



## Department of Purchasing and Contracting NON-COMPETITIVE PROCUREMENT REQUEST FORM

Requesting Department: E-911

Department Contact Person: Marshall Mooneyham Telephone: 724 7665

Email: mgmooney@dekalbcountyga.gov

Requisition Number: 20200601115738 Suggested Supplier: IAED Priority Dispatch

Estimated Amount of Purchase: \$ 183,600.00

Detailed Description of the Goods or Services to be purchased: \_\_\_\_\_

**Emergency** (For Emergency Requests, Please check this box and answer all questions below.)

1. Date and Time of Emergency Occurrence: \_\_\_\_\_

2. Please state the nature of the emergency posing a risk to public health, welfare, safety or resources:

3. State how the Estimated Amount was determined to be Fair and Reasonable (attach supporting documentation):

**Sole Source** (Please check box and answer all of the following completely.)

1. Provide an explanation why the product, service or supplier requested is the only method that can satisfy the requirements. Please explain why alternatives are unacceptable. Be specific with regard to specification, features, characteristics, requirements, capabilities and compatibility. (Attach additional documents, if necessary):

ProQA is a proprietary, patented software product where it's components can only be supplied and supported by Priority Dispatch.

2. Will this purchase obligate us to a particular vendor for future purchases? (Either in terms of maintenance that only this vendor will be able to perform and/or if we purchase this item, will we need more "like" items in the future to match this one?) Explain in detail.

Yes. Annual maintenance will be required.

3. Explain the impact to the County or Public if this request is not approved.

E911 and DeKalb Fire will be unable to standardize the protocols and use the components available in ProQA to more efficiently dispatch fire rescue and subsequently open the County to liability issues.

I hereby request that this non-competitive procurement request be approved for the purchase of the above stated work, material, equipment, commodity, or service.

Department Director (Typed/Printed Name) MG Mooneyham Signature: Marshall G. Mooneyham Date: 06/02/20

**Do Not Write Below – for the Department of Purchasing and Contracting Use Only**

Procurement Agent (Typed/Printed Name) Lola O. Awonusi Signature: Lola O. Awonusi Date: 06/15/2020

Procurement Manager (Typed/Printed Name) Delois Robinson Signature: Delois Robinson Date: 06/17/2020

Approved  Not Approved

Signature: Cathryn Houser, Director, Department of Purchasing and Contracting Date: 06/18/2020



## MEMORANDUM OF SOLE SOURCE

### Emergency Medical, Police, and Fire Priority Dispatch Systems

09 April 2020

Priority Dispatch Corp. (evolved from Medical Priority Consultants, Inc.) is the only all-purpose and comprehensive Priority Dispatch systems provider company in the world. This includes the following exclusive areas within Emergency Dispatch:

- 1) Only provider of Expert System Priority Dispatch call-taking software
- 2) Only provider of fully two-way CAD integrated Priority Dispatch software system (ProQA)
- 3) Only provider of Automated Quality Assurance Priority Dispatch Case Review software (AQUA)
- 4) Only provider of 24 hour/7day technical support service for Priority Dispatch-related software
- 5) Only contracted provider of the International Academies of Emergency Dispatch's evidenced based protocols that meets or exceeds International Standards
- 6) Only contracted provider of the International Academies of Emergency Dispatch's unified protocol systems: Medical Priority Dispatch System version 13.3, Police Priority Dispatch System version 6.1, and Fire Priority Dispatch System version 7.0
- 7) Only contracted provider of Priority Dispatch System cardset trays (springless design for MPDS, FPDS, and PPDS cards on-line dispatching), and Priority Dispatch System protocol tablets
- 8) Only contracted provider of the International Academies of Emergency Dispatch's unified alternate care/referral protocol OMEGA (Medical Priority Dispatch System) version 13.3 OMEGA
- 9) Only contracted provider of the IAEMD's Principles of Emergency Medical Dispatch, 6<sup>th</sup> Edition
- 10) Only provider of Comprehensive Implementation of MPDS, FPDS, and PPDS Consulting Services (IAED Accreditation Eligibility services)
- 11) Only contracted Emergency Dispatch Instructor Training organization through the International Academies of Emergency Dispatch
- 12) Only contracted ED-Q Training organization through International Academies of Emergency Dispatch
- 13) Only contracted Quality Performance Review (QPR) comprehensive quality assurance program
- 14) Only contracted Priority Dispatch International Emergency Dispatch Leadership Certification Seminar Training organization through International Academies of Emergency Dispatch
- 15) Only MPDS, FPDS, and PPDS web-based continuing education (CDE) program provider
- 16) Only contracted provider of IAED-approved Priority Dispatch standards and versions update materials
- 17) Only provider of automated EMD Dispatch Diagnostics (Agonal Breathing Detector Dx, Pulse Check Dx, CPR Compressions Monitor and Metronome, Childbirth Contractions Timer Dx, Stroke Diagnostic Tool Dx, Aspirin Diagnostic and Instruction Tool, Meningitis Diagnostic Tool)
- 18) Only provider of Academy Analytics™ powered by FirstWatch®

Priority Dispatch takes pride in being the sole source for the majority of Priority Dispatch-related systems and services and is generally acknowledged as both the inventor of the science and the leader in the field of Priority Dispatch.

If any further information is required, please contact me directly.

Sincerely,

Jeff J. Clawson, M.D.  
CEO & Medical Director  
Director, Division of Research & Standards

Cc: Office of the President  
Vice President, Legal & HR  
Vice President, Sales & Marketing  
Vice President, Protocol, Translation, Curriculum & Instructional Design  
Director of Comprehensive Client Implementations



**Public Notice of Proposed Award of Sole Source Procurement**

**Section A – Description of Proposed Sole Source Procurement**

**Description of Supplies/Services:** Annual maintenance of the ProQA® Emergency Fire Dispatch (EFD) and Emergency Medical Dispatch (EMD) Protocols. These protocols created by the International Academy of Emergency Dispatch (IAED), are used to standardize how first responders communicate and provide lifesaving instructions when citizens call for help.

**Demonstration of Contractor’s Unique Qualifications:** Priority Dispatch Corp. is the exclusive licensee and distributor of the IAED’s unified protocol systems. Priority Dispatch Corp. integrates these protocols with the technology of ProQA® software currently in use by the County.

**Section B – To Be Completed by the Department of Purchasing and Contracting**

**Market Survey Results**

**Date Public Notice posted on website: June 05, 2020**

**Date Public Notice closed: June 11, 2020**

**Review of Offers**

**Were any offers received (Yes/No): No**

**Number of offers received: N/A**

**Responders: N/A**

**Purchasing Agent review and recommendation:**

- This request is to establish a 3-year contract for the annual maintenance of the IAED’s unified protocol systems.
- Priority Dispatch Corp. is the sole integrator of these protocols with its proprietary software, ProQA currently being utilized by the County.
- The Company is also the sole provider of maintenance and support services for the ProQA system.
- The Company, which was established in 1979, has been doing business with the County since 2004, with a spend to date of \$685,042.00, for various kind of purchases which include the purchase of the ProQA software, AQUA performance review software, IAED protocols, maintenance and support services, certification and licensing.
- Due to the proprietary nature of this purchase, I recommend this sole source provider.

	06/15/2020
Agent Signature	Date
	06/15/2020
Procurement Manager Signature	Date

# Sole Sources

<b>Project Name</b>	Purchase of two (2) Sludge Dewatering Screw Press Units for Pole Bridge Advanced Wastewater Treatment Plant (AWTP) - UPDATED
<b>Attachments</b>	<a href="#">Sole Source Notice</a>
<b>Contact</b>	<a href="#">Willie Moon, (404) 371-7120</a>
<b>Project Name</b>	DataSync Hosted Software
<b>Attachments</b>	<a href="#">Sole Source Notice</a>
<b>Contact</b>	<a href="#">Phyllis A. Head, (404) 520-5031</a>
<b>Project Name</b>	FME Software
<b>Attachments</b>	<a href="#">Sole Source Notice</a>
<b>Contact</b>	<a href="#">L. Deneen Walters, (404) 678-3558</a>
<b>Project Name</b>	Annual Maintenance of the ProQA® Emergency Fire Dispatch (EFD) and Emergency Medical Dispatch Protocols
<b>Attachments</b>	<a href="#">Sole Source Notice</a>
<b>Contact</b>	<a href="#">Lola Awonusi, (404) 371-6211</a>



PDC Pricing Agreement

1. Price. The Platinum annual license, service and support fee for your licensed Priority Dispatch products is:
  - \$61,200 for year 1
  - \$61,200 for year 2
  - \$61,200 for year 3
  - N/A
  - N/A
  - a. Customer will be billed on an annual basis.
  - b. If the quantity of Priority Dispatch System licenses is increased during the life of this agreement, the annual fee will be amended to reflect the additional licenses at the then current price.
  - c. Pricing is exclusive of any applicable tax. Any applicable tax will be added to the amount.
  - d. Annual invoice is net 30-days, unless otherwise specified.
  - e. If invoice is not paid within 60-days it will be considered "overdue" and accrue interest at 1% per month, compounding.
  - f. If invoice is not paid within 90-days it will be in "default" and services and products provided by Priority Dispatch may be removed, suspended, or become unavailable. If there is a dispute over an invoice the "overdue" or "default" status may be delayed if there is communication towards resolution. Lack of communication for 30-days will advance the invoice to the next status (i.e. overdue to default).
2. Term. This agreement shall have an initial term of 36 months from the annual renewal date
3. Services. The use of PDC's products and services are set forth in the End User License Agreement(s).
4. Support. Support for PDC's products are available 24/7/365 via phone, email and internet.

Agency: \_\_\_\_\_

Priority Dispatch

Signature: \_\_\_\_\_

Signature: Brent E. Hawkins

Print Name: \_\_\_\_\_

Print Name: Brent E. Hawkins

Title: \_\_\_\_\_

Title: Vice President & General Counsel

Date: \_\_\_\_\_

Date: \_\_\_\_\_