chris Wood
 Phone: / Email: Chris.Wood@Altec.com
 Altec Account Manager: Jim Bennett

REFERENCE ALTEC MODEL

AT41M	Articulating Telescopic Aerial Device with Material Handling Insulated, 41'	\$132,085
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(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1		
2		
3		
4		

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	CG	Cab Guard	\$2,858
2	LTC	LOWER TOOL CIRCUIT	\$374
3	TT	TOOL TRAY, Fiberglass, Clips to Outside of Platform With or Without Liner	\$138
4	SL	COMPARTMENT LIGHTS in Body Compartments - Strip LED	\$1,038
5	SPOT	ONE (1) POST-MOUNTED SPOTLIGHT, Mounted on Driver's Side of Chassis, Controls are Extended in Cab for Ease of Operation.	\$323
6	VCAM	Backup Camera System	\$835
7	PSW14	PURE SINE WAVE INVERTER, 3000 Watts Continuous, GFCI Outlet at Rear.	\$3,076
8	VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$243
9	VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$243
10			
11			
12			
SOURCEWELL OPTIONS TOTAL:			\$141,211

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	ISO-Boom, Orange Certified Jib Stick	\$1,252
2	UNIT & HYDRAULIC ACC		
3	BODY	Custom Body w/Options	\$6,840
4	BODY & CHASSIS ACC	Holland T-100A Hitch, Tow Hooks, Rear Torsion Bars, Heavy Duty Mud Flaps, Cone Holder, Wajar Cask Bracket, Pipe Vise	\$2,915
5	ELECTRICAL	Grounding System, Preco Alarm, Kelsey-Hayes Brake Controller, Two (2) Truck-Lite Backup Lights, Eleven (11) Truck-Lite Model Clearance Lights, License Tag Light/Holder, Eight (8) Truck-Lite Reflectors, Two (2) Sets Peterson LED Lights, Two (2) Whelen Lights Bars w/One (1) Split, Go-Light (cab mounted)	\$9,964
6	FINISHING		
7	CHASSIS	Customer Supplied Chassis	-\$44,349
8	OTHER		
OPEN MARKET OPTIONS TOTAL:			-\$23,378

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$117,833
Delivery to Customer: \$993
TOTAL FOR UNIT/BODY/CHASSIS: \$118,826

(C.) ADDITIONAL ITEMS (Items are not included in total above)

1		
2		
3		
4		

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified
WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty, Chassis to include standard warranty, per the manufacturer.
TO ORDER: To order, please contact the Altec Account Manager listed above.
CHASSIS: Per Altec Commercial Standard
DELIVERY: No later than 270-300 days ARC, FOB Customer Location
TERMS: Net 30 days
BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Govt Sales Manager, In-Service Training with Every Order.
TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.
BUILD LOCATION: Creedmoor, NC