

RFP SUMMARY
FOR BOC AGENDA ITEM

Criteria (points)	Axis Infrastructure, Inc.	DREAM DeKalb JV	Farrington Design Group	Fitzgerald Collaborative Group, LLC	Foreman Seely Fountain Architecture	Jericho Design Group	LS3P
Technical Approach (20)	Well-planned technical approach.	Clear communication plan from Start to planning to scheduling and implementation	Generic approach.	Provided clear technical approach to include from pre-design to final design	Consider construction phase into the design project planning	Provided strong and well written technical approach	Collaborative is key. Engage, design and transform approach
Project Management (25)	Well thought out on project management including key success, project monitoring and control - scope/schedule/budget as well as risk management.	PM is single point and contact with associated PM to assist him; Client-centered	Project Manager is responsible for all project communication; mostly use subcontractors.	Project Manager is the main point of contact with clear and concise communication approach	Small business small firm approach, FSFA is a principal-led firm.	Company strategies very promising.	Provide approach on construction ability review which is very important aspect.
Organization Qualifications (15)	One stop shop services with more than 50 employees initiated in 2015. Past and current experience is stand out and relevant to the work request in this RFP	Combined joint venture has 87 years experience in total all firmed combined	Proposals are not combined together, make it really hard to review to find pieces of required information.	Partner with SSOE which was established in 1919.	Small firm with 6 employees.	The team is led by the Principal who is primary contact	Name changed several times in the past. Operated under current name since 1997
Personnel (15)	Project Manager is a single point of contact. Architect and Engineering team has strong background for each required discipline.	Project team are well qualified and equipped with full team of different discipline	Architecture team has few people on board but they seem to have extensive backgrounds	Clear organization chart with each personnel shown with role and company	Small well qualified team	Key personnel have strong background including subcontractor	Team with well qualified personnel including their subs
Financial Responsibility (5)	Okay Financials; no audit letter provided for 2020.	JV status clear; financials are confused	Barely profitable; incomplete financials	Incomplete financials provided	Incomplete financials provided	Zero equity	Incomplete financials; PPP loan in 2020
References (10)	2 of 3 references responded	2 of 3 references responded	2 of 3 references responded	Only one reference responded	2 of 3 references responded	Average rating received	2 of 3 references responded
LSBE Participation (Max. 10)	Participation with Dekalb LSBEs	Participation with Dekalb LSBEs	Participation with Dekalb LSBEs	MSA LSBEs	MSA LSBEs	Dekalb LSBEs	MSA LSBEs
Cost (NA)	NA	NA	NA	NA	NA	NA	NA

Criteria (points)	Lyman Davidson Dooley, Inc.	Pieper O'Brien Herr Architects	Place Service Inc. (PSI)	POND & Company	Prime Engineering Inc.	Raymond Engineering Group, Inc.	WOOD Environ Infrastructure S
Technical Approach (20)	Approach - Listening, meetings budgets, schedules, and quality control.	Technical approach based on cost control & construction administration	Prioritizing DeKalb County.	Ties approach to County's mission and focus on planning accordingly. Also focus on being flexible and problem solving	Technical approach start with field investigation	Design methodology clear and concise	Clear communication plan. Start with planning, scheduling and implementation
Project Management (25)	Use collaborative design workshop as a key during design phase.	Project coordination and communication with the County	Project management will be led by Director of Architect together with COO	Led by Contract Manager and will designate a work order leader and assemble design team for each project.	Only briefly discussed approach and system used for cost estimating	PM is single point of contact. Monthly progress reporting	Communication is key. The team is led by Project Managers
Organization Qualifications (15)	Operated under current name since 2004. A 3-man firm	Strong team members	Provide design methodology in details	Team will be led by the Contract Manager	Provided current ongoing, operated since 1990	29 years under current name	Originally operated since 1946, but operated under current name since 2018
Personnel (15)	Smaller firm, more subcontractors involved	Personnel has strong background including subcontractor	Key personnel and team members and subs have good experience	Organization chart for the team show competent background and experience	Team will be led by Program Manager.	Personnel qualified with past relevant experience	Personnel well equipped
Financial Responsibility (5)	Provided bare minimum	Stable company	Little cash, but large receivables	Very Strong financials	Stable company; PPP loan in 2020	No cash flows	Very Strong financials
References (10)	2 of 3 references responded	2 of 3 references responded	Average rating received	2 of 3 references responded	2 of 3 references responded	All references responded	2 of 3 references responded
LSBE Participation (Max. 10)	MSA and DeKalb LSBES mixed	Participation with Dekalb LSBES	Participation with Dekalb LSBES	Participation with Dekalb LSBES	Participation with Dekalb LSBES	MSA and DeKalb LSBES mixed	Participation with Dekalb LSBES
Cost (NA)	NA	NA	NA	NA	NA	NA	NA