<u>Cost Analysis for purchasing off of the SWC No. 99999-001-SPD0000177-0016 for one (1)</u> Massey Ferguson (MF6S) enclosed cab tractor with Diamond 30 ft. rear cradle boom mower

Use of the competitively let <u>SWC No. 99999-001-SPD0000177-0016</u> will allow for a reduction in the purchase of the following:

Description	Market/List	SWC %	Contract	Savings
	Price	discount off	Cost	
		List Price		
MF6S enclosed cab tractor	\$188,983.00	\$52,915.24	\$136,067.76	\$52,915.24
Diamond rear boom mower	\$129,263.00	\$25,852.60	\$103,410.40	\$25,852.60

Notes:

1. There is a savings of 28% off the Massey Ferguson tractor (52,915.24) and 20% off the Diamond boom mower (25,852.60) utilizing this contract. There is an additional manufacturer's discount of \$22,277.22 off the cost of the unit. These discounts add up to a total savings of \$101,045.06. The total amount for the mower with everything included is \$232,880.94. The standard manufacturer's warranty of 24 months, setup and delivery are all included.