



DeKalb County
GEORGIA

April 30, 2021

F. M. Shelton, Inc.
1434 Ralph D. Abernathy Blvd. SW #1, Atlanta, GA 30310-1692

Re: ITB 21-101325 Quick Insertion Valves

Dear: Ms. Fawn Shelton,

The Department of Purchasing and Contracting is in receipt of your bid submission in response to the above referenced solicitation. This letter is to inform you that your company's bid is the 2nd lowest price bid that is responsive and responsible, and met the required LSBE 20% benchmark. The lowest price bid submitted by Ferguson Waterworks is responsive and responsible but only demonstrates a sufficient good faith effort.

Our DeKalb First LSBE Ordinance, Section 2-204 permits F. M. Shelton, Inc. the opportunity to match Ferguson Waterworks bid price of \$354,216.38. If your firm agrees to match the lowest bid price, then your firm will be deemed the lowest, responsive and responsible bidder. If your firm chooses not to match the bid price then Ferguson Waterworks will be deemed the lowest, responsive and responsible bidder.

Please indicate if you will or will not match the lowest price and sign below indicating your decision and return the response no later than May 5, 2021.

Sincerely,

Angel Frazier

Angel Frazier
ITB 21-101325 Quick Insertion Valves

CC

cc: file

Agrees to Match Price: Yes No

three hundred fifty-four thousand two hundred sixteen dollars & 38 cents
Amount _____ \$ 354,216.38

Signature:  _____ Date: 05/03/2021

Signatory and Title: Fawn M. Shelton, CEO

Signature: *Crystal Creekmore*

Email: ccreekmore@dekalbcountyga.gov