



Department of Purchasing and Contracting NON-COMPETITIVE PROCUREMENT REQUEST FORM

Requesting Department: Innovation & Technology
Department Contact Person: Angela Green Telephone: 770 755-2241
Email: adgreen@dekalbcountyga.gov

Requisition Number: _____ Suggested Supplier: Hewlett Packard Enterpri
Estimated Amount of Purchase: \$ 251,727.12
Detailed Description of the Goods or Services to be purchased: 2022 Annual Software, License
and Server Maintenance Support

Emergency (For Emergency Requests, Please check this box and answer **all** questions below.)

1. Date and Time of Emergency Occurrence _____

2. Please state the nature of the emergency posing a risk to public health, welfare, safety or resources:

3. State how the Estimated Amount was determined to be Fair and Reasonable (attach supporting documentation):

Sole Source (Please check box and answer all of the following completely.)

1. Provide an explanation why the product, service or supplier requested is the only method that can satisfy the requirements. Please explain why alternatives are unacceptable. Be specific with regard to specification, features, characteristics, requirements, capabilities and compatibility. (Attach additional documents, if necessary):

HPE products and services are proprietary to their manufactured equipment. DeKalb County utilizes HPE services to cover server maintenance and proprietary software licenses used in support of all County business units. Support can only come through HP.

2. Will this purchase obligate us to a particular vendor for future purchases? (Either in terms of maintenance that only this vendor will be able to perform and/or if we purchase this item, will we need more "like" items in the future to match this one?) Explain in detail.

Yes, as long as the county continues to use Hewlett Packard Enterprise solutions, it will obligate us to Hewlett Packard for future maintenance and support costs. HPE software is proprietary.

3. Explain the impact to the County or Public if this request is not approved.

If this maintenance contract is not renewed, and should a issue arises with any of the equipment/software that is covered under this contract; it would have an adverse impact on the County; and would impact our ability to ensure continuity of operations.

I hereby request that this non-competitive procurement request be approved for the purchase of the above stated work, material, equipment, commodity, or service.

Department Director (Typed/Printed Name) John Matelski Signature: John A. Matelski Date: 03/01/2

Do Not Write Below – for the Department of Purchasing and Contracting Use Only

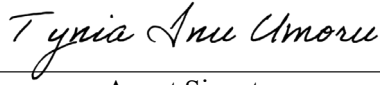
Procurement Agent (Typed/Printed Name) Tynia Inu-Umoru Signature: [Signature] Date: 3/14/2022

Procurement Manager (Typed/Printed Name) Phyllis Head Signature: Phyllis A. Head Date: 3/15/2022
Digitally signed by Phyllis A. Head Date: 2022.03.16 08:55:30 -04'00'

Approved Not Approved

Signature: Cathryn Horner Digitally signed by Cathryn Horner Date: 2022.03.16 09:31:19 -04'00', Director, Department of Purchasing and Contracting Date: 3/15/2022

Public Notice of Proposed Award of Sole Source Procurement

Section A – Description of Proposed Sole Source Procurement	
<p>Description of Supplies/Services: 2022 Hewlett Packard Enterprise (HPE) Annual Software and Maintenance Support</p> <p>Demonstration of Contractor’s Unique Qualifications: Hewlett Packard products and services are proprietary to their manufactured equipment.</p>	
Section B – To Be Completed by the Department of Purchasing and Contracting	
<u>Market Survey Results</u>	
Date Public Notice posted on website: 03/08/2022	
Date Public Notice closed: 03/15/2022	
<u>Review of Offers</u>	
Were any offers received (Yes/No): No	
Number of offers received: No	
Responders: 0	
<p>Purchasing Agent review and recommendation: Hewlett Packard Enterprise (HPE) is the manufacturer/creator of the hardware and software that the County uses. HPE retains exclusive control and ownership of the patents, trademarks, and/or other intellectual property (IP) that is relevant to this purchase. Due to their exclusive ownership of all patents, trademarks, and other IP relevant to this transaction, my recommendation is to approve the Sole Source Hewlett Packard Enterprise Company for the 2022 Hewlett Packard Enterprise (HPE) Annual Software, License, and Server Maintenance Support. The coverage period is from 07/01/2022 to 06/30/2023. Total amount spend to date is \$ 1,950,161.40.</p>	
 <hr/> Agent Signature	3/15/2022 <hr/> Date
Phyllis A. Head <hr/> Procurement Manager Signature	<div style="font-size: small; color: red; text-align: left;"> Digitally signed by Phyllis A. Head Date: 2022.03.16 08:55:55 -04'00' </div> 3/15/2022 <hr/> Date



February 28, 2022

Phyllis A. Head
DeKalb County Government
Purchasing & Contracting Department
1300 Commerce Drive 2nd Floor
Decatur, GA | 30030

HPE Reference Number: 71503872
AMP ID: DEKALBGOV

Hello Phyllis,

Please let this letter serve to confirm that Hewlett Packard Enterprise Company (HPE) is the sole manufacturer/creator of all **HPE Branded** hardware and software being supported in this engagement.

Although HPE typically allows support for these products to be resold through authorized partners, HPE has exclusive control and ownership over all relevant trademarks, patents and other related IP, is the sole and original equipment manufacturer (OEM) and is the sole provider of the historical support for the time period of the order.

Signed

A handwritten signature in cursive script that reads "James Schmand".

James Schmand

North America Business Manager

Jim.schmand@hpe.com

Sole Sources

Project Name	Everbridge IT Alerting Standard Mass Notification Urgent Alerts for the Term of 3/13/2022 – 3/12/2023
Attachments	Sole Source Notice
Contact	snallen@dekalbcountyga.gov
Project Name	Gresham Park Field Lighting Repairs
Attachments	Sole Source Notice
Contact	tbdawson@dekalbcountyga.gov
Project Name	Covert Outdoor Surveillance Systems_Maintenance_Technical Support
Attachments	Sole Source Notice
Contact	jchcapital@dekalbcountyga.gov
Project Name	Gearbox Reducer for Headworks
Attachments	Sole Source Notice
Contact	sfbailey@dekalbcountyga.gov
Project Name	Bandalong Trash Trap
Attachments	Sole Source Notice
Contact	amfrazier@dekalbcountyga.gov
Project Name	Electronic Warrant Interchange
Attachments	Sole Source Notice
Contact	jjshofield@dekalbcountyga.gov
Project Name	Microsoft Unified Support
Attachments	Sole Source Notice
Contact	snallen@dekalbcountyga.gov

Project Name	Hewlett Packard Enterprise (HPE) 2022 Annual Software, License and server Maintenance Support
Attachments	Sole Source Notice
Contact	tinuumoru@dekalbcountyga.gov