

Cost Analysis

Market prices compared to SHI pricing and percentage:

| Description | Market | SHI | Savings | Discount % |
|---------------------|--------------------|--------------------|--------------------|-------------------|
| IMTYCM-AD-AI | \$1,448.79 | \$1,316.80 | \$131.99 | 11% |
| ETM5600NBDI | \$31,211.99 | \$15,205.21 | \$16,006.78 | 19% |
| ERC1260NBDI | \$9,099.99 | \$4,433.65 | \$4,666.34 | 20% |
| ACE2600NBDI | \$14,086.99 | \$6,862.66 | \$7,224.33 | 19% |
| Total Cost | \$55,847.76 | \$27,818.32 | \$28,029.44 | 20% |

The prices listed for market was researched via an Internet search. By authorizing the purchases of this software the County has a substantial overall 20% percent total savings.