

MARKET SURVEY

ITB Number: 20-101319
Project Name: Crane Services

Agent: Judi Moore
Department: DWM

Prepared By: Judi Moore/Crystal Creekmore

Company	Contact #	Contact Person	Receive bid? Yes/No	Non-Response Justification	Bid in Future
CBI International Group, Inc.	404.315.9889	Sherlyn Parker	Yes	Interested in offering services as a subcontractor.	Yes
Amquip Crane Rental, LLC	770.653.3304	Tom Newell	Unknown	This vendor bid on the previous contract; however, was acquired by Maxim Crane Works, L.P.	No, since this company is no longer in existence.
Maxim Crane Works, L.P.	404.699.2580	Gary Pace	No	This vendor bid on the previous contract. He stated that he did not receive a bid for this solicitation. P&C checked his vendor profile and the contact information on the profile showed contacts for AmQuip Crane Rental, LLC. Mr. Pace has been provided with information on how to update his iSupplier profile.	Yes
Heaton Erecting, Inc.	404.363.3130	Receptionist	Unknown	This vendor bid on the previous contract. The vendor was contacted and a message was left with the receptionist for the manager but no response has been received to date regarding failure to bid on this project.	Unknown

Summary: This solicitation advertised for two (2) months as P&C made efforts to find competition, yet only one vendor responded to the solicitation. The most recent previous vendors include a company that was acquired by another and the company that acquired it which did not have current information in the iSupplier portal for automated notification of the solicitation. The only vendor in attendance at the mandatory LSBE meeting (CBI) was interested in performing as a subcontractor. It is unknown why others did not bid at this time.