

Cost Analysis for Trucks, with Vacuum Machines & Articulated Front Mounted Jet Rodder Reels (req#846620)

Use of the competitively let Sourcewell Cooperative Agreement No. 081716-KTC for Class 6, 7 & 8 Vehicles and Chassis with Related Equipment, Accessories and Services will allow for a reduction in the purchase of the following:

Description	Market/List Price per unit	Sourcewell CA Price per unit	Savings per unit	Discount %
(2) Conventional Trucks, Cab & Chassis with Vacuum Machines & Articulated Front Mounted Jet Rodder Reels	\$495,038.00	\$482,964.00	\$12,074.00	Sourcewell Discount (2.5% off of List)

Notes:

1. The market/list price for the unit is \$495,038.00. There is a savings of \$12,074.00 per unit using this Cooperative Agreement versus going out to bid.
2. Historically there have only been a handful of local vendors that could provide this truck. The last time this truck was purchased was in January 2015. Rush Truck Centers was the lowest, responsive and responsible bidder. This model is a CNG driven unit and Rush isn't able to provide CNG products at this time.
3. MHC Kenworth is able to meet all the minimum requirements for the unit so that Fleet has the most efficient and operational trucks at the lowest cost.

By authorizing the purchase of the requested units off the Sourcewell Contract No. 081716-KTC, savings totaling \$24,148.00 would be recognized.